

# Ridehailing Partnerships with Public Transportation

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# Study Motivations

- Growing number of partnerships between ridehailing industry and public transit providers
  - As many as 50 partnerships were planned or implemented by mid 2018, with more anticipated
- Variety of formats and goals across partnerships
  - Some partnerships focus on late night services, others on first-last mile, and still others on augmenting or replacing paratransit
- Partnerships occurring all over the US
  - What factors are motivating *and* informing the formation of these partnerships, as well as the pilot programs they involve?

# Each Partnership has a Unique Story



**MOBILITY ON DEMAND (MOD) SANDBOX**  
LOS ANGELES COUNTY METROPOLITAN  
TRANSPORTATION AUTHORITY  
Los Angeles County and Puget Sound MOD Partnership

## RT Station Link

Courtesy of Uber, Lyft and Yellow Cab

Getting to light rail just got easier! Starting on Monday, October 3, 2016, RT will provide up to \$5 off on Uber, Lyft or Yellow Cab when you ride to or from one of RT's participating light rail stations:


- Roseville Road
- Florin
- Franklin
- Watt/Manlove
- Sunrise
- Power Inn

How does it work?

1. Download the Uber, Lyft or Curb app from the App Store or Google Play
2. Trip must begin or end at one of the stations above
3. Use promo code "SACRT" to save up to \$5\*

\*Limit 10 rides per customer, per ride-hailing service. Available for a limited time only.

How to Use RT Station Link  
Courtesy of Uber, Lyft and Yellow Cab  
Download the Uber, Lyft or Curb app from the App Store or Google Play




Plan your trip to or from one of RT's participating light rail stations.

Save up to \$5 using promo code "SACRT"

UBER lyft Yellow Cab, Co.

For more information, visit [sacrt.com](http://sacrt.com)

Regional Transit



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lyft  
DESOTO CAB COMPANY

**TRY RIDESHARE AND SAVE!** We'll pay half your fare (up to \$5) when you ride with these services in Dublin!  
Promotion code **GODUBLIN**



**DirectConnect**

UBER

**UNITED TAXI**

# Partnerships Should Fill the Right Service Gaps

Dense Urban



Suburban



Rural



# Ridehailing Partnerships Study

Preliminary Results

# Research Questions

- Are transit agencies communicating with one another about their experiences with these partnerships and pilots? Is this informing the implementation in new areas?
- What kinds of information are transit agencies gathering as they form these partnerships and plan pilots or programs?
- What factors are important, from the perspective of transit agencies, in the evaluation of these partnerships and related programs?

# Methods

- Identify partnerships;
  - Using sources, such as the Shared Use Mobility Center policy database
  - Reports on impacts of ridehailing on transit or on partnerships
  - Confirm partnerships through blogs, news sources, or program websites
- Invited approximately 40 transit agencies to participate in a short survey; we selected those partnerships:
  - Implementing programs aimed at providing service to the general population, and
  - Involving a ridehailing company (rather than microtransit)

# Survey content

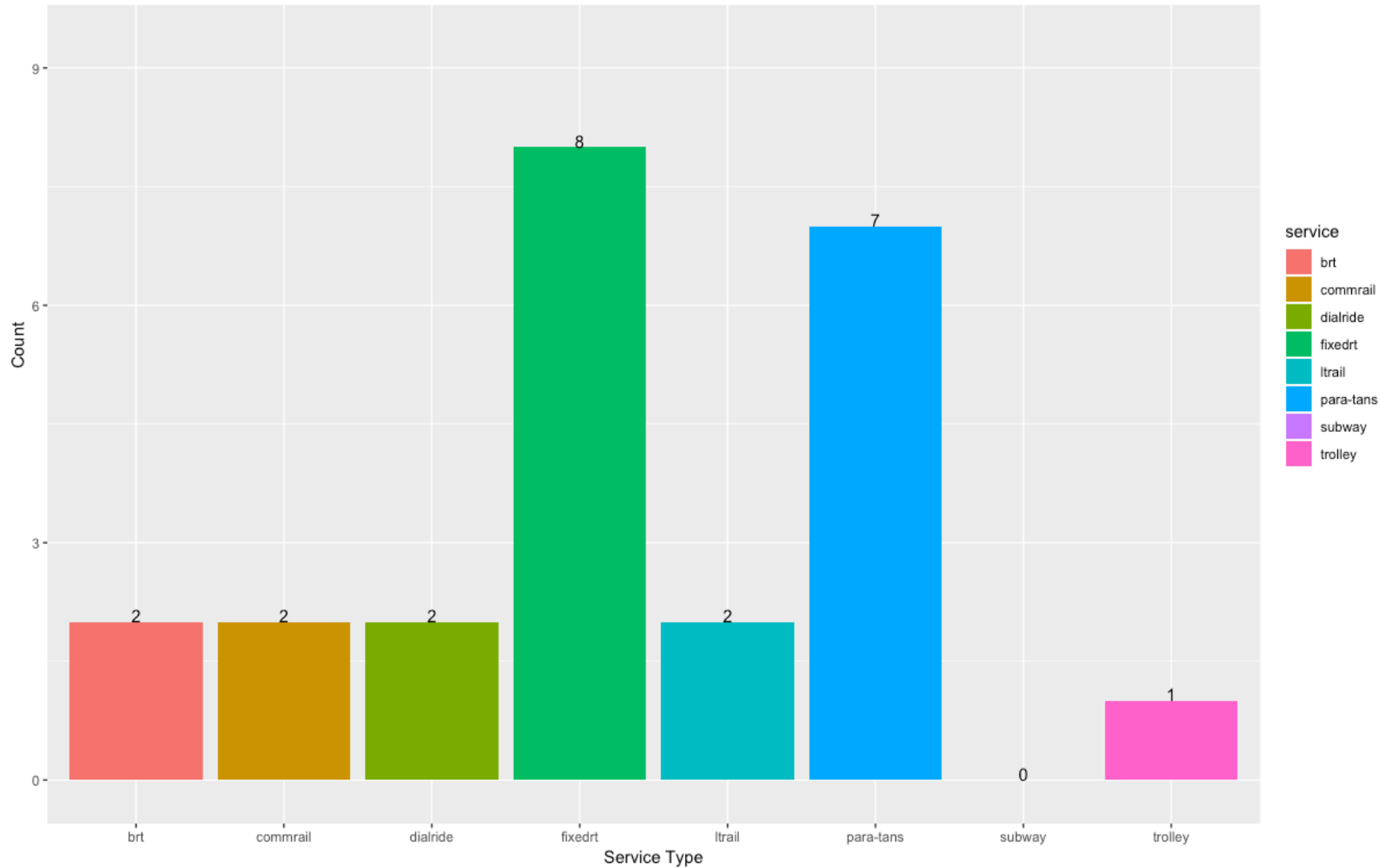
- Section 1: Background
  - types of service,
  - membership in transit associations
  - communication with other agencies.
- Section 2: Partnership knowledge
  - Awareness of other programs,
  - Information gathering activities
- Section 3: Partner selection
  - Important criteria of the ridehailing company
  - Goals of the program
  - Expected partnership characteristics
- Section 4: Partnership details
  - Program format
  - Type of partnership
- Section 5: Evaluation
  - Important criteria for measuring success
  - Level of success on those criteria
  - Views of ridehailing companies



# Preliminary Results

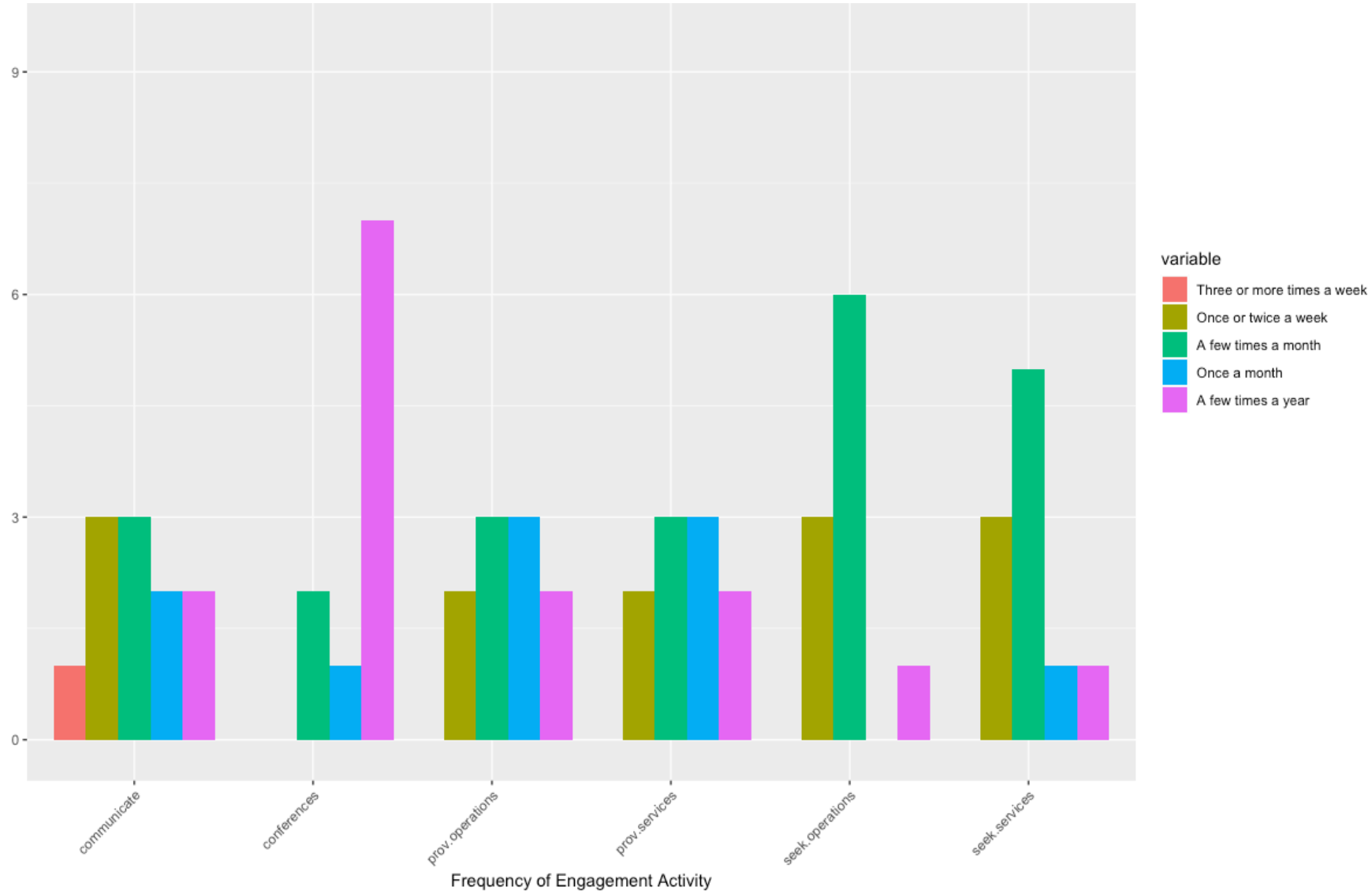
- Survey implemented in late 2018
- Email invitation was sent out to participate in an online survey
  - Follow up phone calls were made as needed
- Small sample of 11 agencies
  - due to high level of interest from many academics and others... lots of people asking about these partnerships!

# Services Offered by Agencies (N = 11)



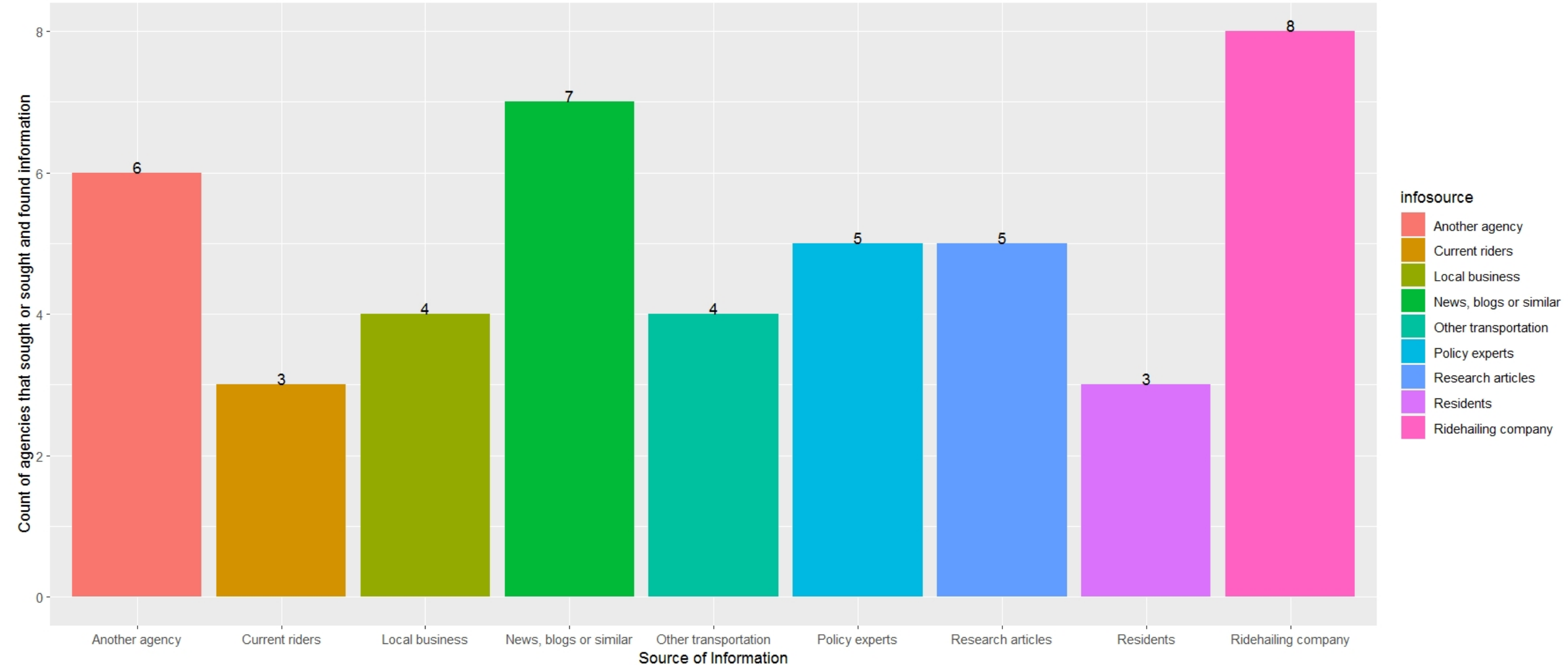
# Engagement Activities (N = 11)

Number of agencies at each level of frequency

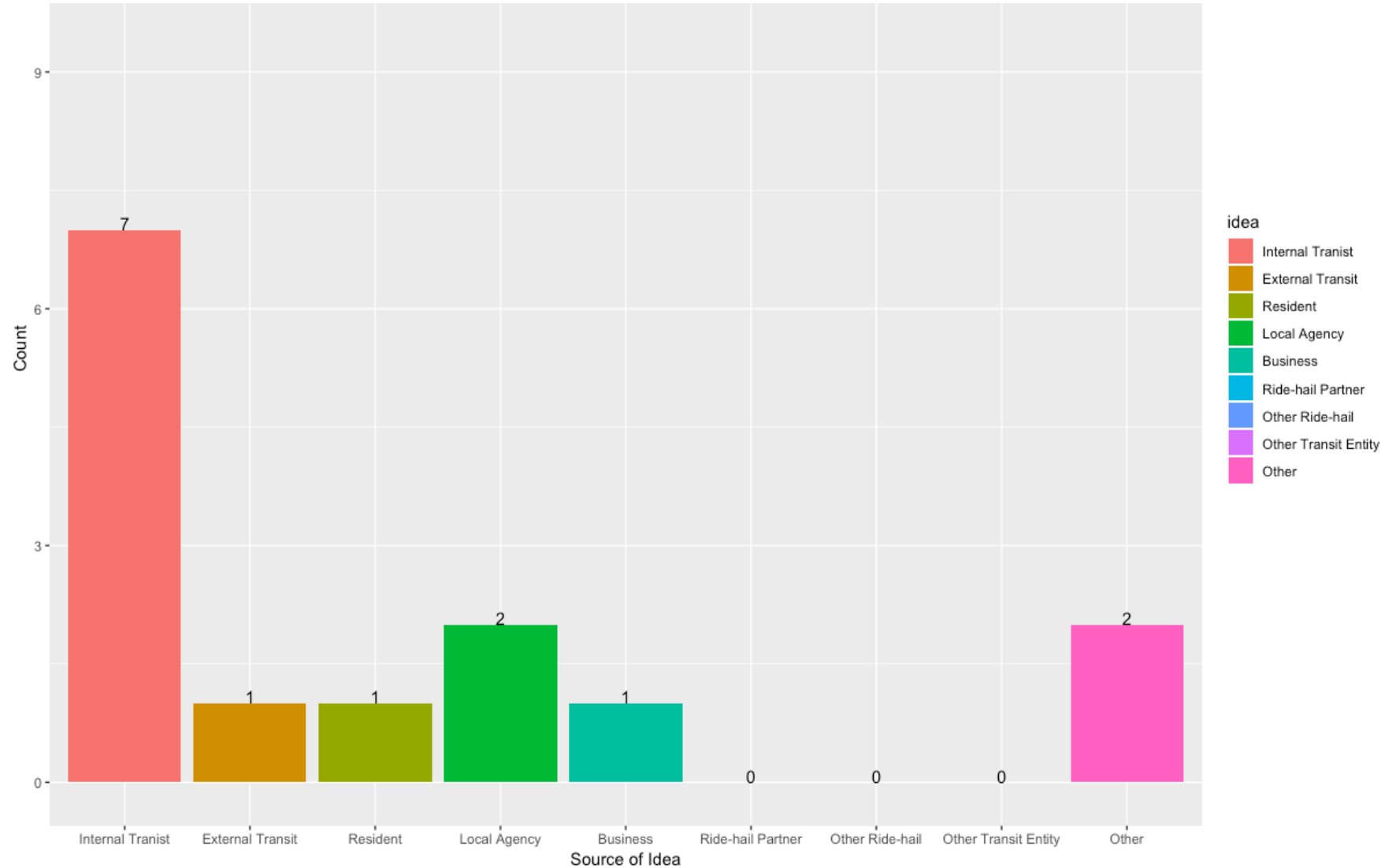


# Information Sources Pursued by Agencies (N = 8)

Sources from which agencies sought and/or found information (N=8)

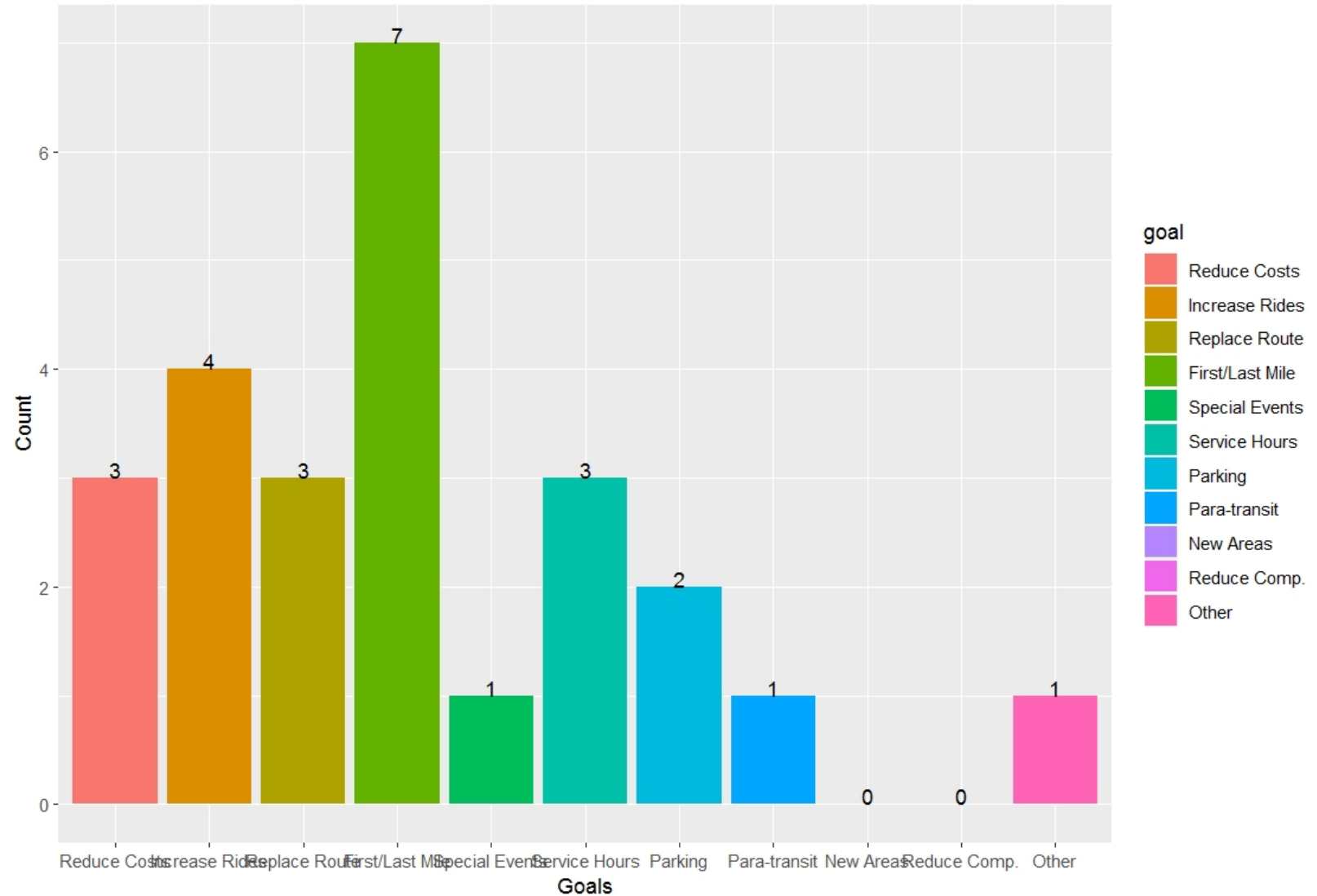


# Source of Partnership Idea (N = 11)

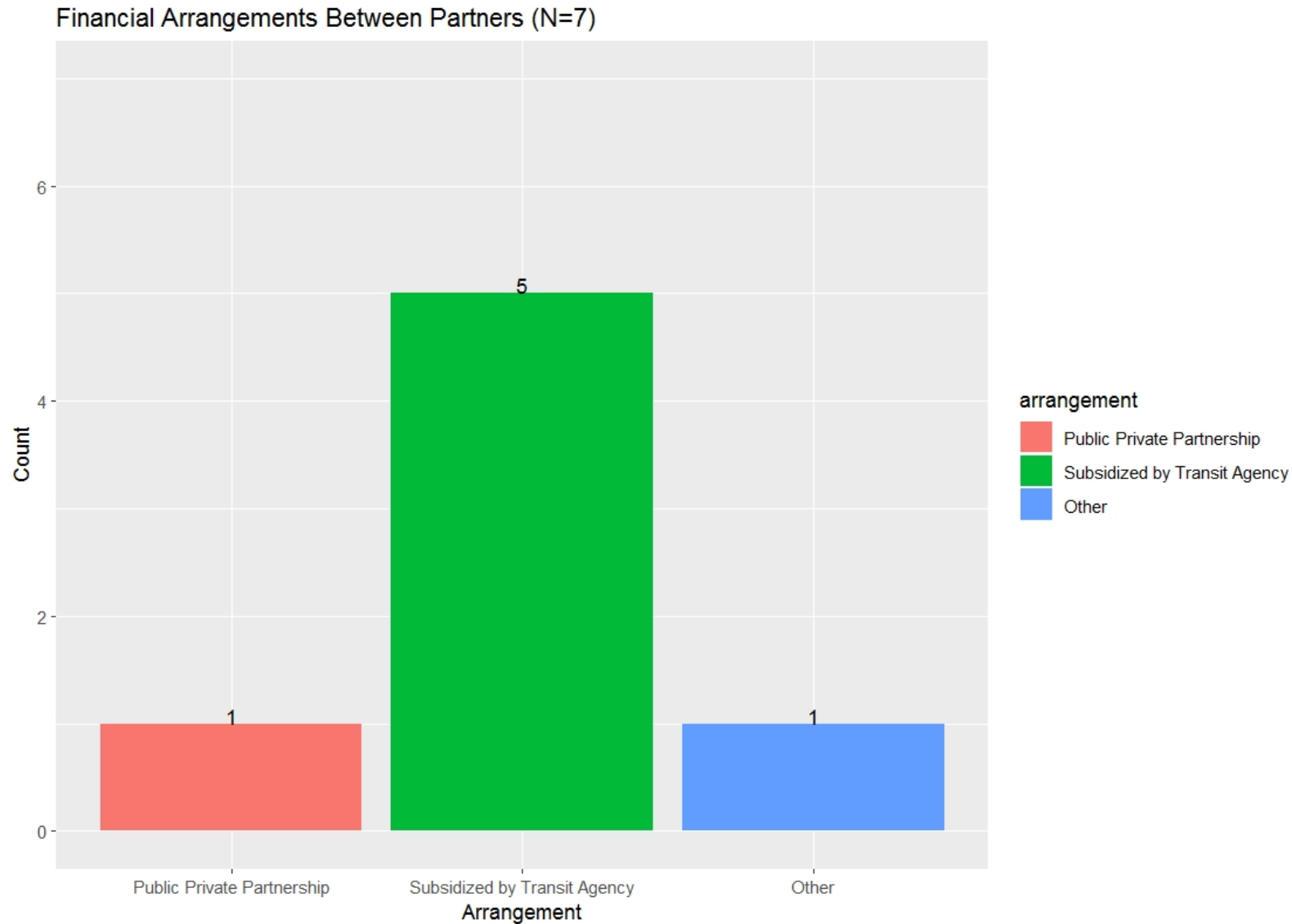


# Goals of Partnerships

Goals of Transit Agencies (N=7)

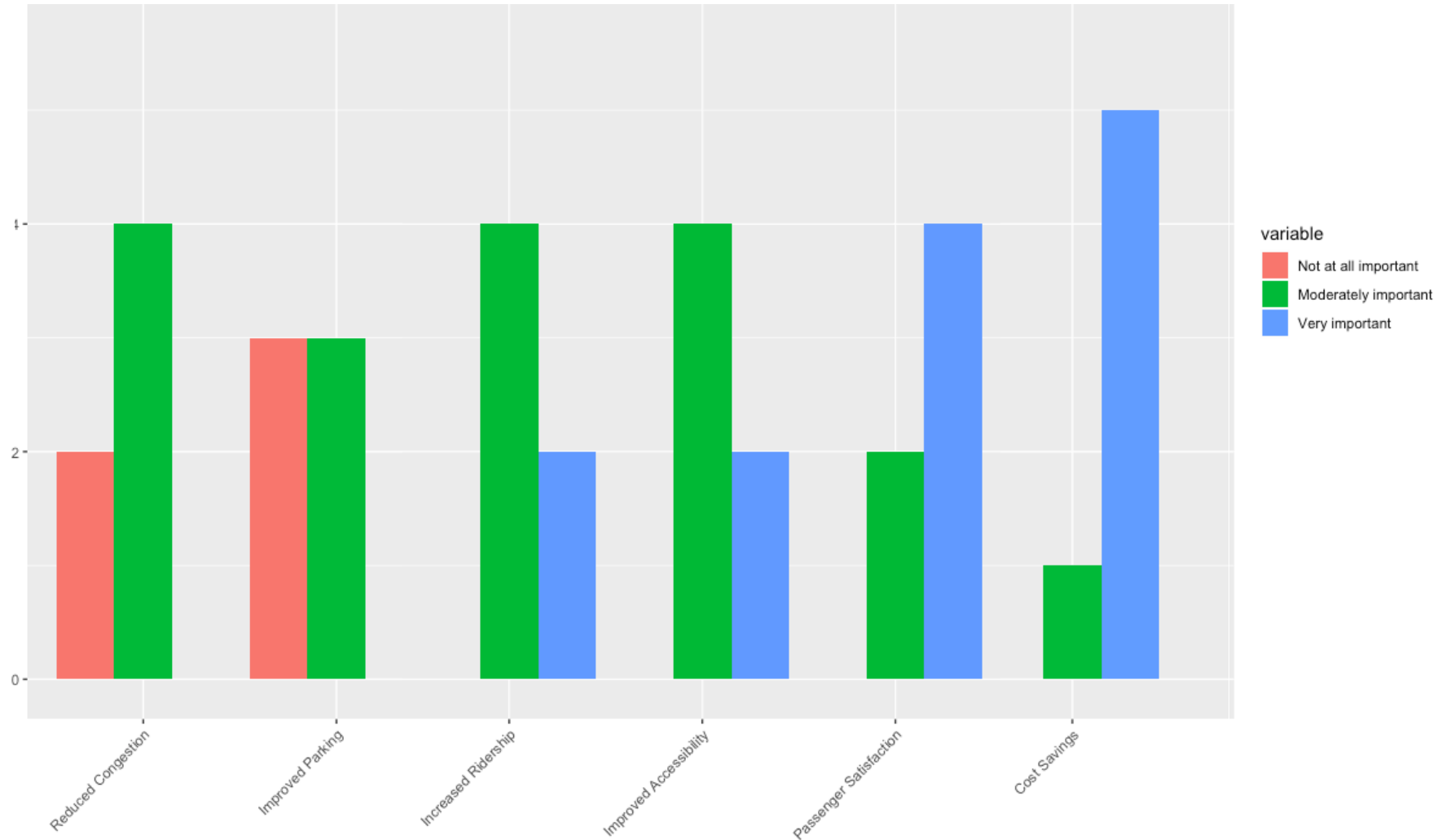


# Financial Arrangements with Partner



# Importance of Assessment Criteria (N = 7)

Count of agencies reporting each level of importance for criteria





# Next Steps

- More detailed analysis to explore:
  - Does information gathering influence the format of the programs or other outcomes?
  - Do the details of the partnerships, or other factors affect how successful they are?
- Second survey or interviews with additional transit agencies
  - What factors are influencing the apparent shift in these partnerships from ridehailing to microtransit and paratransit?
  - Is this an emergence of best practices, or more of a trend?

# Additional Resources

- Carol Schweiger 2018. Improved Mobility through Blurred Lines. *Journal of Public Transportation*, Vol. 21, No. 1, 2018
- Westervelt, Marla, Joshua Schank, and Emma Huang. 2017. Partnerships with Technology-Enabled Mobility Companies; lessons learned *Transportation Research Record: Journal of the Transportation Research Board*, No. 2649, 2017, pp. 106–112.
- Jarret Walker. 2018. To Predict with Confidence, Plan for Freedom. *Journal of Public Transportation*, Vol. 21, No. 1, 2018
- Shaheen, Susan and Adam Cohen. 2018. Is It Time for a Public Transit Renaissance? Navigating Travel Behavior, Technology, and Business Model Shifts in a Brave New World. *Journal of Public Transportation*, Vol. 21, No. 1, 2018
- Feigon, Sharon and Colin Murphy. 2018. National Academies of Sciences, Engineering, and Medicine. 2018. *Broadening Understanding of the Interplay Between Public Transit, Shared Mobility, and Personal Automobiles*. Washington, DC: The National Academies Press.
- Clewlow, Regina R. and Gouri S. Mishra (2017) *Disruptive Transportation: The Adoption, Utilization, and Impacts of Ride-Hailing in the United States*. Institute of Transportation Studies, University of California, Davis, Research Report UCD-ITS-RR-17-07
- Metropolitan Area Planning Council 2018. Fare choices; A Survey of Ride-Hailing Passengers in Metro Boston Report #1. An MAPC Research Brief.
- Rayle, Lisa, Susan Shaheen, Nelson Chan, Danielle Dai and Robert Cervero. 2016. Just a better taxi? A survey-based comparison of taxis, transit, and ridesourcing services in San Francisco. *Transport Policy* Vol. 45, 2016.