

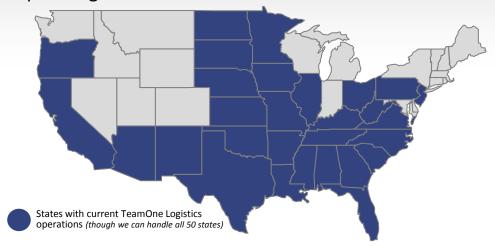
#### **TeamOne Logistics Overview**

TeamOne Logistics designs and manages workforce solutions to minimize the risk, cost, and complexity of your logistics enabled business.

#### TeamOne Logistics has two primary solution models:

- 1) <u>Integrated Workforce Solutions</u>: We take on <u>all</u> employment related risks through a unique long-term *"employer of record"* model designed for your specific needs.
- **2)** <u>Temp-to Hire</u>: We recruit and on-board safe, qualified individuals to fill fulltime positions.

National presence with **850 employees** currently operating with **clients in 87 locations across 29 states**.



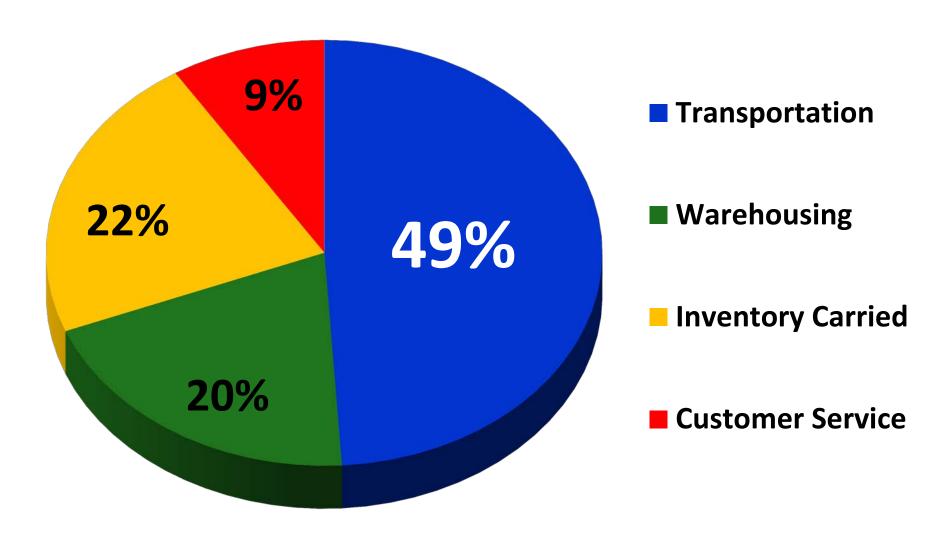
- Founded in 2003 by logistics executives and is headquartered in Alpharetta, Georgia (metro-Atlanta)
- Expert recruiters and trainers located throughout the US, with a combined 300 years of logistics industry experience.
- Current clients range from operators of private truck fleets to 3PL's, carriers, distributors, manufacturers, and transportation companies.
- Proud to never have lost a client in over a decade.







## 10% of TOTAL sales revenue for any company goes to "Logistics"





## What's Changing? Infrastructure Investment

The US population is currently over

# 325 Million People





### ...by the year 2050

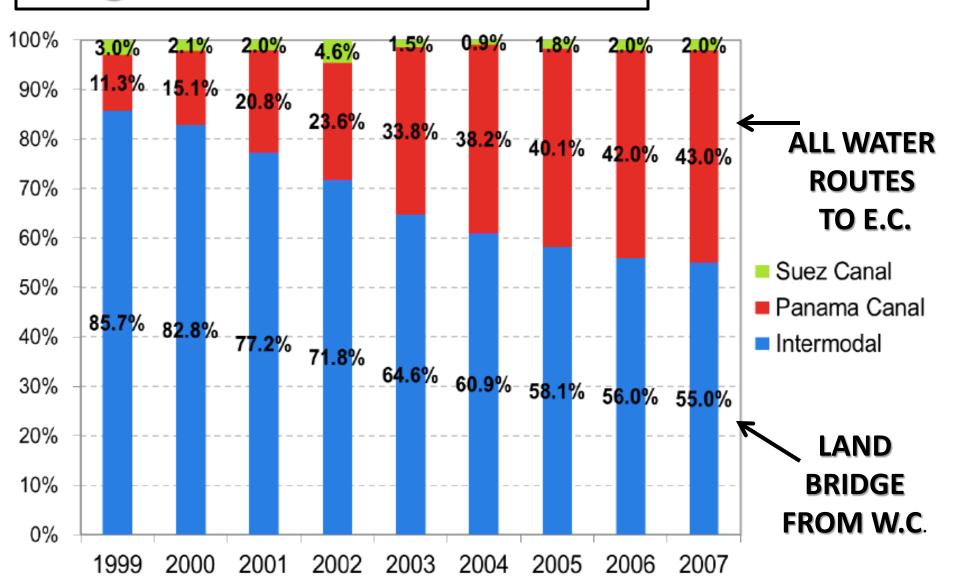
+ 100 Million People in USA X 40 Tons/Person

4 BILLION TONS IN USA

N More



## Cargo Origin = CHINA Cargo Destination = ATLANTA



**\$7** Billion in added costs because of shallow harbors in 2010, *\$14* Billion by 2040

**\$20 Billion** spent annually by private freight railroads

\$27 Billion in cost to U.S. businesses due to deficient highways in 2010, \$1.3 Trillion by 2040

\$4 Trillion projected loss to U.S. GDP by 2040 due to lack of investment in infrastructure

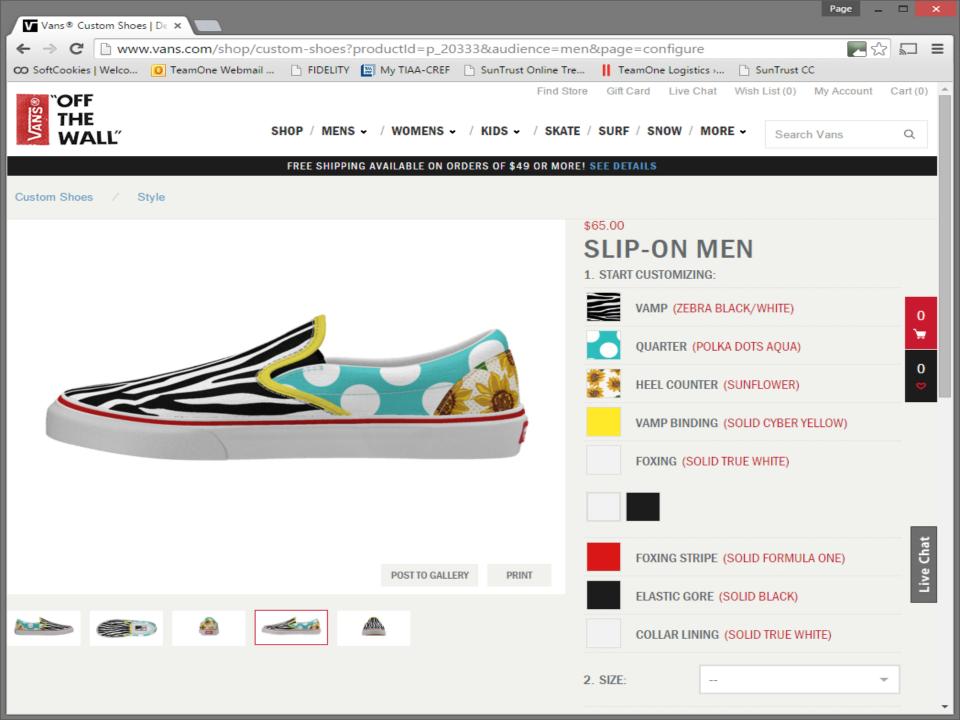
# What's Changing? Consumers

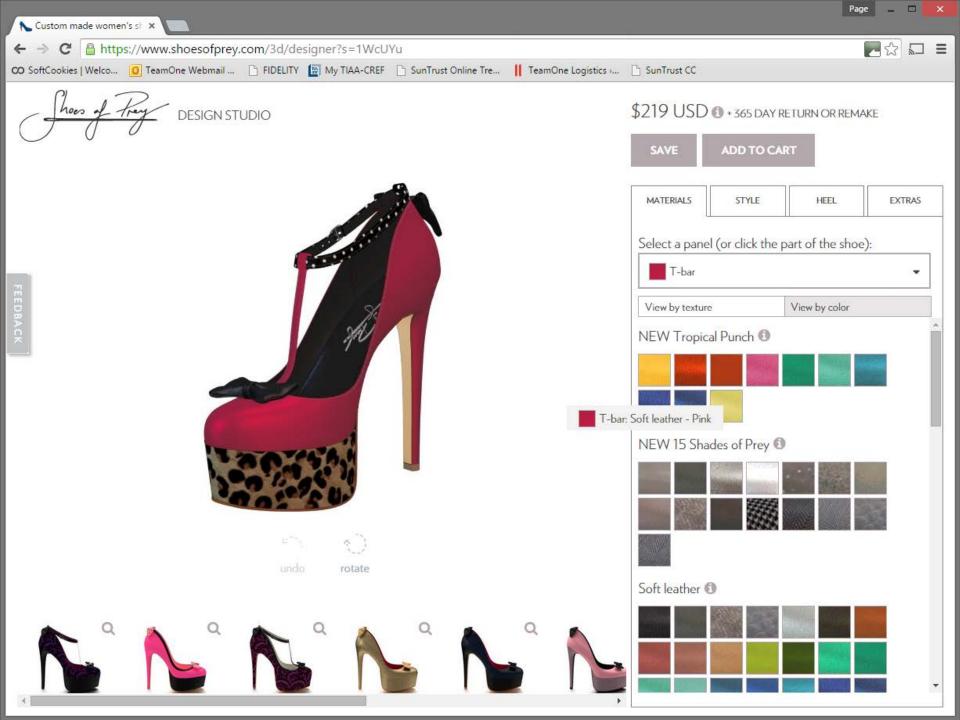
## WORKFORCE & CUSTOMERS









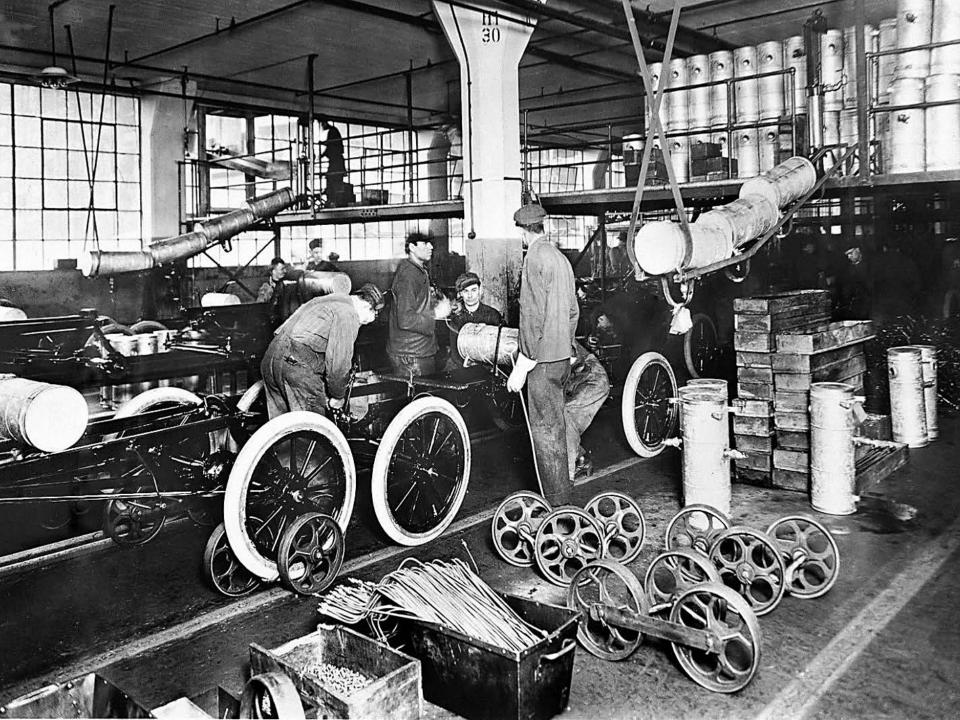




At the end of 2013 there were more mobile devices on planet earth than HUMANS!



# What's Changing? Manufacturing



















• 10 Homes

• 24 Hours

• \$5,000 Each



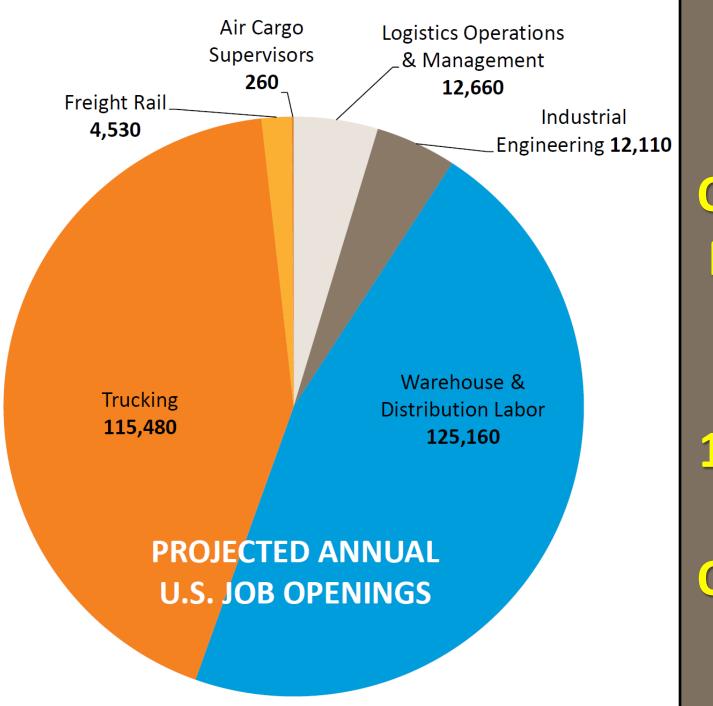
### ... SOON



## What's Changing? Workforce Supply & Demand

### HUMAN INFRASTRUCTURE



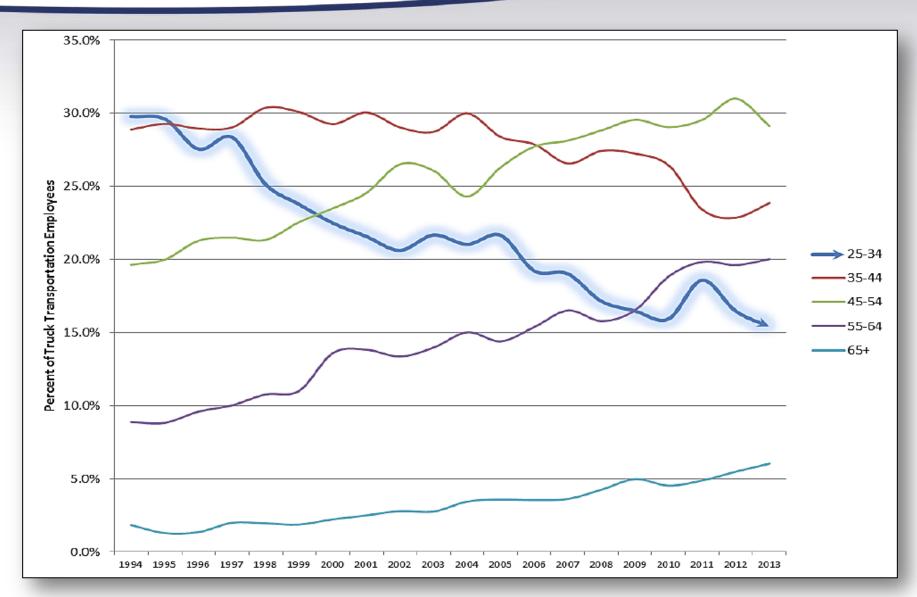


270,000 JOB OPENINGS PER YEAR

1 MILLION
JOB
OPENINGS
BY 2018



### **Truck Driver Age Shift**



## FOUR PILLARS OF A RESILIENT SUPPLY CHAIN

- 1) Visibility: Being able to track and monitor supply chain events and patterns as they happen, or even before they happen.
- **2)Flexibility:** Being able to adapt quickly in response to problems without significantly increasing operational costs.
- **3)Collaboration:** Ability to work effectively with supply chain partners, and share common best practices.
- **4)Control:** Having robust policies, monitoring, and control mechanisms to help ensure proper procedures and processes are actually followed.





#### **Page Siplon**

psiplon@teamonelogistics.com www.TeamOneLogistics.com

# Thank you! Questions?

www.teamonelogistics.com • info@teamonelogistics.com • 770.232.9902