

# Performance Measures for State Aviation Agencies

September 29, 2022

# Today's Learning Objectives

- **Define performance measures and connections to other agency operations**
- **Determine recognized elements when considering establishing performance measures**

# American Association of Airport Executives (AAAE)

**1.0 Continuing Education Units (CEUs)  
are available to Accredited Airport Executives (A.A.E.)**

**Report your CEUs:**

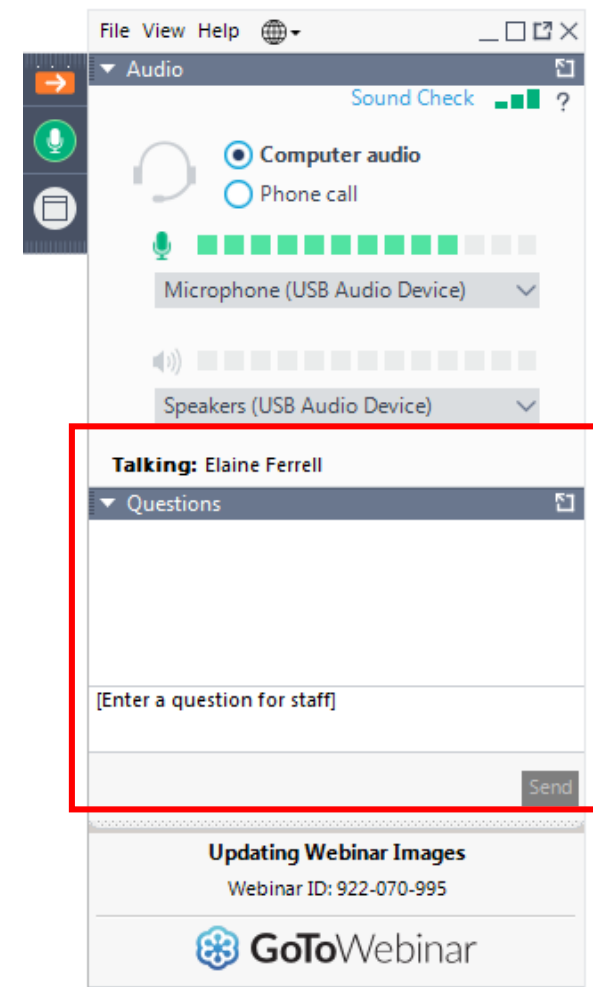
**[www.aaae.org/ceu](http://www.aaae.org/ceu)**

# Questions and Answers

Please type your questions into your webinar control panel

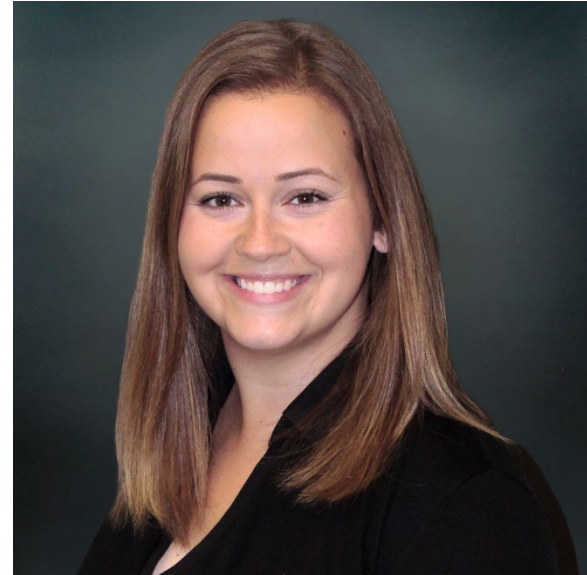
We will read your questions out loud, and answer as many as time allows

#TRBwebinar



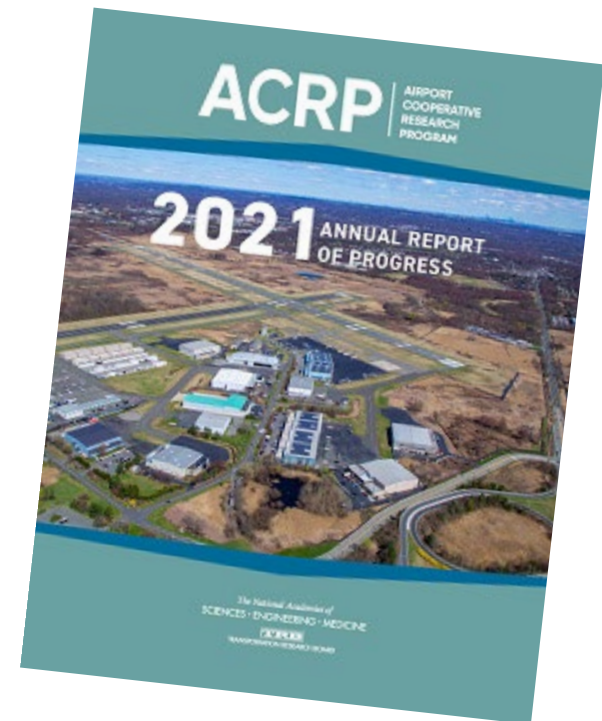
# Today's Moderator

- **Regan Schnug, AICP**
- **Senior Project Manager**
- **Kimley-Horn and Associates**
- **Panel Chair for ACRP Report  
223 *Performance Measures  
for State Aviation Agencies***



# ACRP is an Industry-Driven Program

- Managed by TRB and sponsored by the Federal Aviation Administration (FAA).
- Seeks out the latest issues facing the airport industry.
- Conducts research to find solutions.
- Publishes and disseminates research results through free publications and webinars.



# Today's Speakers



## Stephanie Ward, AICP, Manager, Aviation Planning

- Mead & Hunt
- Principal Investigator for ACRP Report 223
- Contact: [Stephanie.Ward@meadhunt.com](mailto:Stephanie.Ward@meadhunt.com)



## Bobby Walston, PE, Aviation Director

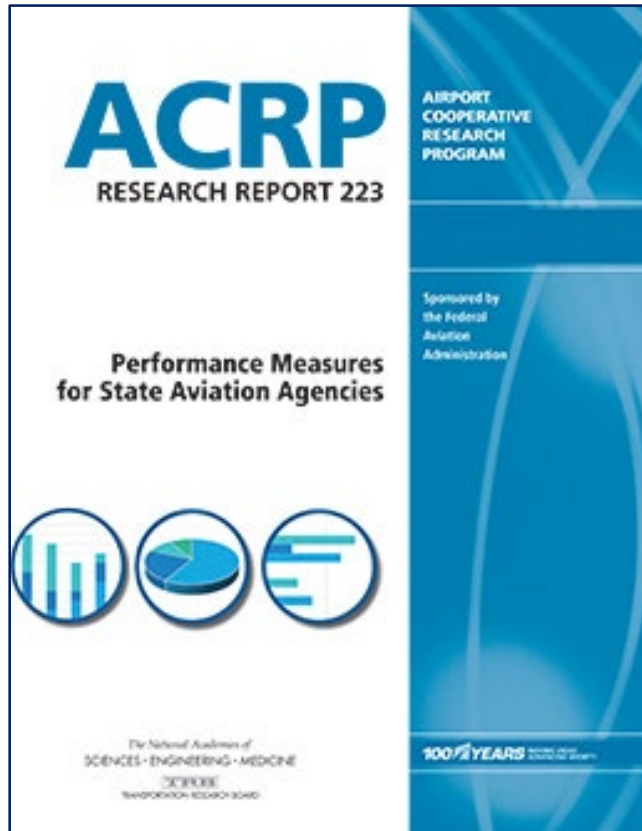
- North Carolina Department of Transportation, Division of Aviation
- Contact: [bwalston@ncdot.gov](mailto:bwalston@ncdot.gov)



## Jim Halley, AAE, ACE, Director, Airport Planning & Programming

- Texas Department of Transportation, Aviation Division
- Contact: [James.Halley@txdot.gov](mailto:James.Halley@txdot.gov)

# ACRP Report 223 - Performance Measures for State Aviation Agencies



## Summary of Project Findings

Stephanie Ward, AICP - Principal Investigator  
Mead & Hunt



# ACRP Report 223 Project Panel

- **Regan Schnug**, Kimley-Horn and Associates
- **Tommy Booth**, Mississippi DOT
- **Patti Clark**, Embry Riddle Aeronautical University
- **Laurie Cullen**
- **Anthony McCloskey**, Pennsylvania DOT
- **Christy Yaffa**, Wyoming DOT
- **Kyler Erhard**, FAA
- **Carlos Fields**, FAA

# ACRP Report 223 Project Team

- Airport Solutions Group, LLC
- Aviation Management Consulting Group
- Kim Kenville Consulting
- Woolpert, Inc.

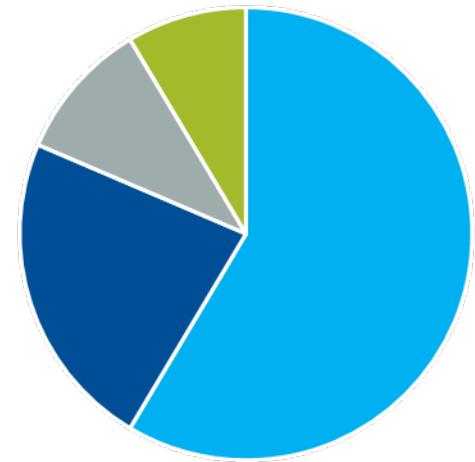
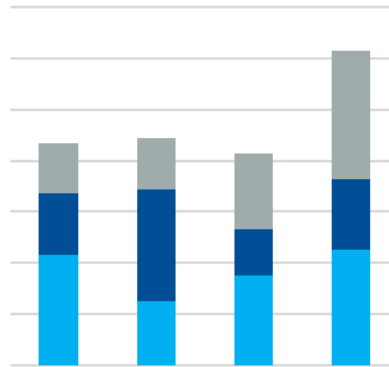
# Basis of Findings

- 2016 ACRP/NASAO problem statement effort
- FY 2018 Project 01-37
  - Performance Measures (PMs) for State Aviation Agencies
- Outcomes requested by NASAO members:
  - Menu of options so it wasn't overwhelming
  - Flexibility in the application of the research
  - Insight on metrics they may want to measure



# Definition of a PM for State Aviation Agencies

- A PM is any metric being used to objectively evaluate a parameter of the airport system or agency overseeing the airport system



# Numerous Terms Exist

- Performance measure
- Performance metric
- Key performance indicator
- Key performance measure
- Others...

## Key Takeaway:

The specific term that is used is not really the important issue – the measurement of performance that is important to the specific Agency is.

# Connection to Strategic Planning

- PMs should be linked to the Strategic Plan
- The PM should support an Agency's:
  - Mission
  - Vision
  - Goals
  - Objectives

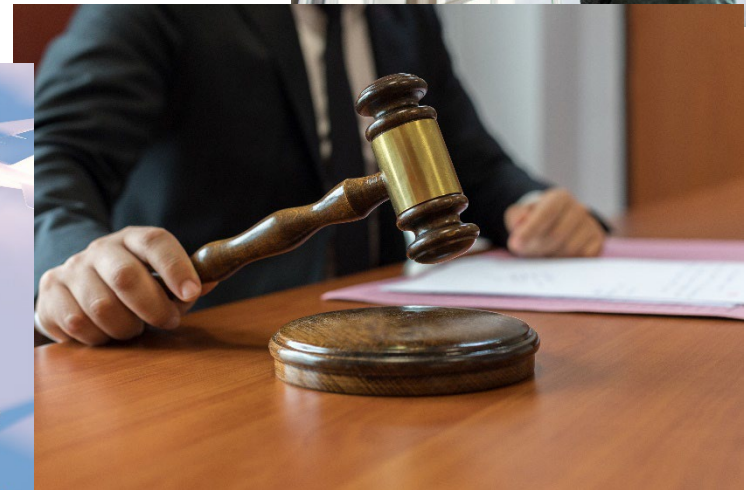


Strategic Planning looks at how the organization functions and the goals it wants to achieve, while performance measurement assesses its success in those areas.

# Where Do PMs Typically Originate?

## Current PMs are most often selected from:

- State Aviation System Plans
- Legislative Requests/Requirements
- Department Based Activities



# Two Styles of PMs

Performance Measure

```
graph TD; A[Performance Measure] --- B[Reporting Measure]; A --- C[Influencing Measure];
```

Reporting Measure

Agency cannot control or influence this metric

Influencing Measure

Agency can control or influence this metric and may have set a target for it



# Examples of the Two PM Styles

## Reporting Metric:

- Number of based aircraft
- Number of enplanements
- Amount of Federal funding received

### Key Takeaway:

These in some instances were described as performance indicators.

# Examples of the Two PM Styles

## Influencing Metric:

- Number of weather reporting systems installed
- Number of flights flown by State owned aircraft
- Number of grants processed by the Agency



# Primary Challenges to Implementing PMs

Limited:

Time



Money



Staff



# Performance Measurement Process



# Considerations in Selecting/Defining a PM

- Connection to Agency Goals
- Data Source
- Defining a Specific Measure
- Frequency of Reporting or Assessing a PM
- Reporting Method
- Responsibility to Monitor

## Key Takeaway

Measuring something just for the sake of measuring it should not be a basis for selecting the measure.

# Considerations in Defining a PM

## Connection to Agency Goals

→ Does the PM support the Agency:

- Mission
- Vision
- Goals
- Objectives



# Considerations in Defining a PM

## Data Source

→ Where will the data come from to support the PM?

- Internal Agency Sources (already collected or new )
- Internal DOT Sources
- Internal State Sources
- External Sources
  - FAA, Airports, Others

→ Does it already exist, or must it be collected?



# Considerations in Defining a PM

## Defining a Specific Measure

### → Classifications or categories

- NPIAS Airports vs Entire System
- GA vs Commercial
- State Categories/Roles
- Other

### → Targets

- Whole system
- Individual airport/department, etc.
- Specific type of item
- Etc.

### Example of Targets for Instrument Approach Procedure (IAP) PM

#### Variations of a target for IAPs:

- Total number of IAPs in state;
- Average number of IAPs per airport across the system;
- An average of one IAP per runway end;
- At least one IAP per system airport;
- At least one IAP per runway end;
- A specific type of IAP based on the airport's system classification; and
- Specific cloud ceiling and visibility minimums based on the airport's system classification.



# Considerations in Defining a PM

## Frequency of Reporting or Assessing a PM

- Annually
- Quarterly
- Monthly
- Weekly
- Other



# Considerations in Defining a PM

## Reporting Method

→ Consider who needs/wants/uses the information

- Internal staff
- Legislature
- General public

→ How it will be disseminated

- Weekly/monthly staff meetings
- Annual reports (internal and external)
- Briefings



# Considerations in Defining a PM

## Responsibility to Monitor

- Define “who” on broad level
  - Individuals
  - Departments
  - Agency
- Define specific POC if appropriate



# Functional Areas/Sub-Topics

## → Functional Areas

- Airport Related
- Funding Related
- Project Related
- Flight Department & Drone Related
- Education Related
- Return on Investment & Economic Impact Related

## → Subtopics

- May align with system planning PMs

### Airport Related PMs

#### Inspections

- FAA 5010 Airport Inspections
- FAA 5010 Corrective Actions
- Staffing Concerns for State Airport Inspections
- State Airport Operating Certificates

#### Plans

- Airport Business Plans
- Airport Emergency Response Plans
- Airport Layout Plans
- Airport Marketing Plans
- Airport Master Plans
- Airport Minimum Standards
- Airport Rules and Regulations
- Airport Security Plans
- DOT Transportation Plans
- Snow Removal Plans
- Statewide System Planning
- Wildlife Hazard Management Plans

#### Operations

- Aircraft Fuel Options
- Annual Aircraft Operations
- Back-up Generators for Airfield Movement Area Surfaces
- Clear Approaches
- Collection of Traffic Counts
- Emergency Disaster Relief
- Precision and Non-Precision Approaches
- Weather Reporting Capabilities

#### Tall Structures and Zoning

- Height Zoning
- Land Use Zoning
- Method of Zoning
- Permits Received

#### Airport Security

- Perimeter Fencing
- U.S. Customs and Border Protection
- Wildlife Fencing

#### Airport Pavement Condition

- Annual Maintenance
- Benchmark
- PCI Studies

#### Enplanements/Cargo

- Passenger Enplanements
- Cargo Tonnage

#### Air Service

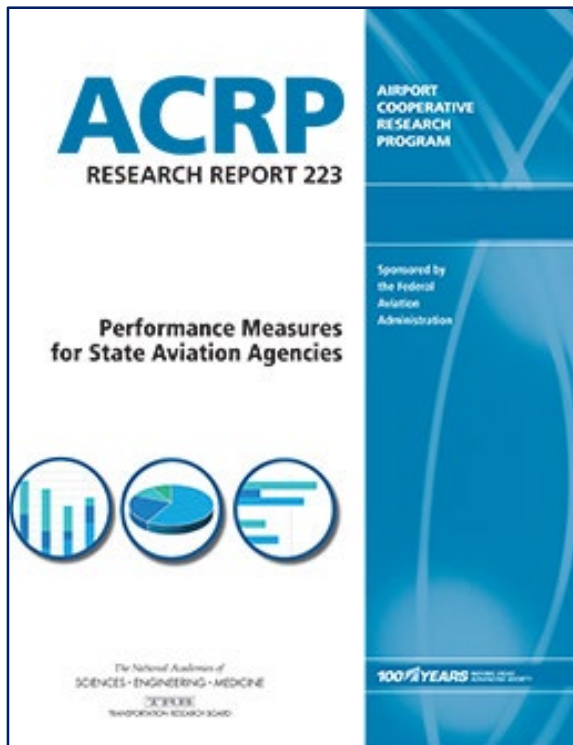
- Air Service Development
- Effectiveness of Funds

# Final Takeaways

- Align the PMs with the Agency mission, vision, and goals
- Remember – there are no “right” or “wrong” measures
- Develop a cycle
- DO something with the results
- DON'T measure just to measure



# FOR ADDITIONAL INFORMATION



Stephanie Ward, AICP  
Mead & Hunt

[Stephanie.ward@meadhunt.com](mailto:Stephanie.ward@meadhunt.com)

[517-908-3221](tel:517-908-3221)

# ACRP Research Report 223

## Performance Measures for State Aviation Agencies

**Bobby L. Walston, P.E.**  
Director, NCDOT Division of Aviation

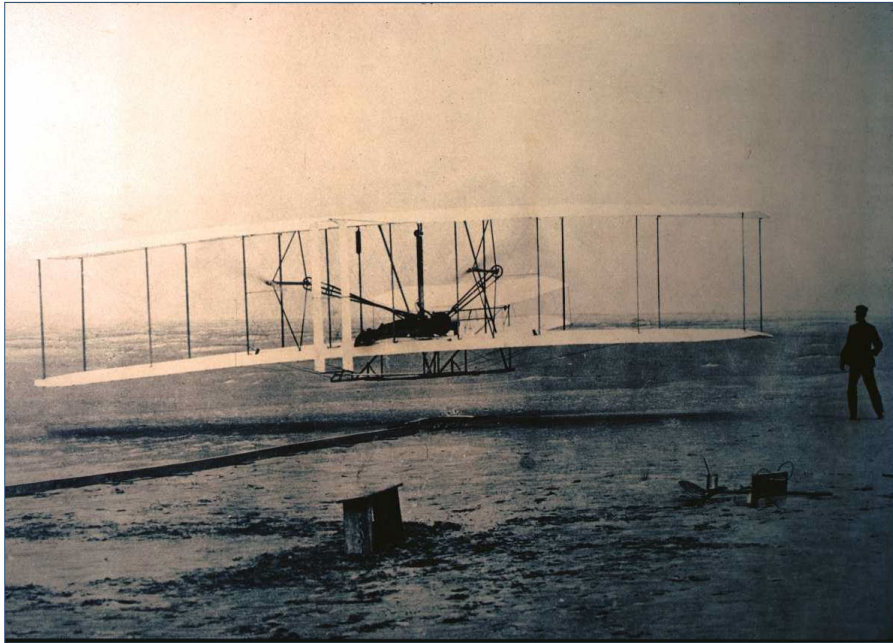
# Topics for Today



- **NCDOT Aviation**
- **Five-year Strategic Plan**
- **Annual Work Planning & Performance Metrics**
- **Tracking and Reporting**



# North Carolina: *First in Flight*

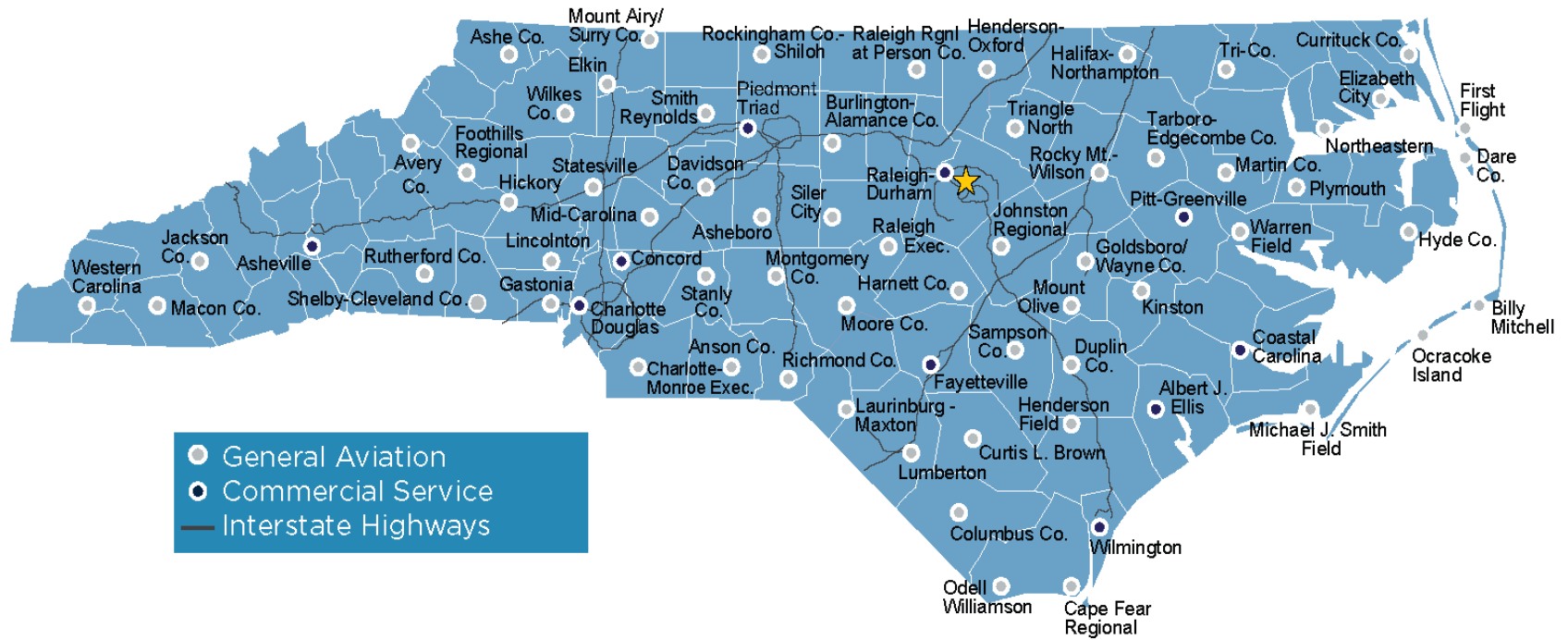


December 17, 1903



January 7, 2020

# North Carolina's Public Use Airports



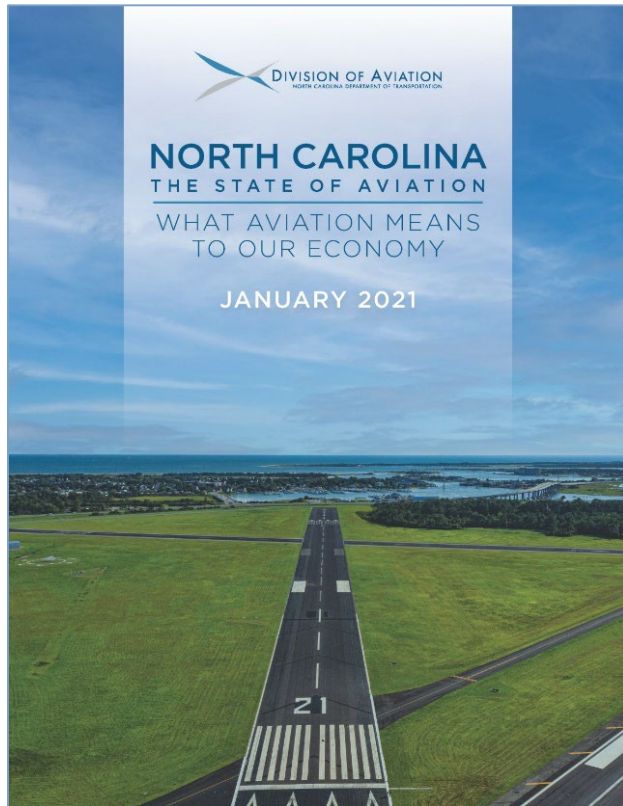
**72 Airports | 10 Commercial Service | 62 General Aviation**

**94% of N.C. population within 30-minute drive of a public airport**

**98% of NCDOT Aviation budget goes to airport grants, maintenance, technical assistance**

# \$61 Billion N.C. Public Airports Impact

## 10% of North Carolina's GDP



# NCDOT Division of Aviation

## *Mission & Core Functions*

### Mission

Promote the economic well-being of North Carolina by developing a safe and robust air transportation system



**Airport Development  
Grants & Technical  
Assistance**



**Unmanned  
Aircraft Systems  
Integration**



**Education &  
Professional  
Development**



**Aviation Business  
Development**



**State Agency  
Flight Services**

# Five-year Strategic Plan launched 2020

# FOREVER FIRST IN FLIGHT

North Carolina Division of Aviation Strategic Plan

Fiscal Years 2020-2024

JULY 2019

NATIONAL  
ACADEMIES *Sciences  
Engineering  
Medicine*

TRB TRANSPORTATION RESEARCH BOARD

ACRP | AIRPORT  
COOPERATIVE  
RESEARCH  
PROGRAM

# NCDOT Aviation Five-Year Goals

## Strategic Goals FY 2020-2024

- GOAL **1** Lead in innovation.
- GOAL **2** Engage and connect stakeholders.
- GOAL **3** Advance North Carolina's aviation infrastructure.
- GOAL **4** Grow North Carolina's economy.
- GOAL **5** Create a highly effective Division of Aviation.

# Published plan affirms importance for staff

*Each new employee is briefed on the plan and given a hard copy*



# Annual work planning, tracking and reporting cycle keeps the plan front and center





# Sample Annual FY Work Plan Action Items


Tasks	Lead	Others Required	Start Date	Due Date	Deliverable	Notes	Quarterly Progress Report
<b>1. LEAD IN INNOVATION. Drive research, development and integration of new technologies, infrastructure and best practices, and gain recognition for North Carolina's innovative aviation system, people and organizations.</b>							
1a. Complete value-add innovations that advance air transportation.	Bobby	Innovation Leads	Q1	Q4	Inovations are identified below under the Goal they support		
1b. Complete research that supports innovation.	Bobby	Research Project Leads	Q1	Q4	Research projects are identified below under the Goal they support		
1c. Complete a schedule of activities that promote a culture of innovation.	Bobby		Q1	Q4	Completed activities	Launch Innovation Hours/Lunch 'n Learns) in FY 23	
1d. Provide leadership in targeted organizations and initiatives that shape	Bobby	Division staff	Q1	Q4	Leadership positions held by staff	Annually survey staff	
1e. Deliver presentations to internal and external groups that advance North Carolina's aviation initiatives and	Bobby	Division SMEs	Q1	Q4	Presentations delivered to targeted audiences		Tracked in By the Numbers
1f. Earn awards that publicize North Carolina aviation innovations.	Bobby		Q1	Q4	Targeted awards received		
1g. Secure earned and social media results that raise North Carolina aviation's profile with targeted stakeholders and promotes support for Division activities.	Marcus		Q1	Q4	Comms plan and results		Tracked in By the Numbers
<b>2. ENGAGE AND CONNECT STAKEHOLDERS. Build partnerships that strengthen North Carolina's air transportation system.</b>							

# Employee Performance Evaluation Metrics Align to Strategic/Work Plans

# Step 1: Each employee identifies 3-5 strategic goals to prioritize during the FY

## Tasks

DOA Goal 1. LEAD IN INNOVATION. Drive research, dev

1a.  value-add innovations that advance air transportation.

1b. Complete research that supports innovation.

1c. Complete a schedule of activities that promote a culture of innovation.

1d. Provide leadership in targeted organizations and initiatives that shape aviation's future.

1e. Deliver presentations to internal and external groups that advance North Carolina's aviation initiatives and leadership.



1f. Earn awards that publicize North Carolina aviation innovations.

1g. Secure earned and social media results that raise North Carolina aviation's profile with targeted

## DoA Goals and Descriptions:

- **DoA 1. Lead in innovation.** Drive research, development and integration of new technologies, infrastructure and best practices, and gain recognition for North Carolina's innovative aviation system, people and organizations.
- **DoA 2. Engage and connect with stakeholders.** Build partnerships that strengthen North Carolina's air transportation system.
- **DoA 3. Advance N.C.'s aviation infrastructure.** Lead visioning, planning, development and funding advocacy to build and maintain an integrated air transportation system that meets the state's needs.
- **DoA 4. Grow North Carolina's economy.** Extend the economic benefits and opportunities that aviation enables to every corner of the state.
- **DoA 5. Create a highly effective Division of Aviation.** Develop and maintain planning, talent and operational processes that enable organizational excellence.

# Step 2: Each employee chooses 3-5 Work Plan tasks per goal that they lead or support

Tasks	Lead	Others Required
<b>DOA Goal 2. ENGAGE AND CONNECT STAKEHOLDERS. Build partnerships that strengthen I</b>		
2a. Engage the airport community of airport staff and consultants through hosted quarterly meeting and NCAA convenings		
2b. Create the legislatively mandated annual report for the Division for submission to the legislature by Oct. 1 each year.	Bobby	Managers
2c. Develop and implement the 2023 State of Aviation 2023 report and outreach launch.	Bobby	Amanda, ITRE, Mar Cyndy
2d. Attend airport project meetings and provide consultation as needed (average 2 meetings/year in addition to annual meeting with airports that have work under way)	APMs	
2e. Develop a plan for educating MPO/RPOs on aviation requirements for STIP	Wasan	APMs
2f. Hold annual planning meetings with all N.C. public airports.	APMs	

## For example, on 2b:

- ➔ Director's task is to "Create the legislatively mandated annual report..."
- ➔ Each manager could have a task to "Contribute [unit] data to the legislatively mandated annual report..."
- ➔ Unit staff who contribute data for their unit could also use that task

# Example VIP Goal and Tasks

## Goal:

DoA 5: Create a highly effective Division of Aviation

Description: Develop and maintain planning, talent and operational processes that enable organizational excellence.

## Tasks:

1. Participate in the annual work planning process to assess results of current year, brainstorm strategies for coming FY and participate in setting goals and metrics.
2. Annually complete my VIP according to the NCDOT schedule.
3. Annually advance tasks for which I am the lead or assigned to support

# NCDOT automatically advances mandatory goals for staff and supervisors.

- DOT-mandated racial equity goal for all employees
- DOT-mandated management & supervision goals for supervisors
- Deputy Director-mandated goal for the Finance & Grants manager (Ensure fiscal accountability of the mode)

# Tracking and Reporting

# Step 1: Lead reports By the Numbers activities monthly for items they lead

	A	B	C	D	E	F	G
1	Activity	Who Reports	July	Aug	Sep	Q1	Oct
53	STATEWIDE PROGRAM						
54	# of FAA 5010 airport inspections completed	Jimmy	8			8	
55	# Statewide maintenance projects completed	Raj	0			0	
56	\$ Statewide maintenance projects expensed	Raj	2			2	
57	# AWOS installed (goal of 3)	Jimmy	1			1	
58	\$ AWOS equipment maintenance expensed	Jimmy	18468			18468	
59	# USDA Wildlife site visits	Raj	1			3	
60	# of Wildlife trainings hosted	Raj	0				
61	# of wildlife training attendees	Raj	0				
62	\$ of airport with counting service agreements	Raj	0			0	
63	# of windsocks delivered	Raj	3			3	
64	# of no trespassing fence signs delivered	Raj	2			2	
65	# of PCI inspections completed (out of 18)	Raj	0			10	



## BY THE NUMBERS

# Airport Development Grant Projects

Task	FY 2022 Totals
Number of grants awarded	86
Value of grant agreements awarded	\$94.7M
Number of claims approved	514
Value of claimed approved	\$39.8M
Number of Airport Layout Plan/Master Plan forecast approvals	6
Number of Airport Layout Plans/Master Plans completed	1
Number of Independent Fee Estimates/Independent Fee Analyses completed	24
Number of annual airport meetings completed	17
Number of airport development meetings and consultations	114

## BY THE NUMBERS

# Statewide Program

Task	FY 2022 Totals
Number of 5010 airport inspections completed	25
Number of statewide maintenance projects completed	11
Value of statewide maintenance projects completed	\$1.8M
Number of automated weather observing systems installed	3
Automated weather observing systems installation and maintenance costs	\$1.2M
Number of wildlife site visits	9
Number of wildlife trainings hosted	5

## BY THE NUMBERS

# Aviation Business Development

Task	FY 2022 Totals
Number of airport consultations	382
Number of partner engagements	631
Number of airports assisted	38
Number of recruitment missions	3
Number of business recruitment leads generated	32
Number of new business development projects supported	37

## BY THE NUMBERS

# Manned Flight Operations

Task	FY 2022 Totals
Number of passenger flights (legs) flown	164
Number of passenger miles flown	41,260
Number of passengers flown	539
Number of photogrammetry flights	54
Number of photogrammetry lines flown	444
Percent passenger aircraft utilization target (200 hours/year) achieved	100%
Percent of photogrammetry utilization target (200 hours/year) achieved	62%

## BY THE NUMBERS

# Unmanned Flight Operations

Task	FY 2022 Totals
Number of UAS permits issued	3,053
Number of UAS consultations and training	41
Number of people attending consultations and training	303
Number of NCDOT missions flown by UAS missions	119
Number of non-NCDOT missions flown by UAS Program	18

## BY THE NUMBERS

# Training & Education

Program	Trainings	Participants
Airport Leadership and Management Program	4	182
Airport Wildlife Hazard Mitigation Training (FFY 2022)	5	38
State Capital and Infrastructure Fund Grantee Training	2	147
Unmanned Aircraft Systems Training	41	303
STEM education events	29	2,495
Aviation Career Education (ACE) Academies	1	30
<b>Total</b>	<b>82</b>	<b>3,195</b>

## BY THE NUMBERS

# Outreach & Engagement

Activity	FY 2022 Totals
Speaking engagements	61
People reached through speaking engagements	5,177
Social media posts	191
Social media impressions	283,275
News releases	16

# Step 2: Leads provide a brief progress report quarterly on the Work Plan tasks they lead

Tasks	Lead	Others Required	Start Date	Due Date	Deliverable	Innovation?	Research?	Completed?	Notes	Quarterly Progress Report
<b>DOA Goal 1. LEAD IN INNOVATION. Drive research, development and integration of new technologies, infrastructure and best practices, and gain recognition for North Carolina's innovative aviation system, people and organizations.</b>										
1a. Complete value-add innovations that advance air transportation.	Bobby	Innovation Leads	Q1	Q4	Innovations are identified below under the Goal they support	x				
1b. Complete research that supports innovation.	Bobby	Research Project Leads	Q1	Q4	Research projects are identified below under the Goal they support	x				
1c. Complete a schedule of activities that promote a culture of innovation.	Bobby		Q1	Q4	Completed activities	x			Launch Innovation Hours/Lunch 'n Learns)	
1d. Provide leadership in targeted organizations and initiatives that shape aviation's future.	Bobby	Division staff	Q1	Q4	Leadership positions held by staff				Annually survey staff	
1e. Deliver presentations to internal and external groups that advance North Carolina's aviation initiatives and leadership.	Bobby	Division SMEs	Q1	Q4	Presentations delivered to targeted audiences					Tracked in By the Numbers
1f. Earn awards that publicize North Carolina aviation innovations.	Bobby		Q1	Q4	Targeted awards received					
1g. Secure earned and social media results that raise North Carolina aviation's profile with targeted stakeholders and promote support for Division activities.	Marcus		Q1	Q4	Comms plan and results					Tracked in By the Numbers
<b>DOA Goal 2. ENGAGE AND CONNECT STAKEHOLDERS. Build partnerships that strengthen North Carolina's air transportation system.</b>										
2a. Engage the airport community of airport staff and consultants through hosted quarterly meeting and NCAA convenings	Bobby	Managers	Q1	Q4	Four quarterly meetings, NCAA region meetings updates, annual conference presence and board service					
2b. Create the legislatively mandated annual report for the Division for submission to the legislature by Oct. 1 each year.	Bobby	Managers	Q1	Q2	Annual report					
2c. Develop and implement the 2022 State of	Bobby	Awards, TRB, Messag	Q1	Q2	Plan, schedule and data					



**Step 3: Metrics and progress on Work Plan are reported to staff at quarterly and year-end staff meetings**

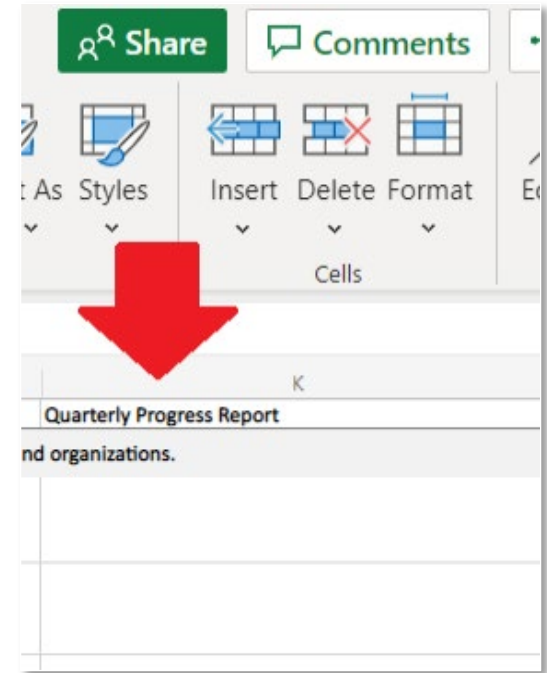
# **NCDOT Division of Aviation**

## **Fiscal Year in Review**

# Step 4: Staff use quarterly progress reports and By the Numbers data to complete mid-year and year-end self-evaluations.

Activity	Who Reports	July	Aug	Sep	Q1	Oct	Nov	Dec	Q2	Jan	Feb	Mar
<b>AVIATION PROGRAM</b>												
# of FAA 5010 airport inspections completed	Jimmy	8			8				0			
# Statewide maintenance projects completed	Raj	0			0				0			
\$ Statewide maintenance projects expensed	Raj	2			2				0			
# AWOS installed (goal of 3)	Jimmy	1			1				0			
\$ AWOS equipment maintenance expensed	Jimmy	18468			18468				0			
# USDA Wildlife site visits	Raj	1			3				7			
# of Wildlife trainings hosted	Raj	0										
# of wildlife training attendees	Raj	0										
\$ of airport with counting service agreements	Raj	0			0				0			
# of windsocks delivered	Raj	3			3				0			
# of no trespassing fence signs delivered	Raj	2			2				0			
# of PCI inspections completed (out of 18)	Raj	0			10				10			
<b>BUSINESS DEVELOPMENT</b>												
# Airport consultations	Amanda				0				0			
# Partner engagements	Amanda				0				0			
# Unique airports touched	Amanda				0				0			
# Recruitment missions	Amanda				0				0			

By the Numbers Activity Tracker



Work Plan Quarterly Progress Updates

# Advice for replicating

- Involve your entire team in developing your goals and action steps
- Document your plan and make it accessible to new and existing staff
- Develop a predictable cycle for annual work planning, tracking and reporting that keeps the plan, progress and results front and center

# North Carolina: *Forever First in Flight*

## Questions?

# Performance Measures (PMs) and Performance Indicators (PIs)

## Why have them?

- Evaluate the system's progress towards achieving the statewide goals and objectives
- Analyze existing system capabilities across facility, service, and administrative targets
- Supports identification of system gaps that can warrant statewide aviation investment



# Performance Measures (PMs) and Performance Indicators (PIs)



## Performance Measures (PMs)

- ✈ Measures existing system capabilities across facility, service, and administrative targets
- ✈ Actionable items that can be influenced through funding, policy change, or other actions

### EXAMPLES:

Runway Specifications, Airfield Pavement Condition, NAVAIDs, Fuel Availability



## Performance Indicators (PIs)

- ✈ Provides additional information of system capabilities and activities
- ✈ Indicators cannot be controlled or influenced with a specific action

### EXAMPLES:

Population Access (proximity), Economic Impact, Based Aircraft, Available Services

# TxDOT Aviation's Current Performance Measures

## TxDOT Aviation has two performance measures:

- Percent of GA airport runways in good or excellent condition
- Number of grants approved for airports selected for financial assistance

So, we're starting from scratch!

# Inventory

## Establishing a baseline is important for:

- Benchmarking current system facilities and services
- Forecasting aviation activity statewide
- Determining current system performance
- Identifying statewide needs

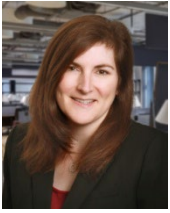




# TxDOT Aviation's Current Performance Measures

## What is the story we want to tell?

- What is important to our state elected officials?
- What is important to the department?
- What is important to the Aviation Division?
- What is important to our airports?
- What is important to our partners, stakeholders, and customers?



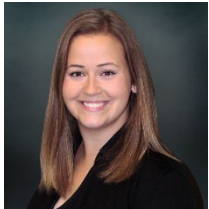
**Stephanie Ward; Mead & Hunt**  
**[Stephanie.Ward@meadhunt.com](mailto:Stephanie.Ward@meadhunt.com)**



**Bobby Walston; North Carolina Department of  
Transportation**  
**[bwalston@ncdot.gov](mailto:bwalston@ncdot.gov)**



**Jim Halley; Texas Department of Transportation**  
**[James.Halley@txdot.gov](mailto:James.Halley@txdot.gov)**



**Regan Schnug; Kimley-Horn and Associates**  
**[Regan.Schnug@kimley-horn.com](mailto:Regan.Schnug@kimley-horn.com)**

# Other Events for You:

**October 19, 2022**

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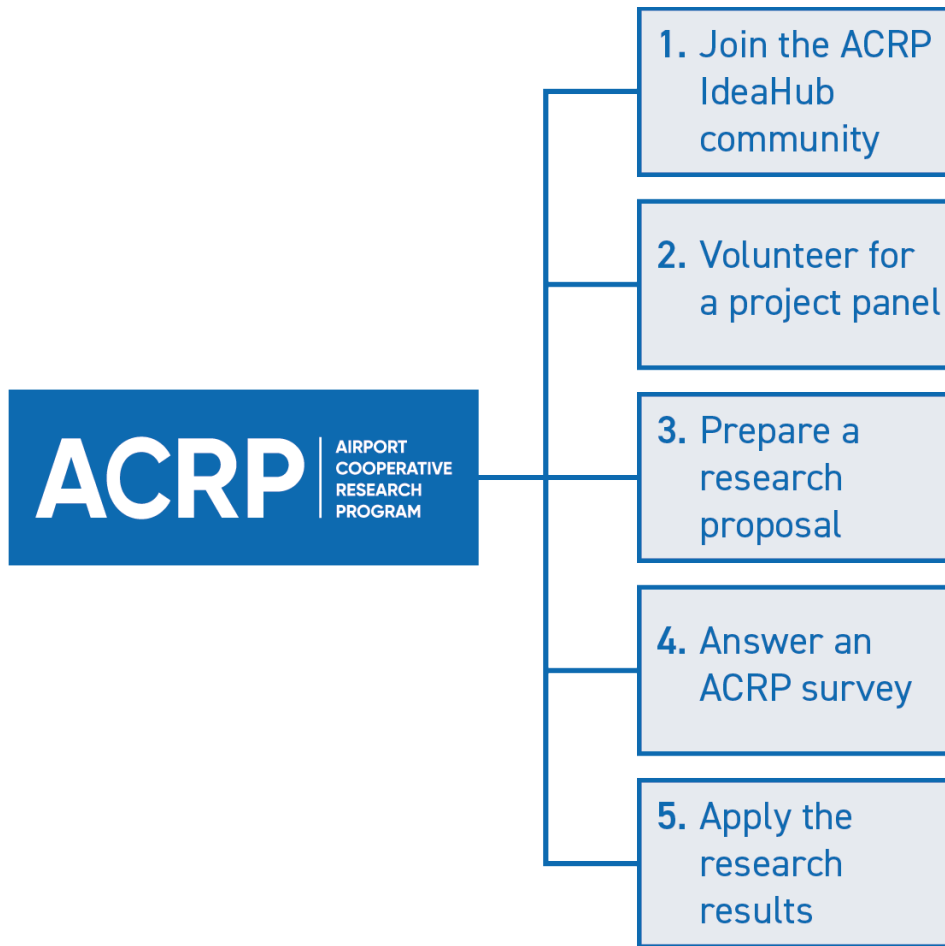
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