Succeeding with Commuters after Intercity Failure

19th National Rural Public and Intercity Bus Transportation Conference

October 25, 2010

Aaron Frank

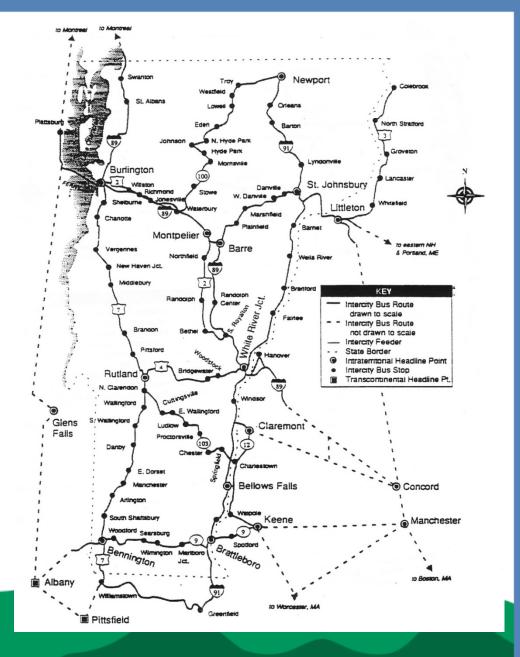


Historical Background

- Period of decline in Intercity Bus service in Vermont began in early 1990s
- Vermont Transit Lines (primary operator)
 - Bought by Greyhound in 1993
 - Subsumed by Greyhound in 2008



Intercity Service in 1989





Intercity Service in 1996

Dropped Segments

- Waterbury Newport
- Barre St. Johnsbury
- Montpelier Bethel
- Bennington Brattleboro



Intercity Service in 2010

- Down to three routes with limited service
 - I-89 corridor Montreal to Boston 4 trips
 - White River Jct. to New York via I-91 1 trip
 - Bennington to Albany (Yankee Trails) 2 trips
- Dropped segments
 - Burlington Bennington
 - Rutland Springfield
 - Rutland White River Junction
 - White River Junction Newport



Intercity Market Outlook

- Growth is in point-to-point expresses connecting large metro areas (Megabus)
- Other markets flat, at best
 - Remaining routes focus on Interstate
 highways corridors and park & ride access
 - Largely bypass town centers (unless very convenient to highway)



Chittenden County

- Economic engine for state
 - One quarter of Vermont's population
 - One third of Vermont's employment
- City of Burlington
 - Population: 39,000 Employment: 35,000
 - Walk-able, Bike-able,
 - Dense Employment Centers: downtown and hill

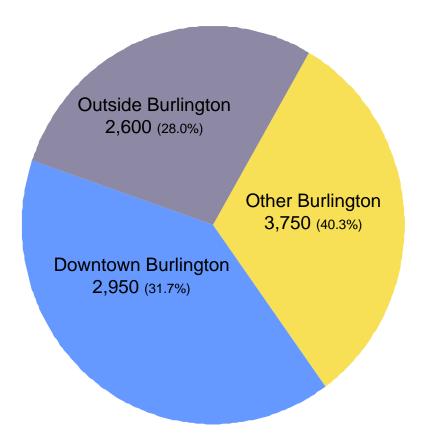


CCTA

- Chittenden County Transportation Authority
 - Formed in 1973
 - Period of sustained growth since 2001
 - Current peak pullout: 45 buses
 - Annual ridership: 2.5 million



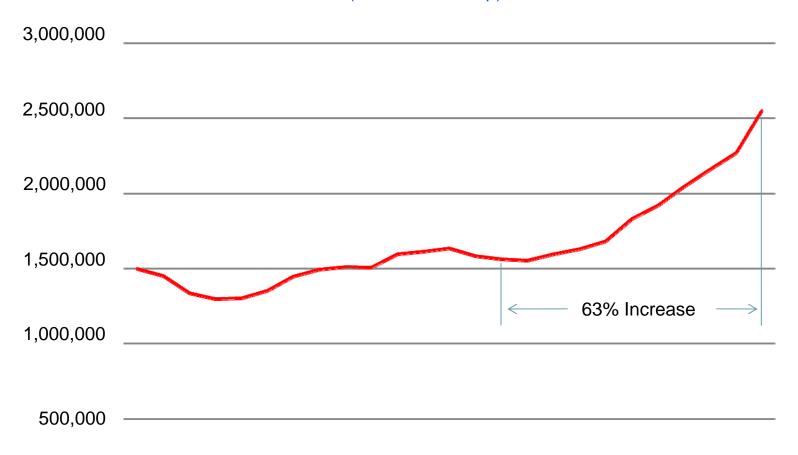
CCTA Average Weekday Total System Boardings = 9,300





CCTA BUS RIDERSHIP

(Annual Ridership)



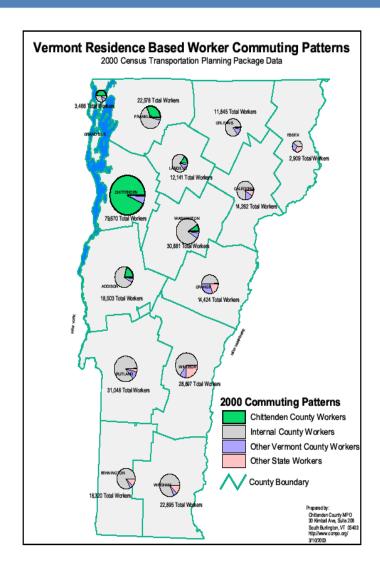




LINK Express

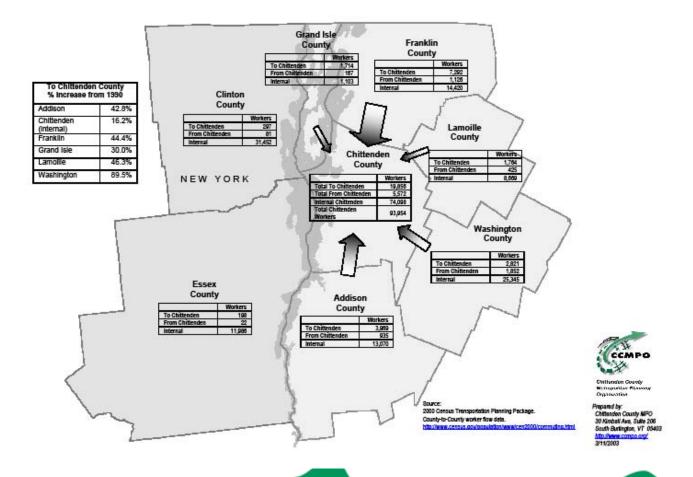
- New type of service for CCTA
- 2003 Short Range Transit Plan laid out commuter express routes between Burlington and surrounding counties
- State of Vermont "new starts" start-up
 - New emphasis in State transit policy on commuter-oriented services







Chittenden County 2000 Census Transportation Planning Package Worker Flow Data





LINK Service Design

- Attract choice riders
 - Minimize travel time
 - Choose convenient trip times
 - Use comfortable vehicles
- Maximize efficiency
 - Serve bidirectional corridors (demand in both directions)



Market Tradeoff #1

- First route: Burlington east to I-89 corridor
- Montpelier and Waterbury?
 - Cannot serve both while maintaining competitive travel time
- Montpelier or Waterbury?
 - Census Journey-to-Work data indicated that WATERBURY was the larger market



Market Tradeoff #2

- Limited funding available → few trips
- Focus on State workers?
 - 7:30 a.m. to 4:30 p.m. workday
 - Single largest employer in Montpelier
- Private sector closer to 8-to-5
- Chose private sector as it is a larger market in total



Vehicles





LINK Marketing

- Obtained list of all employers in service area (from Dun & Bradstreet)
- Ongoing outreach to encourage usage
- Special brochures printed for LINK service
- Service upgrades to respond to demand
- Sponsored Give Aways
 - Green Mountain Coffee
 - Lake Champlain Chocolates



LINK Riders

 Surveys demonstrate differences from local route riders

Route	% of Riders with Personal Vehicle Available for Trip	Median Household Income	Cars Owned by Household (per capita)
Montpelier LINK Express	77%	\$58,000	0.61
CCTA Local Routes	19%	\$21,000	0.31



Current LINK System

Three routes

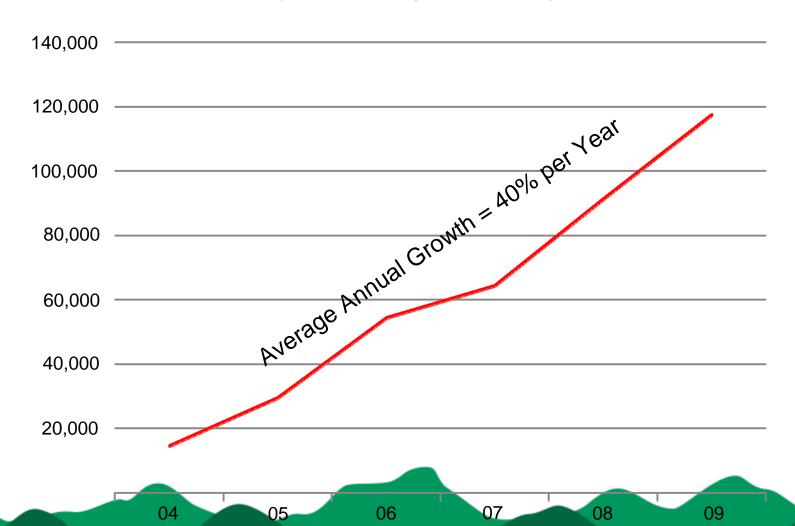
Route	Start Date	Weekday Round-trips	One-way Length (mi.)	Annual Riders (FY10)
Montpelier	Sept. 2003	9	42	73,500
Middlebury	Oct. 2004	4	38	20,400
St. Albans	Oct. 2005	4	33	16,300

 Intra-county commuter route to Milton began in February, 2010



LINK RIDERSHIP

(Annual Ridership FY 04 to FY09)





Inter-Regional Commuter Routes Statewide

- Upper Valley (to Hanover & Lebanon NH)
 - I-91 south (Conn. River Transit)
 - I-89 N. to Montpelier (Stagecoach)
 - I-89 S. & I-91 north (Stagecoach)
- Bellows Falls-Brattleboro (CRT)
- Bellows Falls-Rutland (CRT)
- Western Corridor (US 7) services
 - St. Albans to Burlington (CCTA)
 - Burlington to Middlebury (CCTA & ACTR)
 - Rutland-Middlebury (ACTR & MVRTD)
 - Williamstown, MA-Bennington-Manchester-Rutland (GMCN & MVRTD)
- Brattleboro-Wilmington (DVTA)
- US 2 Corridor
 - Burlington to Montpelier (CCTA)
 - Montpelier to St. Johnsbury (RCT and GMTA)



Connections and Disconnects

- Some intercity segments were restored through inter-regional commuter routes
 - Schedules don't necessarily coordinate
 - Multiple transfers necessary for long trips
- Remaining intercity services do not work for commuters
 - Schedules not oriented to regular workdays
 - Fares too high for daily use



Markets

- Intercity
 - Younger, less affluent riders
 - Generally no car available for trip
 - Occasional riding for leisure, visits
- Commuter
 - Older, more affluent riders
 - Riders have option to drive
 - Daily riding for jobs



Western Corridor

- Desire for better connections
 - Burlington to Rutland, Bennington, Albany
 - Now takes 16 hours with 4 transfers
- Was available via Greyhound until 2005
- No future here with private sector
 - Insufficient density of demand in largely rural area to justify frequent service
 - Infrequent service drives away all choice riders, limiting market to transit-dependent riders



Intercity Needs

- Vermont certifies annually that there are no unmet needs (5311(f))
- Needs will be examined during upcoming Public Transit Policy Plan
- Service within Vermont is minimal
- Parking needs
- Statewide Inter-regional Map/Schedule
 - Challenges



Access to Intercity Routes

- Many Park & Ride lots at capacity
 - Additional capacity needed for commuters
- Coordination with local transit
 - Difficulties of schedule coordination
 - Limited market, given limited service and ridership on Intercity routes



Outlook

- Which intercity service will remain in Vermont without subsidy?
- Can supporting infrastructure be provided?
- How well can inter-regional commuter routes substitute?



Conclusions

- Commuter routes can offer partial replacement for intercity routes
- Subsidies for failed intercity routes need to be considered among overall public transportation needs, not alone.



