### PAPER

# **Estimation of the Demand for Inter-City Travel** *Issues with Using the American Travel Survey*

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### **INTRODUCTION**

Inter-city travel occurs for a variety of reasons. Decision-makers need to have an estimate of the demand for long-distance travel in order to assess the level of service and the capacity of service for inter-city travel by different modes. Further, estimation of inter-city demand may serve to identify markets for new types of service as well as to deliver transportation services that meet the preferences of travelers. This problem is not unlike the intra-metropolitan area demand estimation that is routinely done by planning agencies in order to assess modifications/enhancements needed in the area's surface transportation infrastructure. But important differences exist.

The major objective of this paper is to demonstrate a methodological approach to estimating the pattern of long-distance highway travel demand (between large metropolitan areas), using data from the 1995 American Travel Survey (ATS). Our objective is not to develop a final model for estimating inter-city travel demand. It is rather to obtain an understanding of the types of costs that travelers consider in making long-distance destination choices as well as the nature of the statistical challenges that arise in estimating such demand using the ATS data. The approach used leads to several important by-products. Foremost is the development of an approach that brings the estimation of inter-city travel demand by small area into the mainstream of travel demand modeling. Second, we would be able to estimate the changes in demand for travel between cities as a result of changes in costs of travel between cities. Further, the observed flow table [which gives the sampled counts of trips between each origindestination (O-D) metropolitan area] is likely to be "jagged" in the sense that a number of O-D pairs may have zero counts, whereas others have large counts. The process allows the smoothing of the observed inter-city flow table, which is important for the ultimate purpose of prediction (prediction is not considered in this paper).

If we consider metropolitan areas across the United States as long-distance traffic producing and attracting zones, then flows between these O-D zone pairs can be estimated by gravity models of spatial interaction. This is a class of models that has been applied to estimate various types of transportation flows — the most common application in transportation being to estimate O-D flow within a metropolitan area. While the model

has been in use for a long time, there has been a fair amount of recent development in both the formulation of a behaviorally based probabilistic model as well as in the numerical procedures that are used to estimate model parameters. For example, the theoretical basis of this type of model was recently examined in Sen and Smith (1995).

We have selected the 50 largest metropolitan areas for this problem. Also, we have considered only travel by private highway vehicle mode for the following reason. While the ATS data set is extremely rich in terms of traditional demand-side variables (such as detailed household-level information on trips, trip purpose as well as the household sociodemographics), applications of travel demand models have large appetites for supply-side variables, which are usually introduced into the models as costs. Except for distance traveled, other types of costs incurred by travelers in the ATS were not available from the data set. Moreover, distances were available only for the observed inter-city trips in the ATS. But travel demand estimation requires distances between all (observed and unobserved) O-D pairs considered. Hence, for the purposes of this paper, all cost or "impedance" data (distances and travel times) had to be synthetically generated, which proved to be a time-consuming, resource-demanding exercise.

Travel costs that travelers respond to for intra-urban trips are well understood at this time. This is not the case for the costs or impedance associated with inter-city travel. Hence the approach taken in this paper is exploratory. We first introduced into the model one impedance parameter and conducted statistical diagnostics, including examining good-of-fit measures. We then repeated the process for additional measures of impedance alternating between exploratory analysis, model specification, estimation, and then diagnostics to understand the underlying patterns of inter-city trips. Further, travelers' response to costs can be expected to vary by trip purpose, an issue we have considered in this paper.

Several unique challenges arise in using the ATS data to develop demand models. We have tried to address some of these challenges in this paper leaving the rest for future research. The paper is organized as follows: In the next section, we briefly describe the data used. We describe the model proposed and the procedures used to estimate model parameters in the section on Gravity Model of Inter-City Flows. The special considerations that arise in using the ATS for demand models are described in the section on Unique Characteristics of the ATS. We present different scenarios for inter-city travel demand and the scenario estimation results in the section on Scenarios Evaluated and Results. Finally, we present our conclusions.

### DATA USED FOR THE INTER-CITY PROBLEM

ATS is a comprehensive source of data on the inter-city travel characteristics of people in the United States. This survey was carried out in 1995 on a sample of 80,000 addresses selected from the 1980 base Current Population Survey sample. The sample was selected to ensure proportional representation of travel patterns of people in all the states. Apart from the trip information the database also includes the demographic and socioeconomic characteristics of the surveyed sample. ATS also has an extensive system of weights which, when applied, provide an estimate of all the inter-city travel that took place in the country in year for different purposes and by different modes. ATS data can be analyzed at an aggregated level for the whole country or by census regions and divisions or for individual states. At a more disaggregated level it can be analyzed for the metropolitan areas—both Metropolitan Statistical Areas (MSA) and Primary Metropolitan Statistical Areas (PMSA). The MSAs and PMSAs designated in the ATS are not necessarily the same as those currently defined by the Office of Management and Budget but are those with estimated 1995 population of 250,000 or more.

#### **ATS Data Used**

The ATS data are available in the form of household and person trip files. Both these files contain similar trip information. For our present research we have used the person trip data which contains some additional information (income, activity, age, etc.) about the individual trip maker.

The person-trip file contains almost 348 different variables but we selected only a small subset of the trip file as input into the gravity model for estimating the inter-city travel. The trips selected for modeling were personal-use vehicle trips at the Metropolitan Area level. The personal-use vehicle trips as defined by the ATS are those in which the main type of transportation used to cover most of the miles on the trip was auto, pickup truck, van, other truck, rental car, truck or van, recreational vehicle, or motorcycle. We selected only those trips where these modes were used for the round-trip.

Although there are 162 different metropolitan areas contributing to the ATS trip sample, we considered the trips between 50 of these O-D pairs. These areas are presented in Table 1. The criteria for selection were the area's population size and the area's occurrence as a trip origin node in the sample. Additionally, we ensured that all the census regions in the country were well represented. The population estimates used for this purpose were the 1996 Bureau of the Census estimates for the metropolitan areas. The selected metropolitan O-D pairs are mentioned below in alphabetical order.

#### **Creation of Impedance Data**

Cost parameters used in intra-urban travel demand modeling typically include distance between origins and destinations and travel time. The ATS data set gives the highway route distance between origin and destinations. However, the data for this variable in the data set could not be used for the gravity model application because the model requires the distance between all O-D pairs considered in the study as input. If none of the respondents in a particular metropolitan area undertook a trip to a particular destination, then there would be no distance data available for that particular O-D pair. Hence, we had to look at alternative sources for data on distances between metropolitan areas. There were no data on travel times between O-D pairs in the survey at all.

Creating the cost matrices for inter-city travel demand estimation turned out to be a non-trivial, time-expensive effort. We gathered distances and travel times provided by several web-based databases and selected one on the basis that the travel times and distances reported appeared to be reasonable. The database used was created by ETAK, Inc. (part of Sony Corp.), a California-based company which specializes in navigation technologies and geocoding. The data we procured from their vendor's website provides

information on the distance along the shortest path between an O-D pair and travel times on those paths. The travel times are based on posted speed limits at different roadway facilities along the route and does not include congestion effects in any way.

### **GRAVITY MODEL OF INTER-CITY FLOWS**

We estimated patterns of demand between the 50 different metropolitan areas using a gravity model. In this section, we describe the model estimated.

Let I = { 1,2, ..., I} be a set of origin metropolitan areas, J = { 1,2, ..., J} be a set of destination metropolitan areas, and  $c_{ij} = (c_{ij}^{(1)}, c_{ij}^{(2)}, ..., c_{ij}^{(K)})$  be a set of K costs, such as travel time, distance, and so on, which separates  $i \in I$  from  $j \in J$ . We consider a gravity model of inter-city flows which is given by

$$E(N_{ij}) = T_{ij} = A_i B_i F(c_{ij}) \qquad i \in I, j \in J$$

$$\tag{1}$$

where  $T_{ij}$  is expected flow between zone i and j.  $A_i$  and  $B_j$  are origin and destination functions, respectively, and

1	Albuquerque, NM MSA	26	Milwaukee-Waukesha, WI PMSA			
2	Atlanta, GA MSA	27	Minneapolis-St. Paul, MN MSA			
3	Austin-San Marcos, TX MSA	28	Nashville, TN MSA			
4	Baltimore, MD PMSA	29	New Orleans, LA MSA			
5	Boston, MA PMSA	30	New York, NY PMSA			
6	Charlotte-Gastonia, NC MSA	31	Norfolk-Virginia Beach-Newport			
			News, VA MSA			
7	Chicago, IL PMSA	32	Oakland, CA PMSA			
8	Cincinnati OH-KY PMSA	33	Oklahoma City, OK MSA			
9	Cleveland-Lorain-Elyria, OH PMSA	34	Omaha, NE MSA			
10	Colorado Springs, CO MSA	35	Philadelphia, PA-NJ PMSA			
11	Columbus, OH MSA	36	Phoenix-Mesa, AZ MSA			
12	Dallas, TX PMSA	37	Pittsburgh, PA MSA			
13	Denver, CO PMSA	38	Portland-Vancouver, OR-WA PMSA			
14	Detroit, MI PMSA	39	Sacramento, CA PMSA			
15	El Paso, TX MSA	40	Salt Lake City-Ogden, UT MSA			
16	Fort Worth-Arlington, TX PMSA	41	San Antonio, TX MSA			
17	Fresno, CA MSA	42	San Diego, CA MSA			
18	Houston, TX PMSA	43	San Francisco, CA PMSA			
19	Indianapolis, IN MSA	44	San Jose, CA PMSA			
20	Jacksonville, FL MSA	45	Seattle-Bellevue-Everett, WA PMSA			
21	Kansas City, MO-KS MSA	46	St. Louis, MO-IL MSA			
22	Las Vegas, NV MSA	47	Tucson, AZ MSA			
23	Los Angeles-Long Beach, CA PMSA	48	Tulsa, OK MSA			
24	Memphis, TN MSA	49	Washington, DC-MD-VA PMSA			
25	Miami, FL PMSA	50	Wichita, KS MSA			

 TABLE 1 Metropolitan Areas Considered in the Inter-City Flow

 Estimation Problem

$$F(c_{ij}) = \exp(\theta^{t} c_{ij})$$
<sup>(2)</sup>

The vector  $\mathbf{\theta}^{t} = (\theta_{1}, \theta_{2}, ..., \theta_{K})$  includes the parameters associated with the separation measures  $c_{ij}$ . While various functional forms for  $F(c_{ij})$  are possible, the exponential form is general enough for most applications.

The gravity model gives estimates of expected aggregate flows between origins and destinations and thus is ideally suited for inter-city travel demand estimation. The end result (after estimation) is an estimated "trip table" containing  $t_{ij}$  ( $t_{ij}$  is the estimate of  $T_{ij}$ ), the estimated zone-to-zone flow, which is an assessment of inter-city demand.

Once the estimates of  $\theta^t$  are available, it would be possible to assess the changes that would occur in the resultant flows, if costs of travel between metropolitan-area pairs were to change. Further, we could use the estimate of  $\theta^t$  to estimate flows between smaller areas. For this latter purpose, all we would need are trip production and attraction rates by small areas. Using these trip generation numbers and the estimated value of  $\theta^t$ , we could construct trip tables of estimated flows between one smaller zone to another. If done properly, the ATS data could then yield estimated flows by smaller geography.

#### **Inter-City Model Parameters**

Earlier we referred to a vector of parameters ( $\theta^t$ ), of impedance to travel between origins and destination cities or regions. Our approach in this paper has been to fit a model using one estimated impedance parameter first, examine the residuals, and then estimating another impedance parameter to explain the residuals. This is an "iterative" process, but it allows us to avoid overfitting the model with too many cost parameters and, consequently, to avoid the costly process of developing additional cost data. At the same time, the process of estimation, model fitting, and examination of the patterns in the residuals also allows us to obtain insights on the types of separation measures that travelers respond to in determining a destination for inter-city travel. These separation or impedance measures relevant to inter-city travel may not be apparent a priori.

In Equation (1),  $A_i$ ,  $B_j$  and  $\theta_K$  are the parameters to be estimated from available data. Once the  $\theta_K$  are estimated (by Maximum Likelihood), we obtain estimates of  $A_i$ 's and  $B_j$ 's using a variant of Iterative Proportional Fitting. The  $A_i$ 's and the  $B_j$ 's are non-unique (they are unique conditional on the  $\theta$ 's) (Sen and Smith, 1995, p. 361). The estimation procedures are given in the following section.

#### **Estimation Procedures**

The procedures to estimate the  $\theta_k$  have been studied extensively (Sen and Smith, 1995). However, for the sake of completeness, we briefly review the procedures used in this paper.

Each random variable,  $N_{ij}$ , of flows between i and j, can be assumed to be independently Poisson-distributed such that

$$P(N_{ij}) = e^{-Tij} T_{ij}^{Nij} / N_{ij}!$$
(3)

Thus the probability of observing the trip pattern N is:

$$P(N) = \prod_{ij} P(N_{ij}) = \prod_{ij} \left( \frac{e^{-T_{ij}} T_{ij}^{N_{ij}}}{N_{ij}!} \right)$$

$$P(N) = \prod_{ij} \{ \exp[-A(i)B(j)\exp(\theta'c_{ij})][A(i)B(j)\exp(\theta'c_{ij})]^{Nij} / N_{ij}! \}$$
(4)

Since the  $N_{ij}$  are known from the ATS data, Equation (4) can be viewed as a function of the parameters  $A_i$ ,  $B_j$  and the  $\theta_k$ . Equation (4) in fact is a likelihood function. The values of the estimates of  $A_i$ ,  $B_j$  and the  $\theta_k$  that maximize this function (or the logarithm of this function) are the Maximum Likelihood estimates. Taking the partial derivatives of the logarithm of Equation (4) with respect to  $A_i$ , to  $B_j$ , and to  $\theta_k$  and setting each case equal to zero, we get the sequence of equations:

$$\sum_{j=1}^{J} T_{ij} = \sum_{j=1}^{J} N_{ij} \text{ for all } i \in I, \ \sum_{i=1}^{I} T_{ij} = \sum_{i=1}^{I} N_{ij} \text{ for all } j \in J \text{ and}$$
(5)

$$\sum_{ij} c_{ij}^{(k)} T_{ij} = \sum_{ij} c_{ij}^{(k)} N_{ij} \quad \text{for all} \quad k \in K$$

$$\tag{6}$$

Numerous procedures have been developed recently to allow Equations (5) and (6) to be solved in a computationally efficient way (Yun and Sen, 1994). These equations are obviously nonlinear. We have used the Modified Scoring Procedure which includes procedures to linear approximations at each iteration, using a method called the Linearized Deming-Stephan-Furness procedure, which is a variant of the well-known Iterative Proportional Fitting approach. The interested reader is referred to Sen and Smith (1995) for detailed discussions on this topic.

#### UNIQUE CHARACTERISTICS OF THE ATS

#### **Implications for Demand Estimation**

Before we go to the models estimated in this paper, we note our findings regarding the special challenges that arise with the use of the ATS data for inter-city demand estimation. Some of these were alluded to in previous sections.

### Need to Develop Cost Matrices from Exogenous Sources

Various procedures in the traditional demand-modeling framework, including the gravity model, work with the concept of "costs" to travel. Traditionally, for O-D flow estimation purposes, impedances such as distance and travel time are used. These are not directly available from the ATS data set (as discussed above in the Creation of Impedance Data section). Hence, important cost data creation and linking issues arise before the ATS demand-side data can be used for demand estimation purposes.

### **Time Scale**

Typically, in intra-urban modeling exercises, travel demand is estimated over a day (or over different time periods of a day). This is the better temporal unit to consider in intraurban situations in assessing the need for additional capacity, especially for highway networks and is especially important for the assignment stage of a demand modeling exercise. The ATS ultimately gives annual volumes between O-D pairs. To be useful in assessing capacity needs, there is the issue of "scaling" the ATS demand data to a finer time resolution.

### **Spatial Aggregation**

There is also a need to avail of inter-city data at a finer spatial resolution (by small areas). For example, the ATS currently does not give the analyst the ability to distinguish one airport from another if there are two airports in the same metropolitan area. However, in order to assess issues of ground access control in major airports and train terminals, a situation that would be of increasing importance with increasing demand for inter-city travel, data are necessary by smaller areas. Further, infrastructure planning is handled by different jurisdictions within a metropolitan area and hence estimates of travel demand, by each smaller jurisdiction, become important to obtain.

### SCENARIOS EVALUATED AND RESULTS

As discussed earlier, we approached the problem of estimating inter-city flows with the intention of understanding which parameters allow the best replication of observed flows. In this section, we present the various scenarios that were modeled using the ATS data. The scenarios involve both single and multiple variable parameter estimation cases. In addition, one set of scenarios considers trip purpose as conditioning information. Table 2 gives the names of the scenarios and the type of trips considered as well as the cost parameters included in each case.

The discussion of the results highlight the various challenges associated with estimating inter-city demand from the ATS data. The challenges include the need for better cost data as well statistical problems that need to be addressed. For example, it may be necessary to construct meaningful indices to model attraction of flows between originating and destination metropolitan areas. For business-related trips for instance, it may be necessary to construct an index that gives the proportions of an area that is in different occupational categories. For non-business-related trips (NBT), there may be a need to explore the creation of indices that take into account sales and other tax structures to explain shopping trip flows, and migration patterns to explain trips with the purpose of visiting friends and relatives. These challenges were alluded to in the section on characteristics of the ATS. We gain some insight into the need for more detailed cost data in upcoming sections.

In spite of adequate cost data, certain statistical problems may remain. Multicollinearity in multiple variable models may be a problem. We see the possibility of this problem in Cases IC, IIC, and IID. Further, the models may lead to estimates with high variance. A way to reduce the variance of estimates is to estimate conditional expectations. However, in the process of adding a conditioning structure in the model, we lose sample size resulting, in some cases, in extremely sparse observed trip matrices. Although cases with extremely sparse matrices are theoretically not a problem with the gravity model, there is a potential of facing instability in the numerical procedures. Instances of these issues are highlighted in the following sections.

## Scenario I: All Trips

Under this scenario, we considered all trips (AT) between the 50-city pair, irrespective of trip purpose. In Case IA, the only impedance variable considered is distance. In Case IB, travel times between metropolitan areas were considered. In Case IC, both distance and travel times were considered. The models in all 3 cases thus contain 50 unknown origin

Scenario	Type of Trips	Trip Type	Cost Parameters					
Case IA	All trips	AT*	Distance					
Case IB	All trips	AT	Travel times					
Case IC	All trips	AT	Distance and travel times					
Case IIA	Vist relatives or friends; rest and relaxation; sightseeing; outdoor recreation; entertainment; shopping;	NBT**	Distance					
	personal, medical, or family emergency							
Case IIB	Sightseeing and outdoor recreation	RT***	Distance					
Case IIC	Sightseeing and outdoor recreation	RT	Distance and travel times					
Case IID	Sightseeing and outdoor recreation	RT	Distance and log of distance					

TABLE 2 Scenario Names, Type of Trips, and Cost Parameters of Inter-CityDemand Models

\*AT: All trips

\*\* NBT: Non-business-related trips

\*\*\* RT: Recreational trips

parameters and 50 destination parameters and, of course, the cost parameters. The model in Cases IA and IB includes one parameter for the separation measures considered in each case, whereas the model in Case IC includes two separation measure parameters. The parameters, including  $\theta_k$  for separation measure  $c^{(k)}$  for each or O-D, are estimated using Maximum Likelihood. Also the origin and destination parameters are not unique. However, fixing one of them arbitrarily renders the remaining parameters unique. The estimates of  $T_{ij}$  are unique (Sen and Smith, 1995).

Table 3 gives the cost-parameter estimates, the chi-squares ( $\chi^2$ ), and the chi-square ratios ( $\chi^2$ /df) for the three different cases. Goodness-of-fit of gravity models are often evaluated using the chi-square statistic which, with a large number of observations, should equal the degrees of freedom if the individual trips between cities are independent. Since there is not complete trip independence (in the sense that flows between an origin and a destination may be composed of joint trips by members of a household and so on), we would expect a chi-square ratio (the chi-square statistic divided by the degrees of freedom or  $\chi^2$ /df, which is given in the fourth column of Table 3) of greater than one. Models with chi-square ratio values closer to one indicate better fits. Although the chi-square ratio of Case IB, with travel time only, is lower than that in Case IA, with distance only, the difference is not too great. Also, using travel time and distance together as in Case IC, leads to a decrease in the chi-square ratio, although the decrease is negligible.

One problem that may arise with using distance and travel time together in the intercity case is the possible presence of multicollinearity. Although the presence of multicollinearity could seriously affect the variances of the estimates, typically, in the intracity case, deletion of travel times may bias the estimates, which would occur by leaving out an important variable from the model. In the intra-city case, distances and travel times are not necessarily linearly related because of the presence of congestion effects. In the intercity case, however, the only congestion that drivers on long-distance trips incur probably would be in urban areas. There is a possibility that drivers make up the time lost in congested urban areas by driving faster in the rest of the trip thus bringing about a "smoothing" effect in total trip times. This would tend to occur especially on long trips.

Parameter Scenario	Estimate	$\chi^2 *$	$\chi^2/df **$
IA (AT)			
Distance	-0.00162	70411.00	29.34
IB (AT)			
Travel time	-0.00170	67359.94	28.07
IC (AT)			
Distance	-0.00500		
Travel time	-0.00222	66804.81	27.85

 TABLE 3 Scenario I Results: Parameter Estimates and Goodness-of-Fit

 Measures for All Private Vehicle Trips

\*  $\chi^2 = \sum (N_{ij} - t_{ij})^2 / t_{ij}$ 

\*\* df = (I - 1)(J - 1)(K - 1), where I = Number of origins, J = Number of destinations, and K = Number of parameters.

But in spite of the possible presence of the "smoothing" effect in total trip times, care still needs to be taken to evaluate the relationship between distances and travel times. Although we have reason to suspect multicollinearity in Case IC, notice that we had used travel times that do not include congestion effects. Congestion, which would be present at least in large metropolitan areas, could cause travel times and distances not to be linearly related at least for origin-destination pairs within short-distance metropolitan corridors. Hence it may be necessary to consider (1) travel times that reflect congestion in urban areas and (2) the inclusion of additional terms such as indicator variables based on distance, which allows the analyst to include the smoothing effect into the model. But at this time, we do not have these congested travel times. Further, it intuitively seemed to us that distance would be the foremost variable on the basis of which travelers undertake inter-city highway trips. Hence, we decided to exclude travel time from the rest of the analysis. This would take care of possible multicollinear effects and still allow us to avoid bias in the estimates.

Rankit plots of the residuals of the model in Case IA [that is, the sorted residuals of the quantity  $[N_{ij}-t_{ij}]$ , e(s), where (s) is the sorted order of the residual, against  $X(s) = \varphi^{-1}[(s - 3/8)(n + 1/4)]$ , where  $\varphi$  is the distribution function (cdf) of the standard normal distribution and n = IJ is the total number of residuals] pointed to the presence of possible outliers in the estimated model. The plot is shown in Figure 1. These were flagged and after further scrutiny, found to be largely for cases of O-D pairs that are less than 500 mi or so. The fit for O-Ds greater than 500 mi appeared to be very good and had a linear appearance. But, the size of the residuals suggested that some sort of conditioning structure be used to scale down the variance.

#### Scenario II: Model by Trip Purpose

It is reasonable to expect that the pattern of inter-city trips would vary by the purpose of trips. Under this scenario, we consider what we have called non-work trips. Case IIA includes a broad category of NBT. These included the categories of

- 1. Visit relatives or friends,
- 2. Rest or relaxation,
- 3. Sightseeing,
- 4. Outdoor recreation,
- 5. Entertainment,
- 6. Shopping, and
- 7. Personal, medical or family in the ATS data.

Therefore, under this scenario, we are estimating a conditional expectation, the conditioning information being trip purpose.

Table 4 gives the estimate of the distance parameter and the associated chi-square statistic and chi-square ratio. It can be seen that the fit has slightly improved in case IIA (with  $\chi^2/df = 25.52$  compared to  $\chi^2/df = 29.34$  for Case IA, the corresponding case for AT).

However, rankit plots of Case IIA [given in Figure 2(A)] still suggested the presence of some residuals.

Visual inspection of plots of residuals  $[N_{ij} - t_{ij}]$  against distance showed that these residuals are mostly for trips below 500 mi. But these O-D pairs also show higher flows. In order to deal with this artifact of the Poisson distribution, we considered a transformation of the residuals, namely the difference between the square root of  $N_{ij}$  and the square root of  $t_{ij}$ . This quantity is plotted against distance in Figure 2(b) and it shows that there is virtually no pattern left in the residuals except for very short trips of less than 150 mi or so, indicating that the model fits the observed data adequately.

Case IIB includes only Recreational Trips (RT) under which we have included the sightseeing and outdoor recreation categories of trips in the ATS data. The NBT

considered under Case IIA would appear to intuitively lead to different travel patterns than trips made simply for the purpose of sightseeing and recreation. For example, shopping trips to a destination may be related to sales or other tax situations, whereas visiting friends and relatives may follow migration patterns that would require us to include more complex matching indices between origins and destinations.

Further, Cases IIB, IIC, and IID are presented here for the purpose of highlighting the types of statistical and numerical problems that arise with imposing a strict conditioning structure on the inter-city flow estimation problem. In the process of conditioning by further breakdown of trip purposes, we appeared to have compromised on sample size in Cases IIB, IIC, and IID. The cell counts for the observed trip matrix turned out to be very

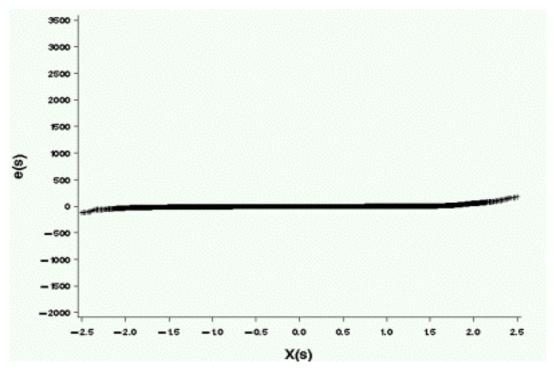


FIGURE 1 Case IA: All trips with distance cost parameter.

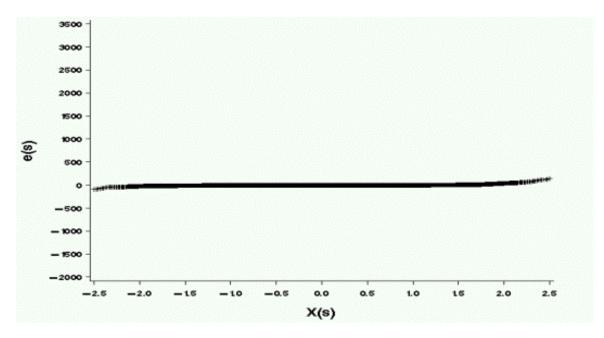


FIGURE 2(a) Case IIA: Non-business trips with distance cost parameter.

small. In the RT case, nearly 90 percent of the trip table had zero-valued cells. Although matrix sparsity was not a problem in our case, the analyst has to be very careful in such situations because this may cause various numerical instabilities in the estimation procedures. This means that the estimates of  $\theta_k$  may not necessarily converge to their true values, leading to instabilities in the numerical outputs, including the goodness-of-fit measures. Further, at least with Cases IIC and IID multicollinearity may remain a problem.

In Case IIB, RTs were estimated with a single cost parameter of distance. While the chi-square ratio improves substantially [to  $\chi^2/df = 6.80$ ] in Case IIB, the rankit plot of this case suggested that additional variables may be necessary. In Case IIC therefore, we considered, in addition to distance, travel times. As discussed under Case IC, since multicollinearity would affect variances of estimates, the use of distance and travel time together for the inter-city case would not be advisable for applications relating to predictions, especially for origins and destinations that are located at great distances from each other. However, it is useful to include both variables to see how much the fit varies. The fit is marginally worse with the inclusion of travel time [to  $\chi^2/df = 7.04$ ], but it is definitely better than Case IID [ $\chi^2/df = 106.19$ ], where we included distance and log of distance. In fact, the two cases, IIB and IIC, of recreational trips, result in similar fits. However, the numerical instability issues need to be kept in mind and serve to remind the analyst that various trade-offs may need to be done between avoiding linear dependency in the cost matrices, higher variance, and instability of estimation procedures.

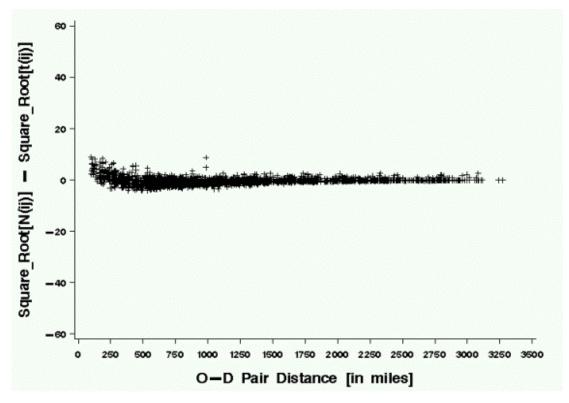


FIGURE 2(b) Case IIA: Non-business trips with distance cost paramter.

TABLE 4 Scenario II Results for All Non-Work Trips: Parameter Estimates		
and Goodness-of-Fit Measures		

Parameter Scenario	Estimate	$\chi^2$	$\chi^2/df$
IIA (NBT) Distance	-0.00157	61244.39	25.52
IIB (RT) Distance	-0.00154	16321.31	6.80
IIC (RT) Distance	-0.00955		
Travel Time	-0.00152	16899.21	7.04
IID (RT) Distance	-0.00268		
Log of Distance	-0.00529	254768.00	106.19

### CONCLUSIONS

In this paper, we used the ATS to demonstrate a methodological approach to estimating the pattern of long-distance highway travel demand (between large metropolitan areas), using data from the 1995 ATS. Our objective was to obtain an understanding of the types of costs that travelers consider in making long-distance destination choices as well as the nature of the statistical challenges that arise in estimating such demand using the ATS data. We considered travel data between 50 metropolitan areas.

The paper used a gravity model of spatial interaction to estimate demand for travel between inter-city metropolitan areas. The cost parameters were estimated by Maximum Likelihood and the origin and destination parameters were estimated using a variant of Iterative Proportional Fitting, which we call the Deming-Stephan-Furness procedures. Various scenarios were estimated using the ATS data, including a model of all highway trips between the 50 metropolitan area pairs as well as models for specific trip purposes.

An important outcome of this model is the development of an approach that allows the estimation of inter-city travel demand by small area into the mainstream of travel demand modeling. Further, the observed flow table (which gives the sampled counts of trips between each origin and destination metropolitan area) is likely to be not smooth because a number of O-D pairs may have zero counts, whereas others have large counts. The process allows the smoothing of the observed inter-city flow table, which is important for the ultimate purpose of prediction.

The modeling exercise served to highlight various challenges associated with estimating inter-city demand from the ATS data. The challenges include the need for better cost data as well statistical problems that need to be addressed.

Several important cost data creation and linking issues arise before the ATS demandside data can be used for demand estimation purposes. It may be necessary to construct meaningful indices to model attraction of flows between metropolitan areas. The cost data needed for estimating inter-city demand are not directly available from the ATS data set and need to be constructed from exogenous sources. Further, in order to assess "capacity" issues between city pairs, annual volumes between O-D pairs, there is the issue of "scaling" the ATS demand data to a finer time resolution. There is also a need to avail of inter-city data at a finer spatial resolution (by small areas) in order to assess issues of ground access conditions in specific inter-city trip originating and ending points.

Even if the cost data were adequate, we may still encounter complicated statistical problems in estimating inter-city demand, one of which is multicollinearity in multiple variable models. Further, the models may lead to estimates with high variance. However, by imposing a conditioning structure to reduce variance we lost sample size, resulting, in some cases, in extremely sparse observed trip matrices. Although cases with extremely sparse matrices are theoretically not a problem with the gravity model and we did not experience any drawback from it, the analyst may encounter instability in the numerical procedures used to estimate some of the parameters. These findings served to remind us that various decisions may need to be made to avoid multicollinearity among the cost variables in the model, to lower the variance of estimates, and to obviate instability in the numerical procedures.

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