



# Economic Risk of USACE's Maintenance of Navigation Assets



Innovative Technologies for a Resilient Marine Transportation System



## **USACE Waterborne Commerce Statistics Center US Chamber of Commerce**

- 56% of Crude Petroleum refined into gasoline and sold at your neighborhood gas station.
- 22% of basic chemicals used in hundreds of consumer products from appliances to toys, from soaps to cosmetics.
- 19% of nonmetallic minerals including construction materials and coal used to power our homes, businesses, and factories.
- 19 % of agricultural products destined for American supermarkets.
- 60% of our nation's grain exports.

# A Reliable Waterway System Is Important to Agriculture

## Effects of Temporary Closures on Costs, Receipts, and the Federal Budget

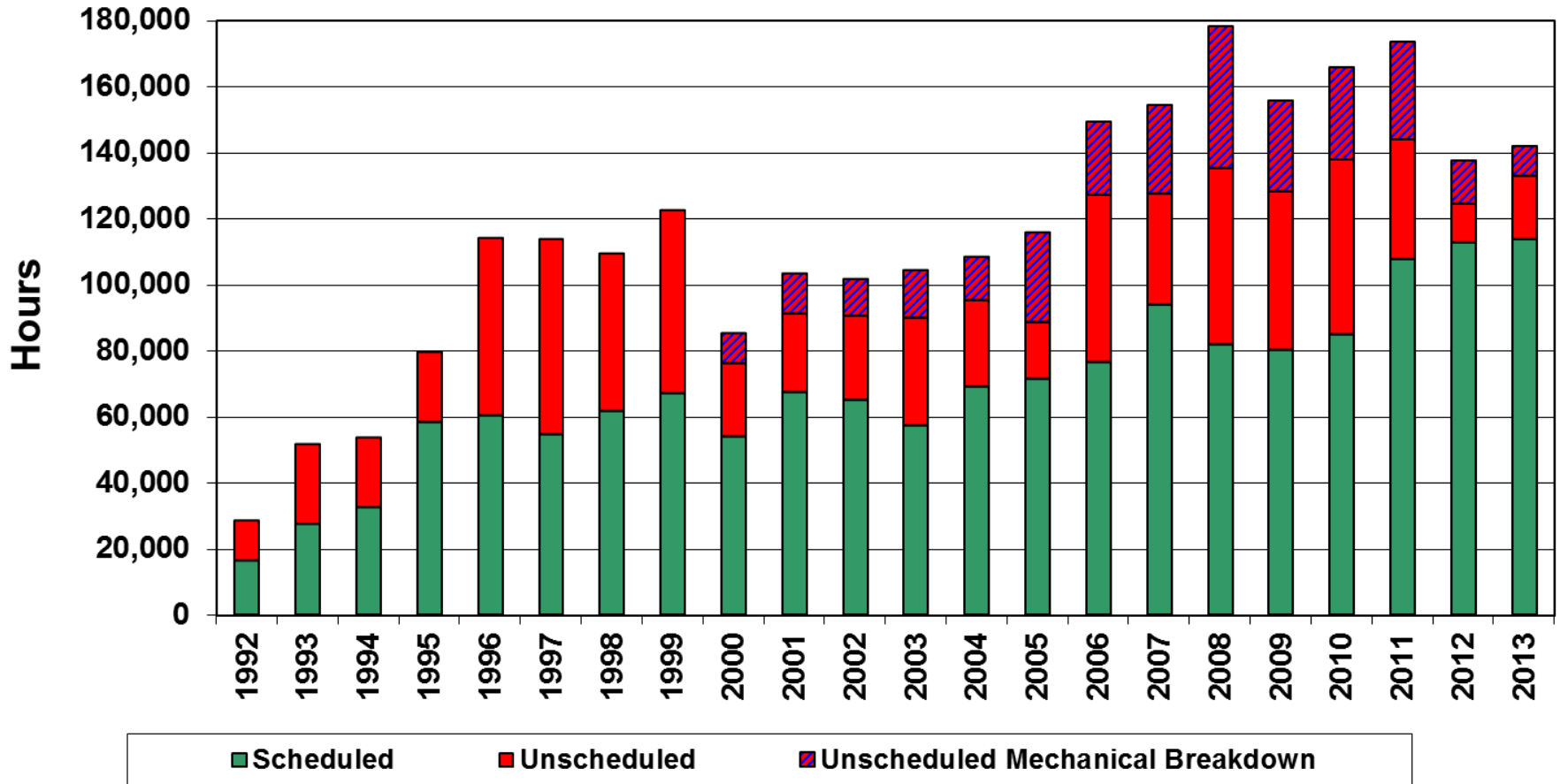
- Temporary closures and restrictions on traffic in harbors and channels due to flooding, drought, sedimentation, groundings, natural disasters, man-made disasters, strikes, and lockouts can lead to delays, spoilage, diversion to other modes and ports, higher transportation costs, and lost sales.
- Higher transportation costs can result in lower cash bids in interior markets. As cash prices fall, USDA loan deficiency payments may increase.
- U.S. exporters may be unable to pass on higher transportation costs, as customers can purchase similar products from other countries.
- Users of railroads and highways face congestion, constrained capacity, and driver and equipment shortages.
- Authorized channel depths and widths, and locks and dams maintained by the U.S. Army Corps of Engineers moderate the effects of congestion, provide resiliency, and enhance recovery after transportation disruptions.

# A Reliable Waterway System Is Important to Agriculture

## Barge and Rail Competition

- ❑ In 2013, 15,634 down bound grain barges passed through Locks 27, 52, and 1, with over 23.9 million short tons of grain.
- ❑ In comparison, 26,997 grain barges were unloaded in the New Orleans region during the period, a difference of 11,363 barges.
- ❑ Railroads take into account barge rates and the spread between U.S. Gulf and Pacific Northwest ocean vessel freight rates, and price their services accordingly.
- ❑ USDA Transportation of U.S. Grains, A Modal Share Analysis, 1978-2011 Update, shows that barges moved 43 percent and railroads moved 41 percent of all grain exports in 2011.
  - Barges moved 54 percent of corn to ports and 1 percent of corn to processors, feed lots, and dairies in 2011. Rail shares were 34 percent for exports and 20 percent for domestic moves.
  - Barges moved 49 percent of soybeans to ports and 2 percent of soybeans to processors in 2011. Rail shares were 31 percent for exports and 14 percent for domestic moves.
  - Barges moved 26 percent of wheat to ports and 2 percent of wheat to processors in 2011. Rail shares were 63 percent for exports and 63 percent for domestic moves.
  - Barges moved 11 percent of sorghum to ports in 2011. Rail shares were 21 percent for exports and 8 percent for domestic moves.
- ❑ Additional studies have shown that without barge competition, agricultural shippers pay higher rail transportation costs, the farther they are from an inland waterway.

# Hours out of Service



## Examples of the cost to Consumers for Lock Outages

Greenup Locks January 27 through February 22 2010

➤ **\$5,200,000 In Delay Costs**

Markland Locks July 2011 through August 2012

➤ **\$40,000,000 In Delay Costs**

Algiers Lock March through July 2013

➤ **\$146,000,000 In Delay Costs**

Lock 52 August through November 2013

➤ **\$28,000,000 In Delay Costs**

Mel Price January through June 20, 2014

➤ **\$12,700,000 In Delay Costs**

Dashiels May through June 2014

➤ **\$1,400,000 In Delay Costs**

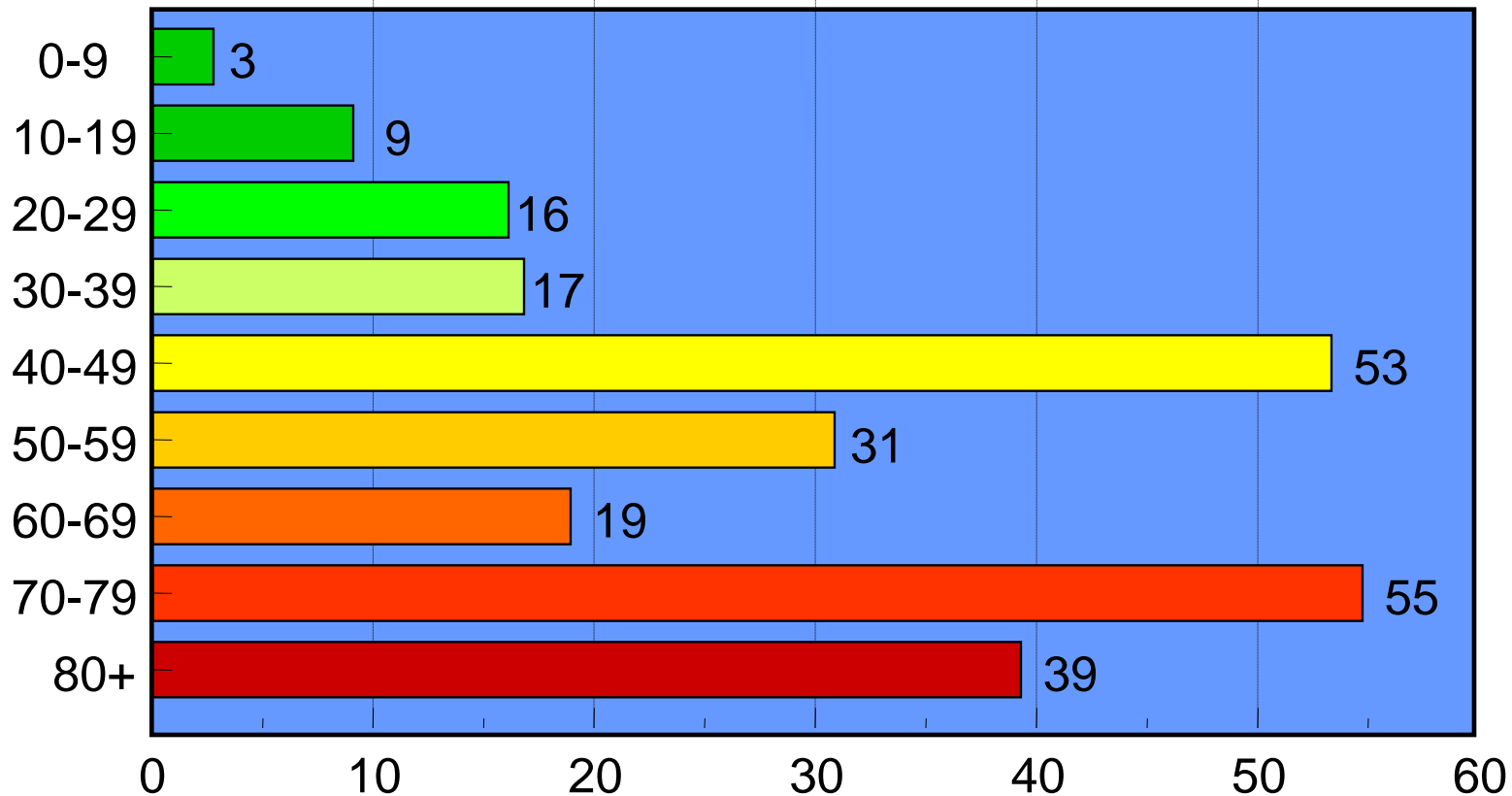
R. C. Byrd May through June 20, 2014

➤ **\$1,200,000 In Delay Costs**

# Challenge: Aging Lock Inventory

Age in 2012 (Years)

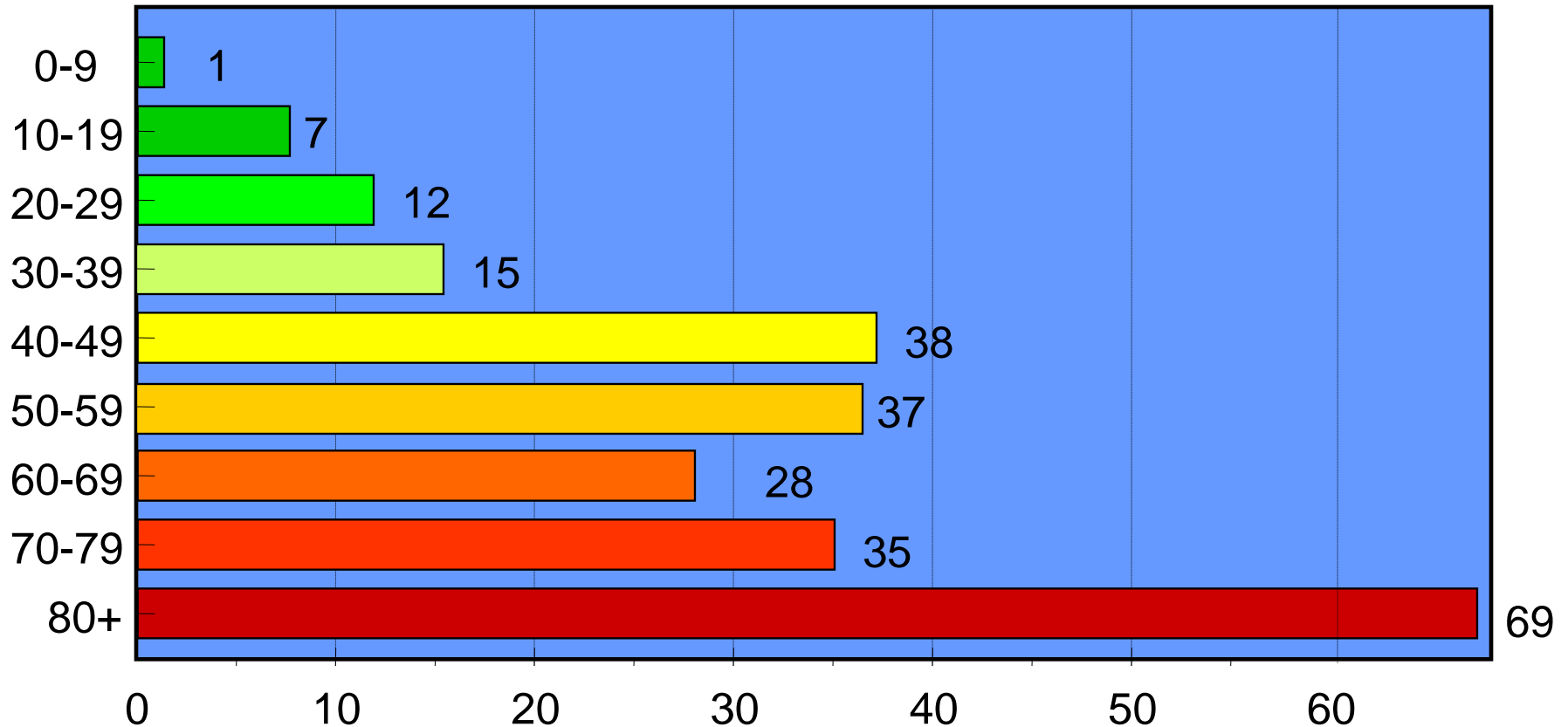
*60% > 50*



# Challenge: Age of Corps Locks in 2020

Age in 2020 (Years)

*70% > 50*





# USACE

## Risk Informed Life Cycle Asset Management Approach

The Basics (“critical non-routine maintenance”):

- Need to repair the most mission critical assets/components that...
- Are in the worst shape/condition that...
- Have the highest likelihood of failing and causing an unscheduled outage that...
- Causes the highest economic impact on the USACE customers

*...Inherently Extends Productive Service Life and Improves IMTS Reliability...*

# Then → Now

## CPBM 2010

1. Single Condition – *only* at Lock and Dam “top level”
2. “Risk of Failure” *not* considered
3. SCC Model *only* used for *Annual* Transportation Rate Savings

## Life Cycle Asset Management

1. Condition assessments for 166,000 components across entire IMTS!
2. Baseline Failure Curves!
3. Economic impacts from SCC Model considering various intervals of unscheduled outages from 1 to 365 days!

Currently using all of the above to ***inform annual critical non-routine maintenance and repair investments*** and can now determine the ***Total Risk Exposure*** for EACH Site in IMTS!!

“Best IMTS” = Lower “Total Risk Exposure” (TRE)

# “Risk Exposure”

- **Total Risk Exposure** – the summation of the various types of risk(s) that have a non-zero probability of causing a loss, or impact on stakeholders, due to Unscheduled Outages/Closures. It has two key pieces:
  1. **Operational Risk Exposure** – Risk associated with assets/components that *currently* show impacts on mission performance and
  2. **Residual Risk Exposure** – Risk associated with assets/components that *currently* do NOT impact mission performance.

# Delivering for the Present While Preparing for the Future

Subjective

Objective

Life Cycle Portfolio AM

## Original Capital Projects Business Model

- Single "Top Level" Condition
- No Probabilities
- Only Annual Econ Impact

## Risk Exposure Screening

- OCA Condition on 166K components
- Baseline Failure Curves
- Annual Econ Impact on Shipper and Carriers for Unsch Outages (1-365 days)

Same Analytics that Inform Annual Maint. Budget and can provide Insights at COMPONENT level

## Interim Step Improvements

- Continued collaboration and integration with Planning CX for Inland Navigation and Risk Management Center

- OCA Ver 2.0
- Mature Failure Curves tied to Actual M&R Investments
- Reliability Event Trees
- Full IMTS "Systems" Analysis (Supply and Demand)
- Optimal Life Cycle Investment Strategies, PM to Recapitalization

*Strategic Internal and External Communications*

**Marty Hettel**  
**Senior Manager Waterway Regulatory Programs**  
**Office – (636) 530-2153**  
**[mthettel@aepriverops.com](mailto:mthettel@aepriverops.com)**



**Economic Risk of USACE's  
Maintenance of Navigation Assets**

**AEP RIVER  
OPERATIONS®**