



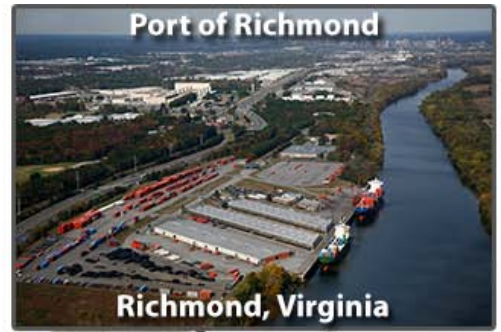
Gateway and Intermodal Connection Performance Indicators



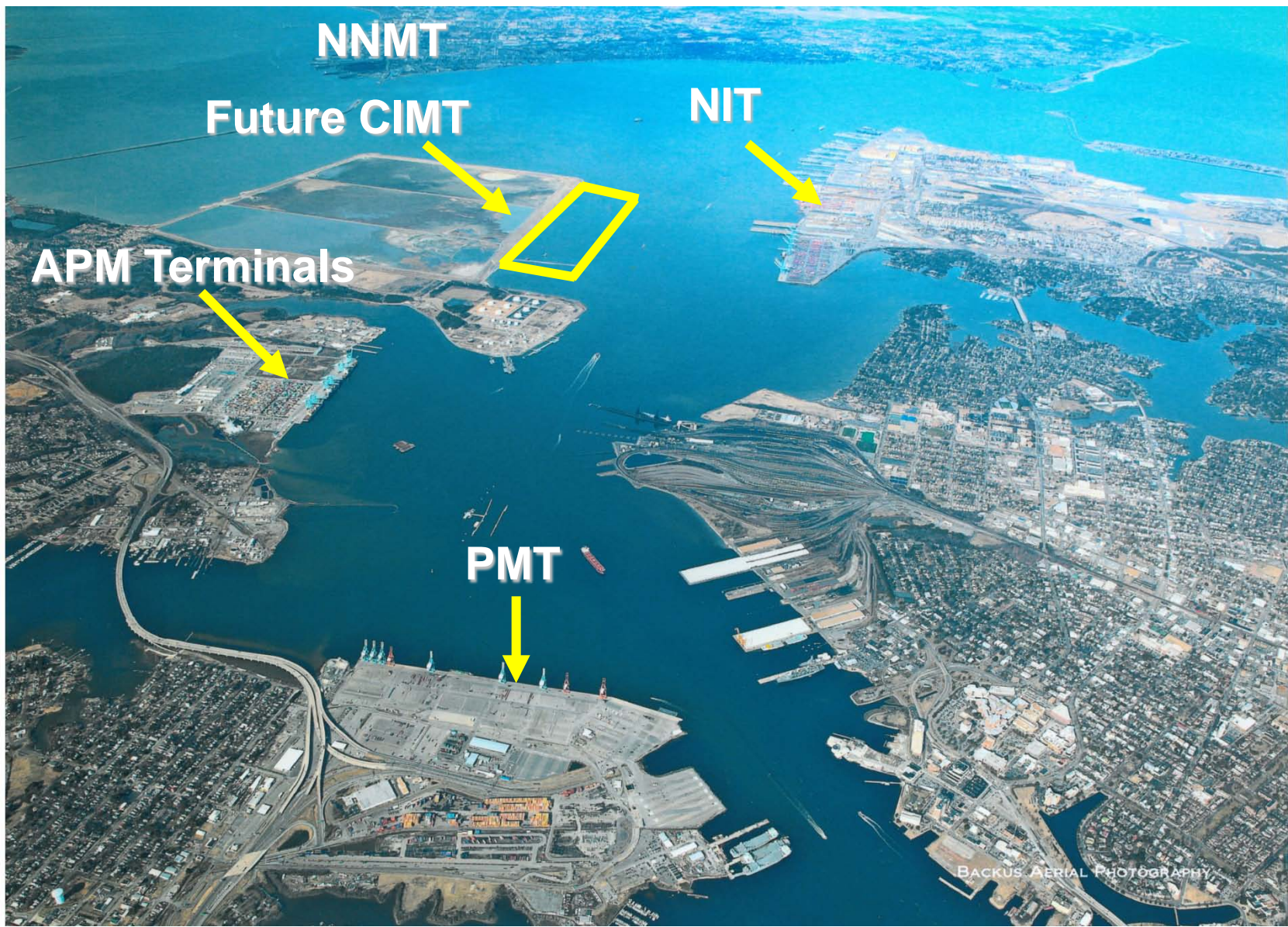
Mr. Greg Edwards
Director, External Affairs
Virginia Port Authority

June 27, 2012

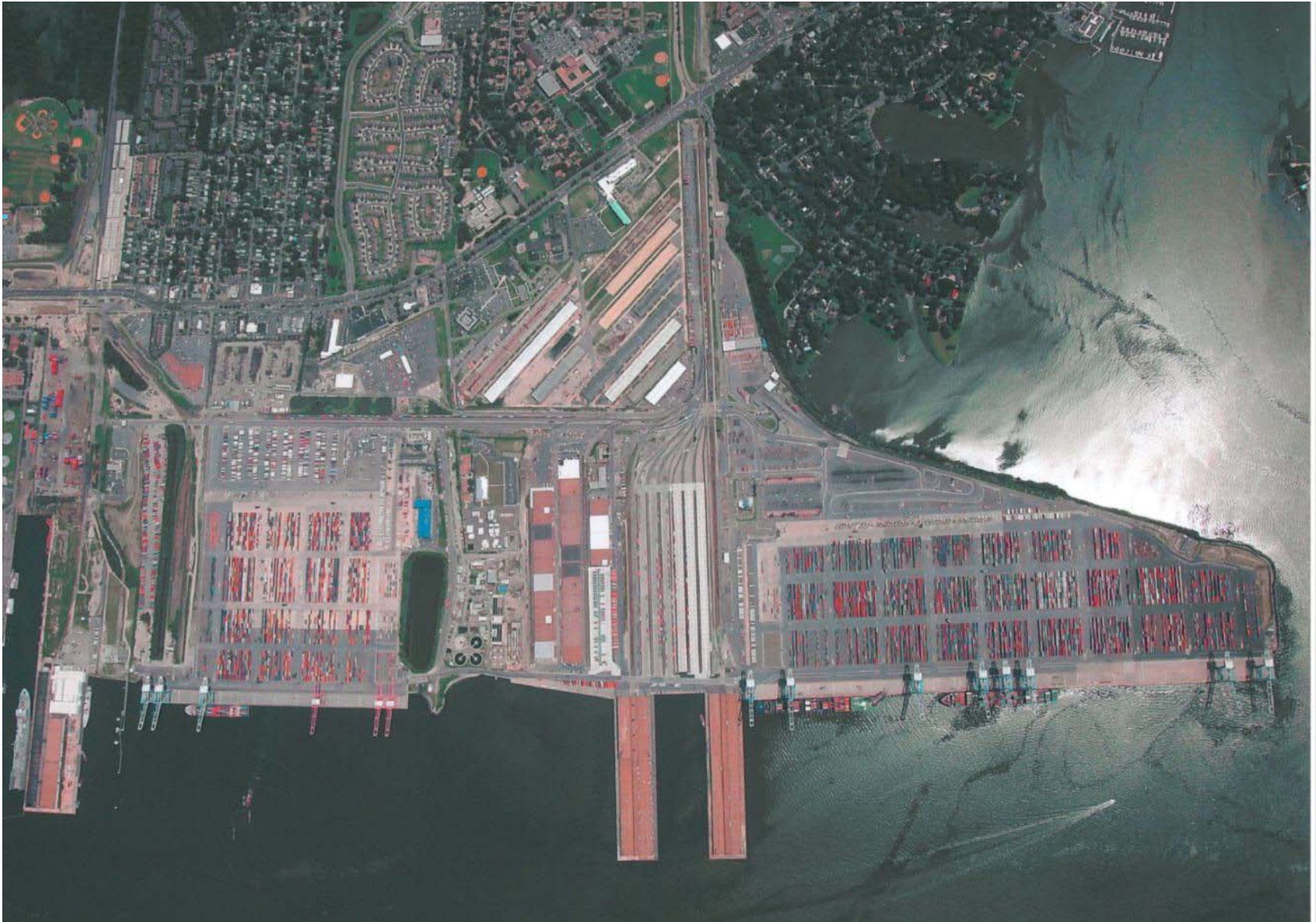
VPA Terminals



Cargo Terminals Hampton Roads Harbor



Norfolk International Terminals



Portsmouth Marine Terminal



APM Terminals Virginia

Leased to the VPA, Operated by VIT, Inc.



Phase 1 – Sept. 2007

Total Acreage: 230

Pier Length: 3,200 ft

Depth: 55 ft

Cranes: 6

Capacity: 1 Million TEUs

Cost: \$500 Million

CSX and NS Served

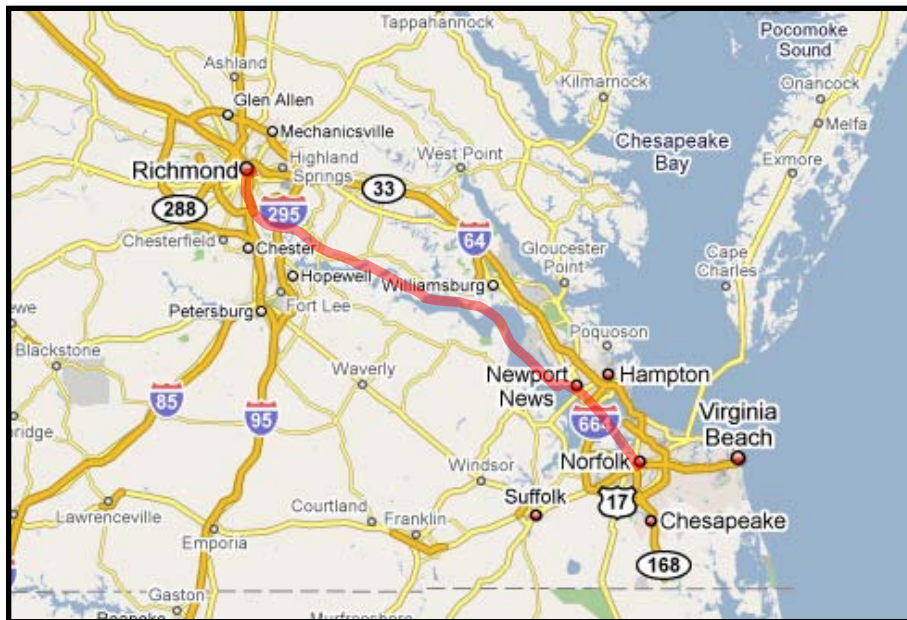
Newport News Marine Terminal



Port of Richmond



James River Barge Line – 64 Express



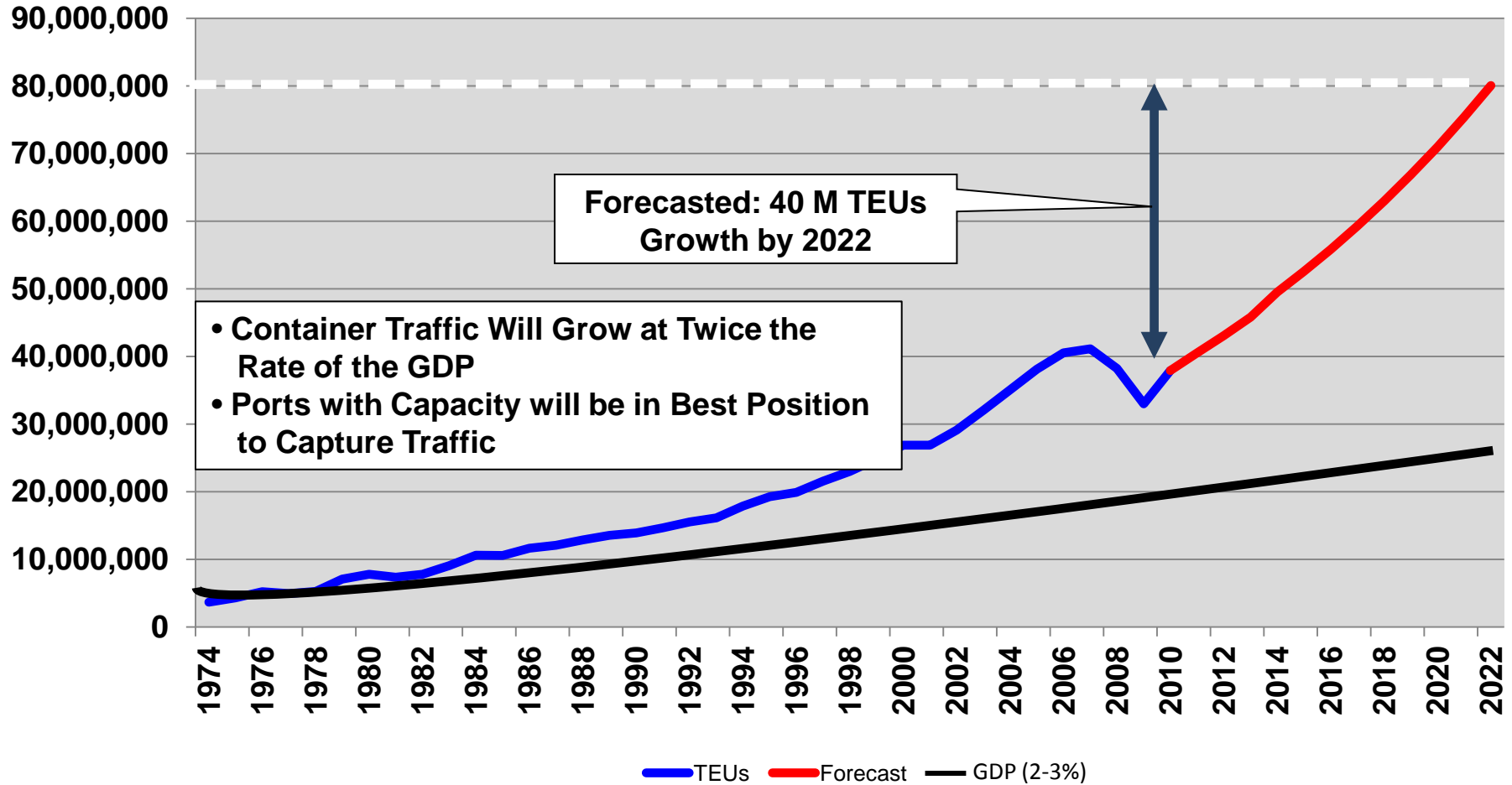
- Twice weekly calls between the Port of Virginia and the Port of Richmond
- Calls at NIT and APMT
- Door service availability
- Green transportation alternative

Virginia Inland Port

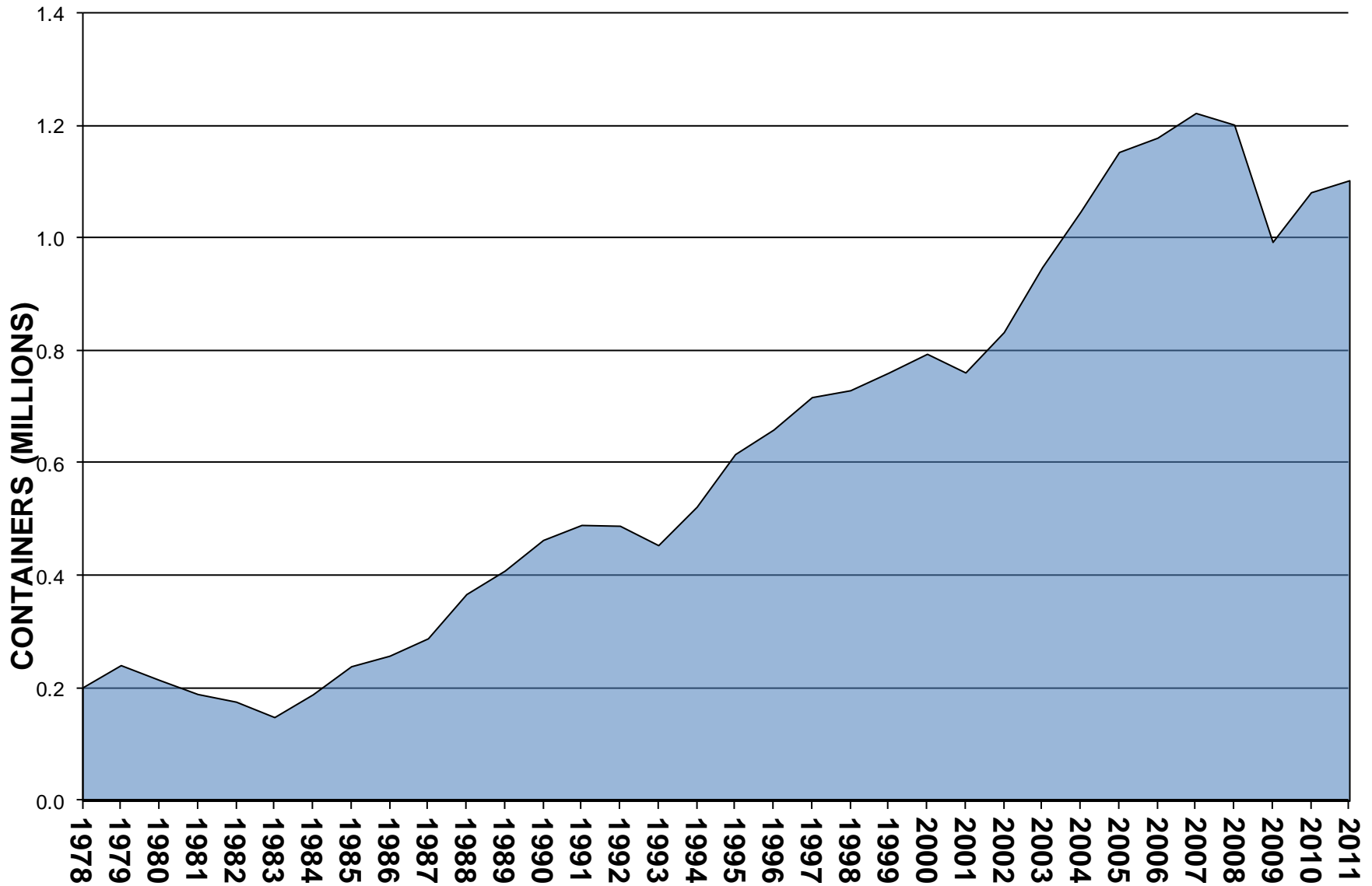


U.S. Containerized Cargo Forecast

TEUs



Historic Port Performance



Top 10 U.S. Ports

Rank	Port	TEUs	U.S. Market Share
1	Los Angeles	7,831,902	20%
2	Long Beach	6,263,499	16%
3	New York/New Jersey	5,292,025	14%
4	Savannah	2,825,179	7%
5	Oakland	2,330,214	6%
6	Seattle	2,139,577	6%
7	The Port of Virginia	1,895,018	5%
8	Houston	1,812,268	5%
9	Tacoma	1,455,466	4%
10	Charleston	1,364,504	4%

Intermodal Gateway

Over 1.9 million TEUs moving over the Port in 2011 were transported by:



4% Barges



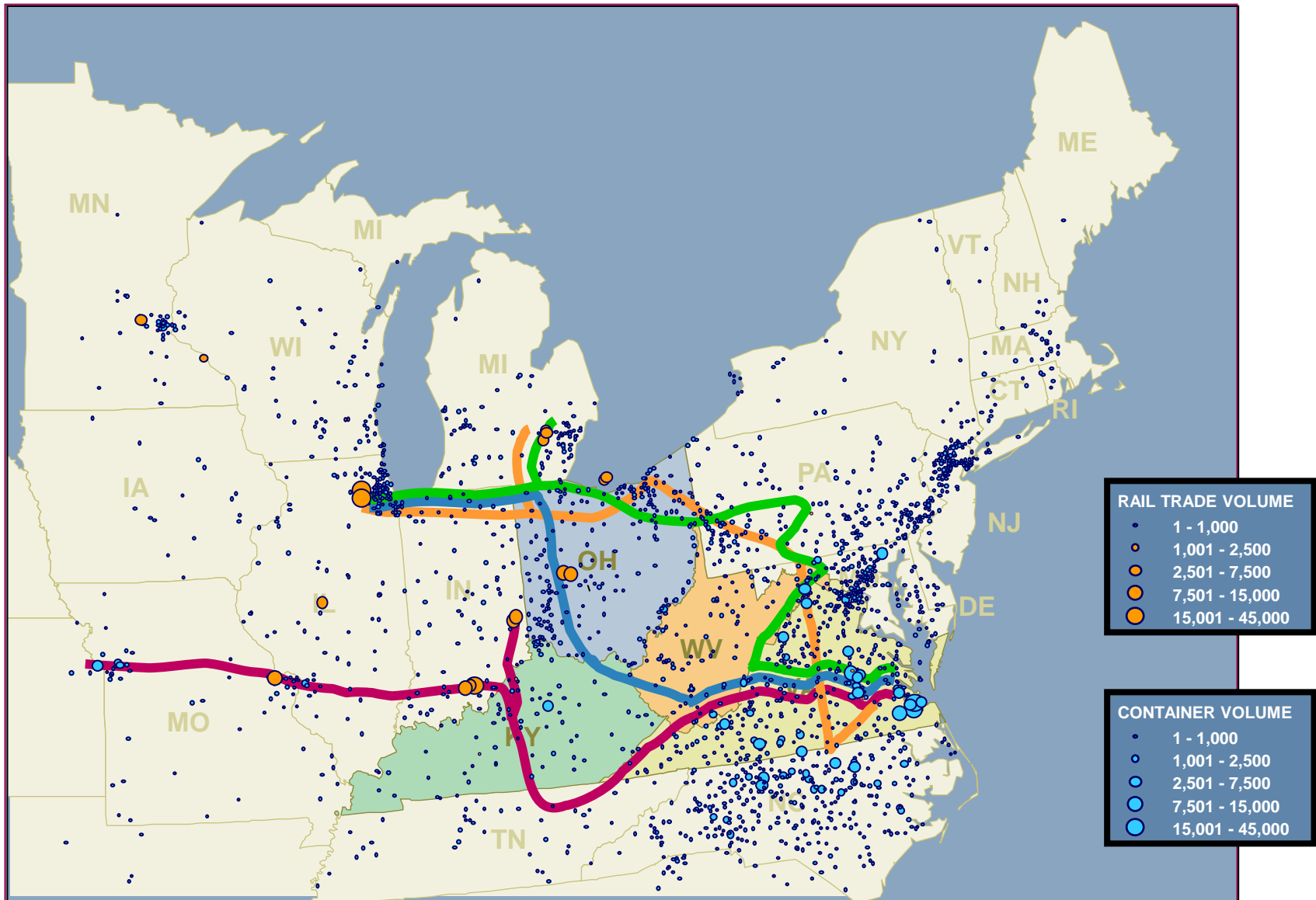
30% Rail



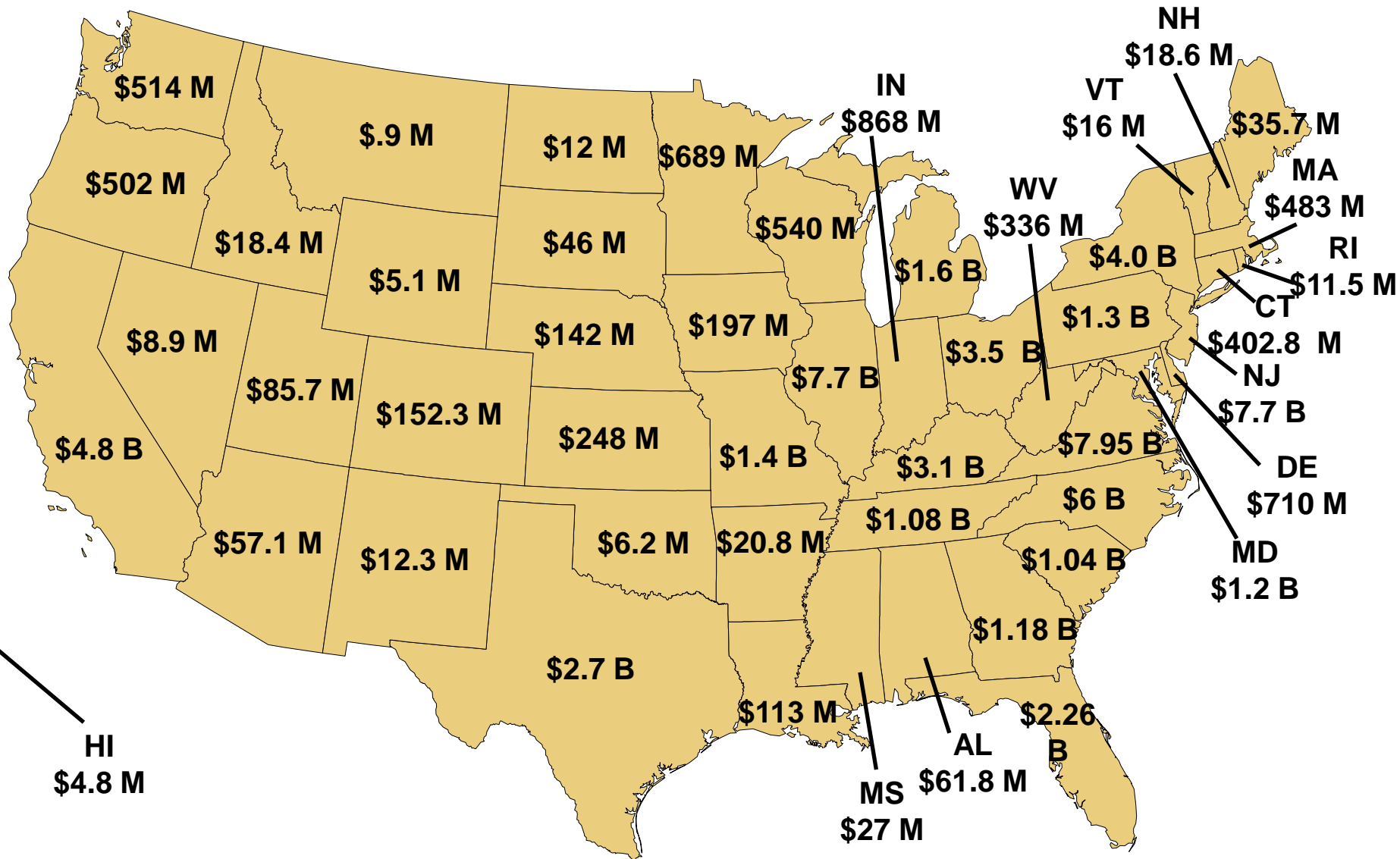
66% Trucks

Source: Terminal Operator CY2011

Key Rail Routes Including Heartland Corridor

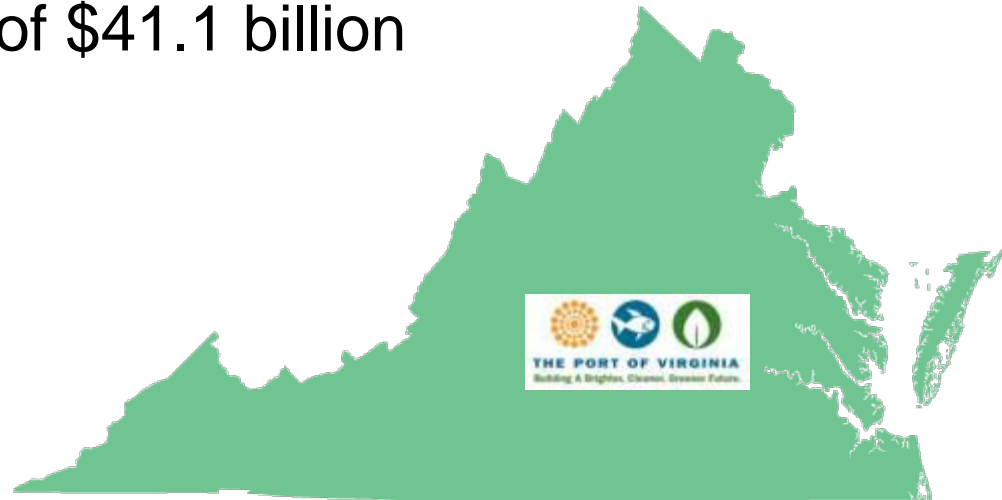


Value of Cargo from The Port of Virginia - 2010



Economic Impact of the Port of Virginia on the Commonwealth

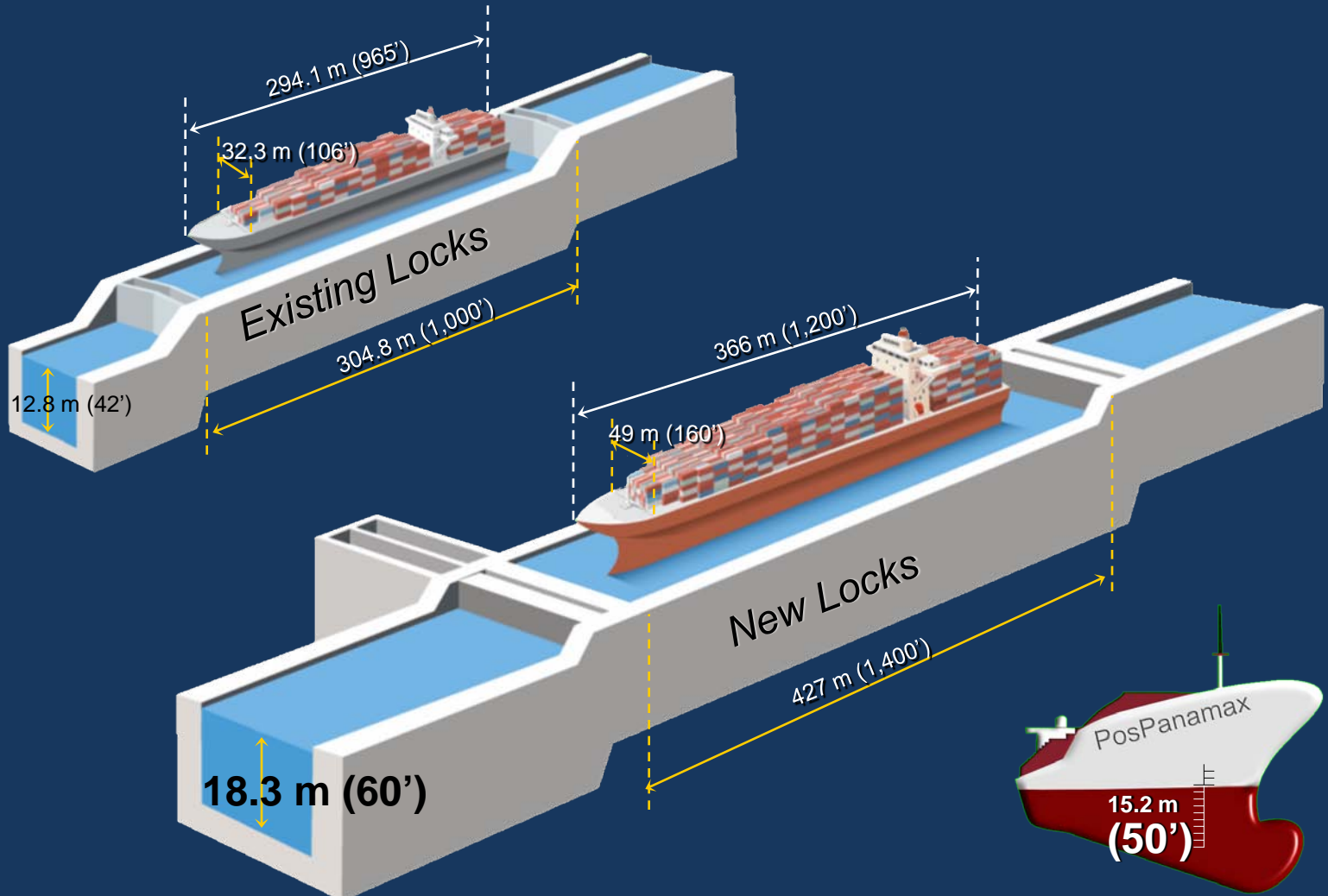
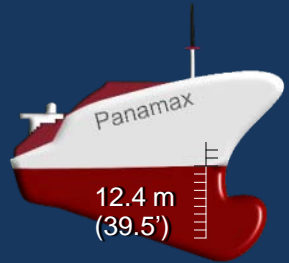
- 343,000 Jobs
- Employee compensation of \$13.5 billion
- Local income, sales, and real property of \$1.2 billion
- Total revenues of \$41.1 billion



Panama Canal Expansion - New Locks Will Accommodate Post-Panamax Vessels

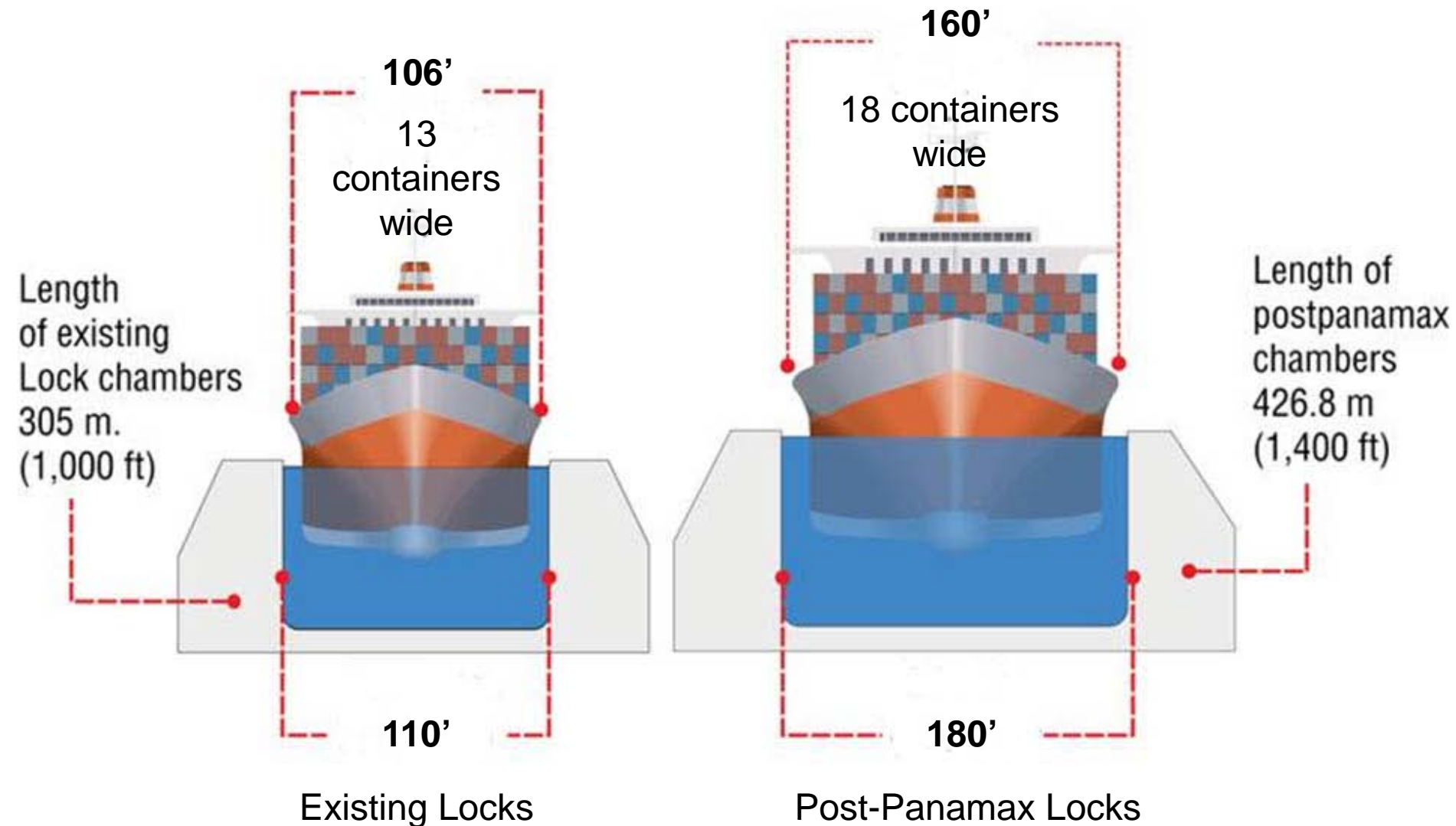
Existing Locks Max Vessel size:

4,400 TEU's



New Locks Max Vessel size: 12,600 TEU's

Panama Canal Expansion - New Locks Will Accommodate Post-Panamax Vessels



MSC Bruxelles



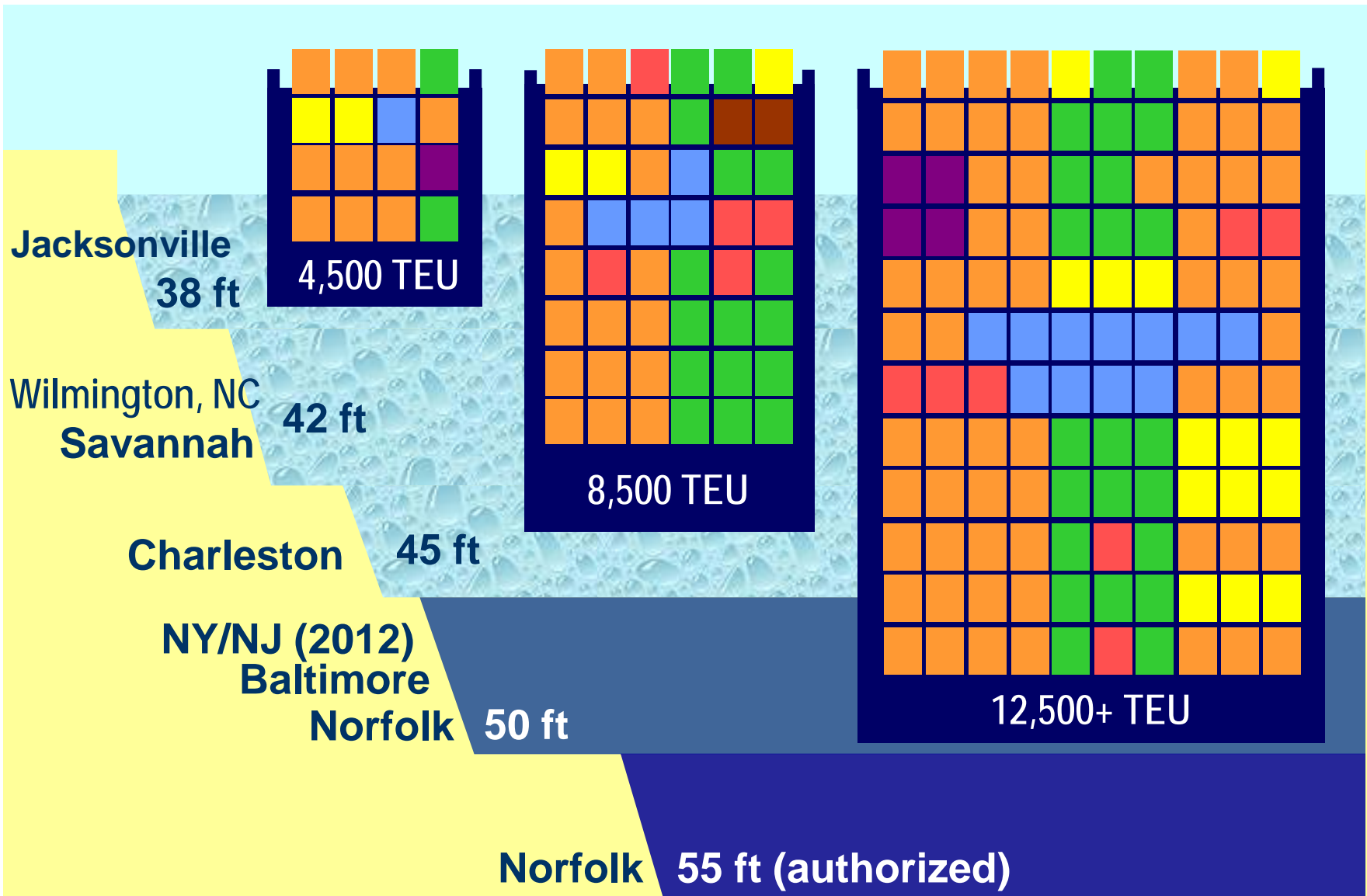
- At 1,105 feet long, the MSC Bruxelles holds the record for the biggest containership ever to enter the Hampton Roads Harbor.
- Vessels of this size regularly call on The Port of Virginia
- Our channels and terminals can handle these vessels fully loaded unlike any other port on the East Coast

Virginia Sets Deep Draft Record with MSC Roma



The Port of Virginia set a mark that no other port on the US East Coast could equal: it loaded a containership so heavy that it needed 48.5 feet of water to sail.

U.S. East Coast Competitive Ports Water Depth



Based on *fully loaded* vessel



Thank You

