

THE FUTURE OF MOBILITY IS

NOW

How Transit Agencies are Using Innovative Services and Technologies  
to Improve Access and Mobility while Solving Problems

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***“How can my agency utilize new technologies or partner with innovative services like Bridj, Lyft and Uber?”***

**Transit agencies across the US are asking....**



I ask  
them....



*“What problems  
are you trying to  
solve?”*

# They say...

***“My agency wants to.....  
Reduce the cost of ADA  
paratransit”***

***“My agency wants to.....***

Minimize the cost of serving customers trips in areas unsuitable for fixed-route transit, such as:

- Key gaps in fixed-route network
- Low-density suburban areas”



# Objective #1: Use TNCs to reduce the cost of ADA paratransit



# 1. How can use of TNCs reduce the cost of ADA paratransit?

- a. Use TNCs as non-dedicated service provider for ADA paratransit service to potentially reduce the cost per trip
- b. Use TNCs as a “non-ADA” alternative for ADA customers to reduce the ADA paratransit demand and hence to potentially reduce the total cost

**Objective #1a: Use TNCs  
as non dedicated service  
provider for ADA  
paratransit**

# 1a. Use TNCs as non-dedicated service provider for ADA paratransit service to potentially reduce the cost per trip



## FOR SCHEDULERS

Overall unit cost can be reduced by assigning to TNCs unproductive trips (peak-overflow trips, trips in low-demand areas and at low-demand times, long, out-of-the-way trips)



## FOR DISPATCHERS

Over all unit costs can be reduced by using TNCs to respond to late-running vehicles, break-downs and re-emerging no-shows



## FOR BOTH

TNCs don't have to have provide accessible vehicles – but if they do, they would provide more options for schedulers and dispatchers



# WHAT ARE THE ISSUES/OBSTACLES

Have they been –  
or can they be –  
addressed?

# SCHEDULING ISSUES

## ADA Paratransit

Trip requests are typically booked and scheduled in advance



## TNCs

Most apps provide immediate response only, however...

## SOLUTIONS

TNCs have introduced concierge services, which can intake trip requests in advance – from paratransit schedulers or dispatchers – and will dispatch them live to TNC drivers

Some TNC apps now allow advance scheduling, activating the request to ensure timely pick-ups

# DISPATCHING ISSUES

## ADA Paratransit

Paratransit agencies/contractors or taxi companies coordinate service delivery. Know real-time location of vehicles

vs

## TNCs

Totally decentralized except for concierge services

## SOLUTIONS

New concierge services could serve as point contact for dispatchers

Through API links, real-time vehicle location and events could be available to paratransit dispatchers

Many where's my ride calls would be no longer be placed if customers have smart phones and access to vehicle locations

# DRIVER ISSUES

## ADA Paratransit

Transit agencies require stringent eligibility criteria, background checks, and driver participation in drug and alcohol checking

Transit agencies also require consistency in driver training



## TNCs

TNCs eligibility criteria and background checks not as stringent, although NYC, Houston and Austin require fingerprinting of all TNC drivers

TNCs require training for drivers of accessible vehicles probably not as comprehensive

## SOLUTIONS

Voluntary driver participation, as is the case with taxis

Use LiveScan fingerprinting technology to rapidly access state and Federal criminal records (typically 48 hour turnaround), with follow-up where disposition is slower\*

\* Bruce Schaller, Schaller Consulting

# VEHICLE ISSUES

## ADA Paratransit

Minimum specifications for vans per the ADA

Age/mileage limits determined by transit agency



## TNCs

New accessible vans must meet ADA standards

Older modified accessible vehicles must have NEMDA label

TNCs have vehicle age limits; typically between no older than 10-15 years old; varies per city

## SOLUTIONS

May have to limit participation to drivers of new/NEMDA vehicles that meet transit agency age/mileage limitations

# INSURANCE ISSUES

## ADA Paratransit

Transit agencies require specific levels of vehicle insurance

Transit agencies require indemnification



## TNCs

No additional insurance is required

Third parties are required to indemnify TNCs; individual drivers are not

## SOLUTIONS

Voluntary vehicle owner participation, as is the case with taxis

# EXAMPLES?

**None yet for using TNCs to serve  
ADA Paratransit trips**

which brings us to....

**Objective #1b: Use TNCs  
as a “non-ADA”  
alternative for ADA  
customers**



**1b.** Use TNCs as a “non-ADA” alternative for ADA customers to reduce the ADA paratransit demand and hence to potentially reduce the total cost

ADA paratransit service?



Taxi or TNC?

# Here is the “bet” that transit agencies are making when they implement a subsidy program TNCs as a cost-reducing strategy – whether using taxis or TNCs or both:

The total savings from each TNC/taxi trip that would have been made on the ADA paratransit service



THE TOTAL SUBSIDY FOR THE NEW TRIPS GENERATED

\$45 per trip - cost of ADA trip  
- \$15 per trip – TNC/taxi subsidy  
\$30 saved for each trip diverted



\$15 per TNC/taxi trip subsidy  
x 2 new trips  
\$30 in additional subsidies

# WHAT ARE THE ISSUES/OBSTACLES

Have they been –  
or can they be –  
addressed?

# DRUG AND ALCOHOL TESTING

## ADA Paratransit

Current FTA policy interpretation:  
Drug and alcohol testing requirements  
waived only if customers have choice  
between multiple providers

However many agencies have one-  
company programs w/o drug and  
alcohol testing.



## TNCs

TNCs do not require drug and  
alcohol testing

## SOLUTIONS

Open up program to any operator that meets ground rules

Do not invoke requirement if only one entity participates

Drivers volunteer

# EQUAL ACCESS TO SERVICE

## ADA Paratransit

Equivalent service for individuals with disabilities required (w/ Federal funds)

- Same fares, response times, driver training, etc.

Some transit agencies provide accessible vehicles to taxi companies



## TNCs

Both Uber and Lyft provide accessible service in some cities but not all, and service levels may not be equivalent

## SOLUTIONS

Transit agencies ensure equivalent service by infusing accessible vehicles into the TNC (or taxi) fleets.

TNCs contract with an accessible service provider

# TITLE VI REQUIREMENTS

## ADA Paratransit

Dispatch and payment services that require credit cards and/or smartphones may violate Title VI

All taxis take cash and have multiple hailing options

Sponsoring agencies must monitor taxi response times to low-income neighborhoods



## TNCs

TNCs are cashless; most require credit cards.

TNCs mostly require smartphones  
New concierge services offer hailing alternative

## SOLUTIONS

Use both TNCs and taxis

Ghost cards

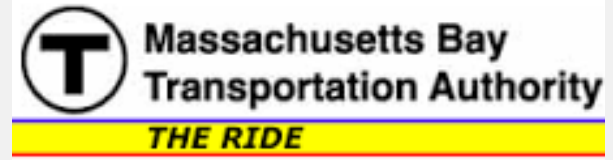
# EXAMPLES?

**MBTA's TNC pilot (9/16)**  
**WMATA's Abilities-Ride (3/17)**

# ON-DEMAND PARATRANSIT PILOT

- TNC pilot for selected customers to accompany taxi subsidy program pilot program
- Customer pays first \$2.00 per trip; MBTA subsidizes up to \$15.00 (customer pays overages)
- Payment through TNCs during pilot (credit cards only)
- Post pilot period, MBTA may issue “ghost cards” to customers w/o credit cards
- Trip reservations primarily by accessible mobile app; call-in option available
- Equitable access for customers who need accessible vehicles

Pilot started September 2016





# ABILITIES-RIDE

- Part of Metro's successful paratransit alternatives initiative for MetroAccess customers
- Customer pays first \$5.00 per trip; WMATA subsidizes up to \$15.00 (customer pays overages)
- 4 one-way trips/day; Maryland customers only
- Trip reservations primarily by accessible mobile app; can choose direct or shared ride
- Metro to partner with multiple providers; drivers must pass background checks/undergo training
- Equitable access for customers who need accessible vehicles/use service animals
- Estimated savings: \$4-\$6m in Year 1 based on \$29/trip (\$44 less \$15); assumes some new trips



Service to start – March 2017

## Why is it a “non-ADA” option?\*

- Decision totally up to the customer; WMATA will not “steer” eligible customers to the alternative service
- Decision does not impact customer's ADA paratransit eligibility or right to schedule trips on MetroAccess
- None of the vehicles used are owned or operated by Metro

*\*according to WMATA*

- Objective #2:** Minimize the cost of serving customer trips within or between areas unsuitable for fixed-route transit:
- Key gaps in fixed-route network
  - Lower-density areas

## 2. How can TNCs/microtransit be used to better serve and reduce the cost of transit within or between hard-to-serve areas?

- By using TNCs to provide an on-demand mobility solution with no fixed and lower operational costs
- By using microtransit to provide more flexible and efficient service

# WHAT ARE THE ISSUES/OBSTACLES

Have they been –  
or can they be –  
addressed?

# PRICING ISSUES

**Call-N-Ride / Dial-A-Ride  
Fixed-Route Transit**



**TNCs**

**Riders typically pay a fixed  
fare for service**

**Fares dynamically change  
based on supply and demand**

## SOLUTIONS

**Agency provides full or partial subsidy up to a fixed amount  
(i.e. half of fare up to \$5) and customers pay the rest**

**Customers pay a flat fare and agency fully subsidizes  
remaining cost**

# DISPATCHING ISSUES

## Call-N-Ride / Dial-A-Ride

Riders typically request a ride by calling driver or a telephone dispatching service

vs

## TNCs

Riders can only request riders through a smartphone app

## SOLUTIONS

Provide service using both TNCs and taxis, with requests using regular telephones going to taxi company

TNCs provide portal/API link to “concierge” service, provided by partnering organization

# ACCESSIBILITY ISSUES

**Call-N-Ride / Dial-A-Ride  
Fixed-Route Transit**



**TNCs**

**All are accessible or  
accessible alternatives are  
provided**

**TNCs offer accessible services  
in some areas (although not  
compliant with ADA)**

## **SOLUTIONS**

**Same as non-ADA subsidy programs**

# PAYMENT ISSUES

## Call-N-Ride / Dial-A-Ride Fixed-Route Transit

Riders can pay with cash or payment card (which can be filled with cash or a credit card)



## TNCs/Microtransit

Fares are paid with a credit card connected to the app

## SOLUTIONS

Provide alternative taxi service that riders can pay for with cash

Eliminate fares for TNC/microtransit rides

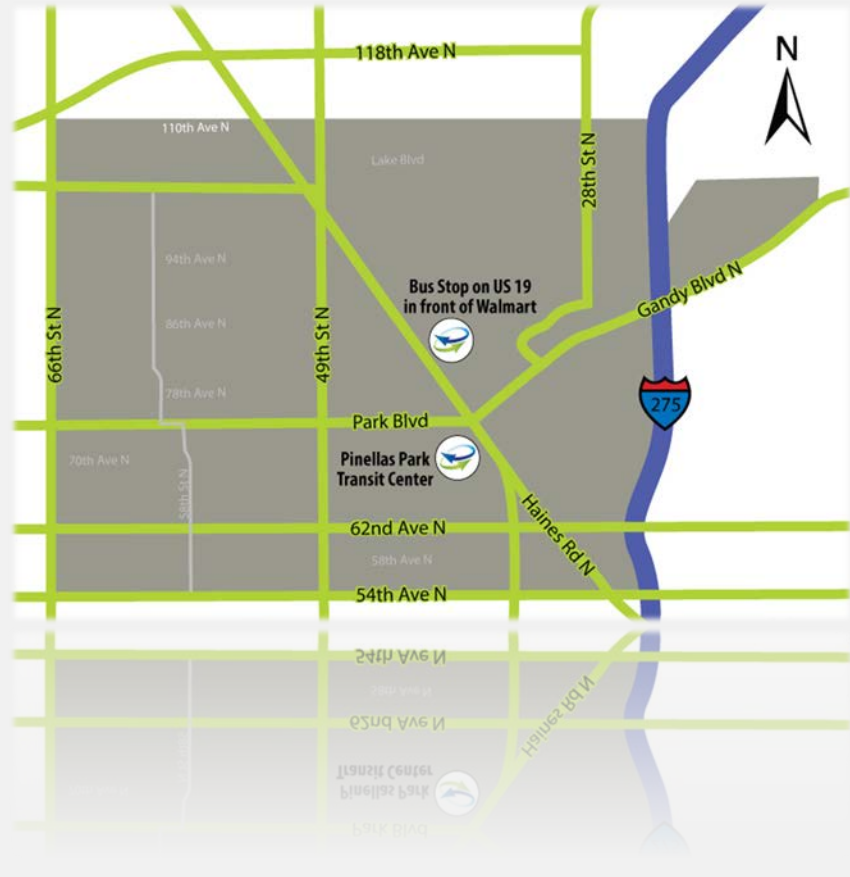
### Emerging solutions:

- *Ghost* credit card accounts managed by sponsoring agency; customers cash deposit matched with subsidy
- TNC/microtransit accept agency fare cards



# DIRECT CONNECT


- Pinellas Suncoast Transit Authority wanted effective first/last mile solution
  - Pinellas Park: High transit ridership area w/ poor neighborhood feeder links
  - East Lake: To replace unproductive service that was eliminated
- PSTA subsidizes Uber or Taxi rides that begin/end at designated bus stops
- PSTA pays half of fare up to \$3
- Can book through Uber or Taxi app, or using Taxi telephone dispatch
- Program will expand county-wide, with \$1 flat fare in the fall



# TD LATE SHIFT



- Pinellas Suncoast Transit Authority wanted to provide late night service for low-income riders (from late shift jobs)
- Provides up to 23 free Uber or taxi rides per month between 9 pm and 6 am to qualifying riders
- Funded with \$300,000 demonstration grant from Florida Commission for the Transportation Disadvantaged

  
**Application for the Transportation Disadvantaged (TD) Program**  
(Page 3 of 3)

NAME: \_\_\_\_\_  
DATE OF BIRTH: \_\_\_\_\_

**12. How many days in the next calendar month will you need PSTA to get to:**

**Medical/Health:** \_\_\_\_\_ # Days \_\_\_\_\_  
Includes doctors, dental, pharmacy, mental health, drug treatment, and AA/NA/PTSD support groups (list phone number for each in next section for verification).

**Food:** \_\_\_\_\_ # Days \_\_\_\_\_  
Includes grocery and other food stores, as well as food distribution sites and group meals.

**Vital Services:** \_\_\_\_\_ # Days \_\_\_\_\_  
Includes government and non-governmental social service agencies, banks, utility bill payment sites, and check cashing services.

**Employment:** \_\_\_\_\_ # Days \_\_\_\_\_  
Includes paying jobs only, not volunteering/unpaid work. (list phone number and work-hours for each job in next section for verification)

**Job-Required Training:** \_\_\_\_\_ # Days \_\_\_\_\_  
Includes only courses required by your current employer

**Other Education & Training:** \_\_\_\_\_ # Days \_\_\_\_\_  
Includes any courses except for Job-Required Training above.

**Other Life-Sustaining Trips NOT already counted above:** \_\_\_\_\_ # Days \_\_\_\_\_

**Total number of all trips listed above** Grand Total: \_\_\_\_\_

By signing this form, I am stating that the information I have given is true and complete to the best of my knowledge; if falsified, my TD services will be suspended:

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

Contact PSTA two weeks after submitting your application to find out your eligibility status. Bus passes are sold between the 1<sup>st</sup>–15<sup>th</sup> of each month, with a valid government-issued photo ID. See the Transportation Disadvantaged page at [www.psta.net](http://www.psta.net) for more details. If PSTA bus service will not meet your trip needs, you may be eligible for door-to-door service.

Bring this completed form to a PSTA Customer Service Representative, fax or mail to:  
TD Program, PSTA, 3201 Scherer Drive, St. Petersburg, FL 33716  
Fax: (727) 540-1923, InfoLine: (727) 540-1900

11-2014

# WHEELS ON DEMAND



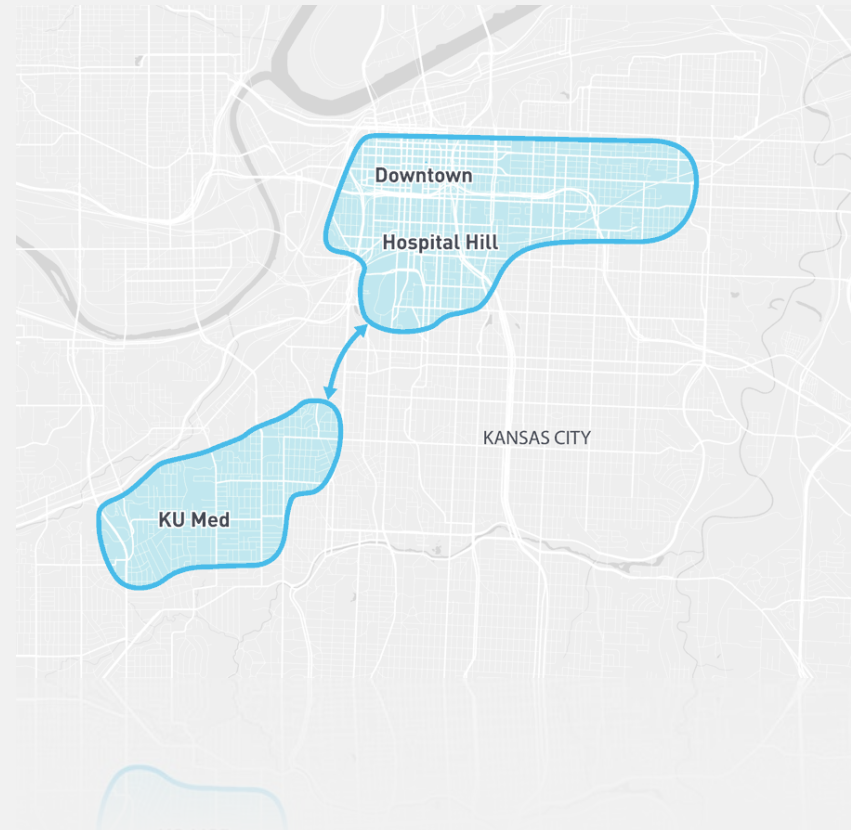
- **LAVTA had three goals:**
  - Eliminate underperforming route
  - Supplement low frequency route
  - Provide alternative to at capacity BART parking
- Users can ride anywhere in two service areas using UberPool, Lyft Line, or a taxi
- Two fare models, depending on service area
  - Subsidize half of fare up to \$5 dollars
  - \$3 flat fare, remainder subsidized
- LAVTA projects \$5-\$7 subsidy per trip, less than half of \$15+ subsidy for bus service



# RIDE KC: BRIDJ



- KCATA wanted to fill key gap in fixed-route bus service
- Insufficient concentration of demand in each area to justify fixed route service
- Exact times and stops regularly change based on data collected by Bridj
- \$1.50 fare, same as local bus
- Payment through Bridj app
- KCATA owns the 14-passenger vans, which are driven by KCATA operators
- \$1.3 Million, 1 Year Pilot Program



# Use of Autonomous Vehicles? With Passenger Assistants?



The Discussion Begins...

Thank you!  
And let us know how we can be of help!



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