

# Measuring Supply Chain Performance: Fluidity Metrics and Bottlenecks

*Findings from I-95 Corridor Coalition Freight Fluidity  
Measures Pilot Project*

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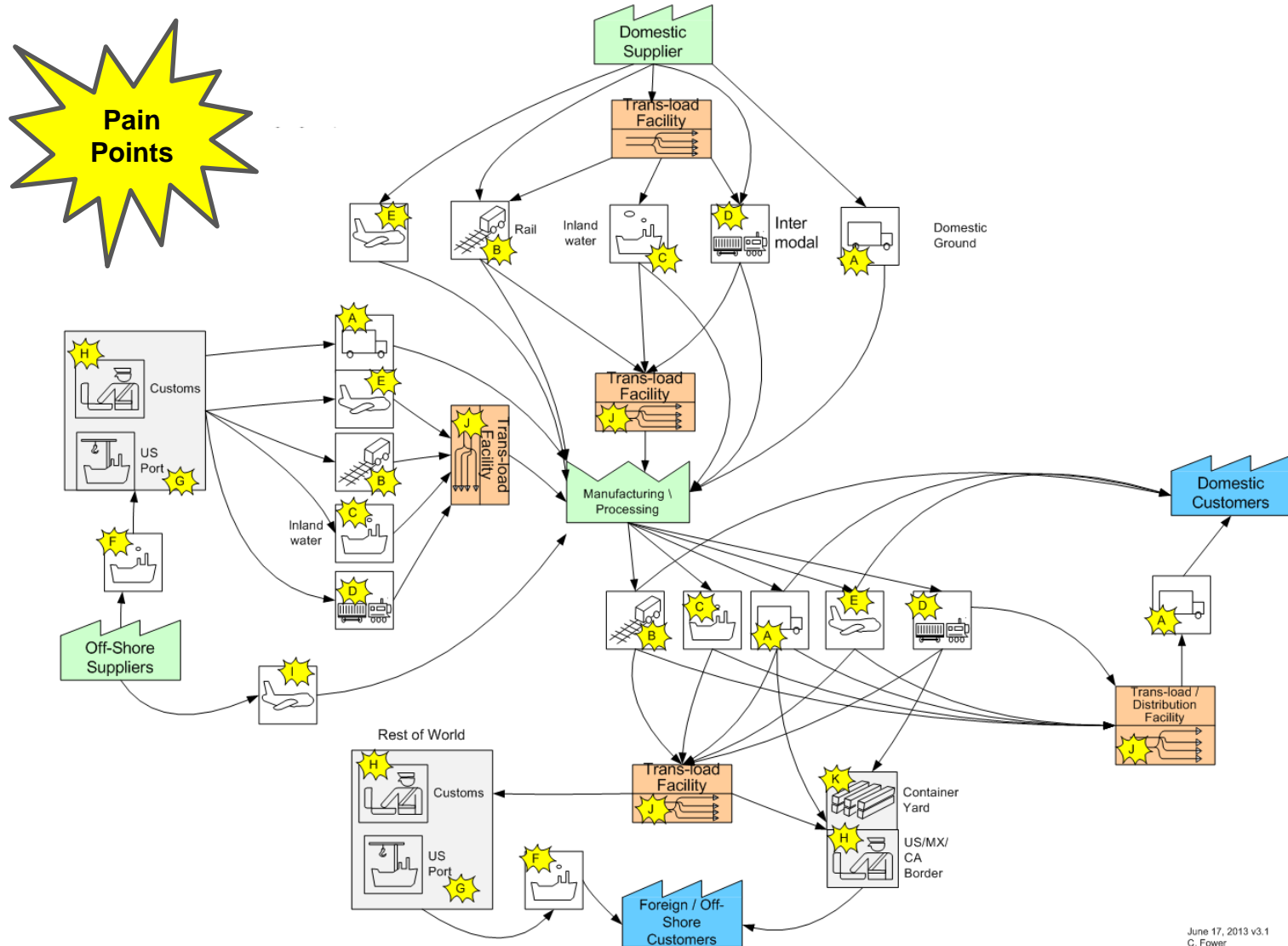
# Project

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- **Objective**
  - Demonstrate and improve the measurement of freight transportation performance using a supply chain perspective
  - ➔ ***End to end*** conception of performance and measurement, across modes and stages
- **5 Supply Chain Case Studies**
  - Retail, Automotive, Food, Electronics, Export Grain
- **Case Study Sponsors**
  - I-95 Corridor Coalition, Intermodal Committee
  - FHWA, Office of Freight Management
  - U.S. Department of Commerce, Advisory Committee on Supply Chain Competitiveness

# Supply Chain Schematic

## Performance Bottlenecks Linked to Stage Transfers



# Points of Vulnerability

## Performance Bottlenecks are Public-Private: “Joint” Pain

A = Domestic Ground Transportation

- Driver shortages
- HOS restrictions limiting productivity
- Fuel volatility
- Disparate State TL weight restrictions limit asset utilization
- Significant urban congestion  
Chicago, NY, LA, Atlanta
- Lack of a single communication portal on traffic and road conditions

B = Domestic Rail

- Speed & in-transit delays
- Limited effective short haul lines
- Insufficient rail sidings
- Too few transload hubs
- Limited infrastructure in key hubs  
South East, Dakotas
- Limited visibility for in-transit products

C = Inland Water Transport

- Failing Lock systems
- Dredging needs for key freight conduits
- Limited intermodal transfer infrastructure
- Limited asset availability
- Limited interconnectivity to major ground transportation hubs

D = Intermodal

- Weight restrictions limit asset utilization
- Rail speed
- Lack of robust transloading infrastructure make modal selecting a non option for many shippers
- Limited capacity of drivers and equipment

E = Domestic Air

- Kaizen A
- Kaizen B

F = Global Ocean

- Limited ice rated vessels for cold weather ports
- Volatile bunker fuel costs
- Limited pre-clearance processes delay unload and transfer times
- Worker shortage

G = US Ports

- Limited infrastructure at some ports restrict vessel & cargo types
- Labor disputes impede flow and cause unscheduled delays
- Difficulty managing seasonal spikes
- Significant congestion at major ports with little or no visibility to bottlenecks
- Systems and infrastructure limitations impede efficiency, resulting in unloading delays
- Facility and infrastructure improvements needed to capitalize on Panama Canal expansion to pull freight out of Central American ports
- Lack of common performance metrics to forecast choke points for effective redirection of cargo

H = US Customs & Border Crossing

- Lack of systems integration cause clearance delays and status updates
- Lack of expedient issue escalation and resolution process
- Limited physical infrastructure to accommodate volumes  
Detroit, Port Huron, MI, El Paso, TX, Buffalo
- Current infrastructure has difficulty processing oversized cargo
- Short and unpredictable hours of operations
- Lack of carrier interchange agreements cause significant delays in trailer exchanges into and out of Mexico and Canada
- No preferred shipper status to expedite the flow of high volume O/D pairs
- Lack of inter-agency integration increases processing times for:  
Duty drawbacks, FTZ approvals, shipment in bond

I = International Air

- Limited transload and logistics parks / infrastructure reduces mode selection and increases costs
- Weak workforce training contributing to worker skill set gaps
- Limited FTZ and Bonded Facility zones
- No streamlined FTZ and Bond processes

J = Transload Facilities

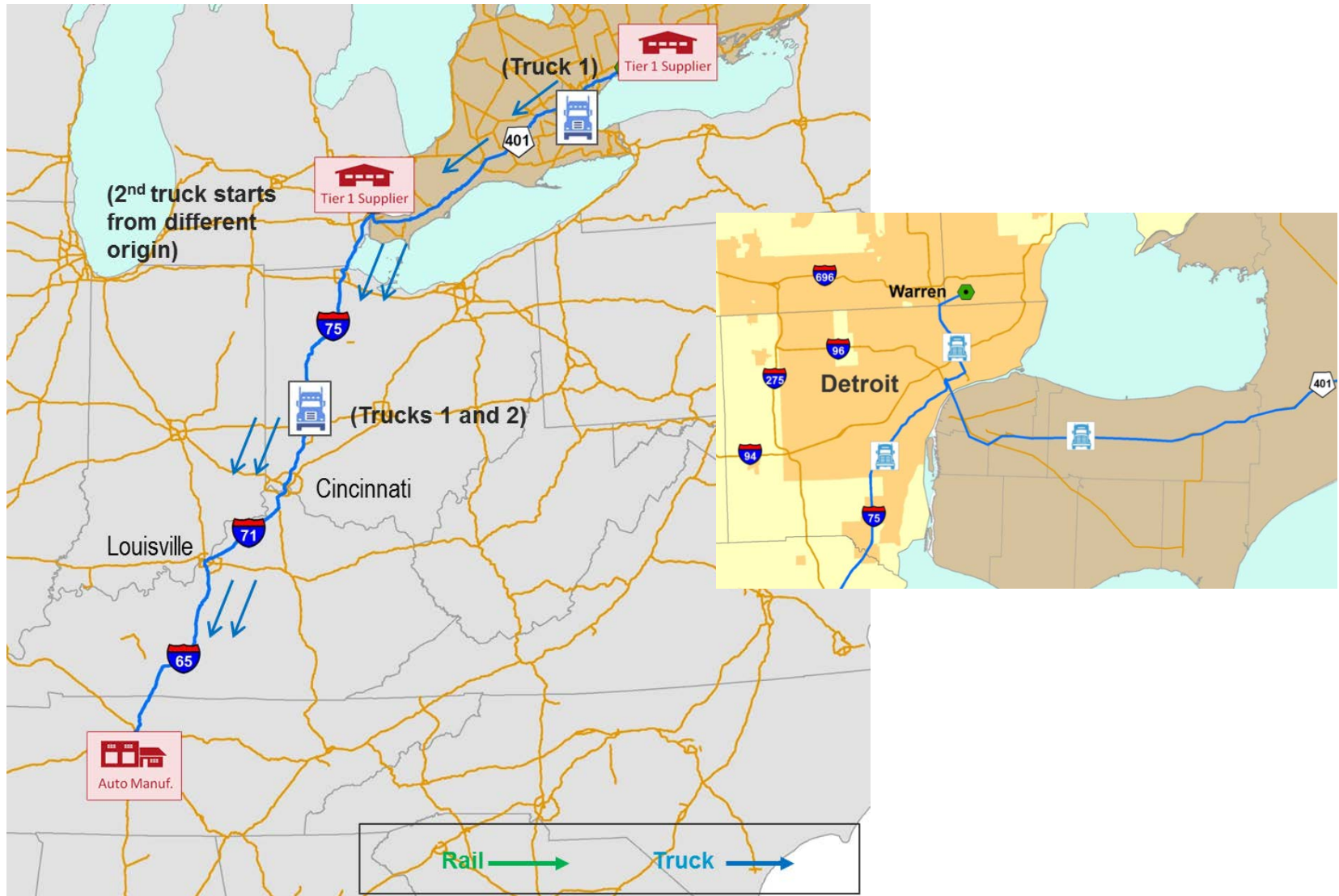
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# Performance Measures and Metrics

## *Market-Driven Factors*

<b>Measure</b>	<b>Metric</b>
Transit time	Travel time in days (or hours)
Reliability	95% travel time in days (or hours)
Cost	Dollars
Safety	Fatality and injury rate
Risk	Disruption <i>(storms, labor, infrastructure failure, political forces...)</i>
	Capacity expansion delays <i>(physical, regulatory limitations and delays...)</i>

# Automotive Supply Chain/TL (*General Motors*)



# Automotive Supply Chain Measures/TL

Links and Nodes	Data Sources
<i>Parts Supplier Plant, Warren, Michigan</i>	
Truckload move (through)	ATRI, Chainalytics
<i>General Motors Plant, Spring Hill, TN</i>	

Links and Nodes	Data Sources
<i>Parts Supplier Plant, Chatham, Ontario</i>	
Truckload move	ATRI, Chainalytics
International border crossing	↓
Truckload move	ATRI, Chainalytics
<i>General Motors Assembly Plant, Spring Hill, TN</i>	

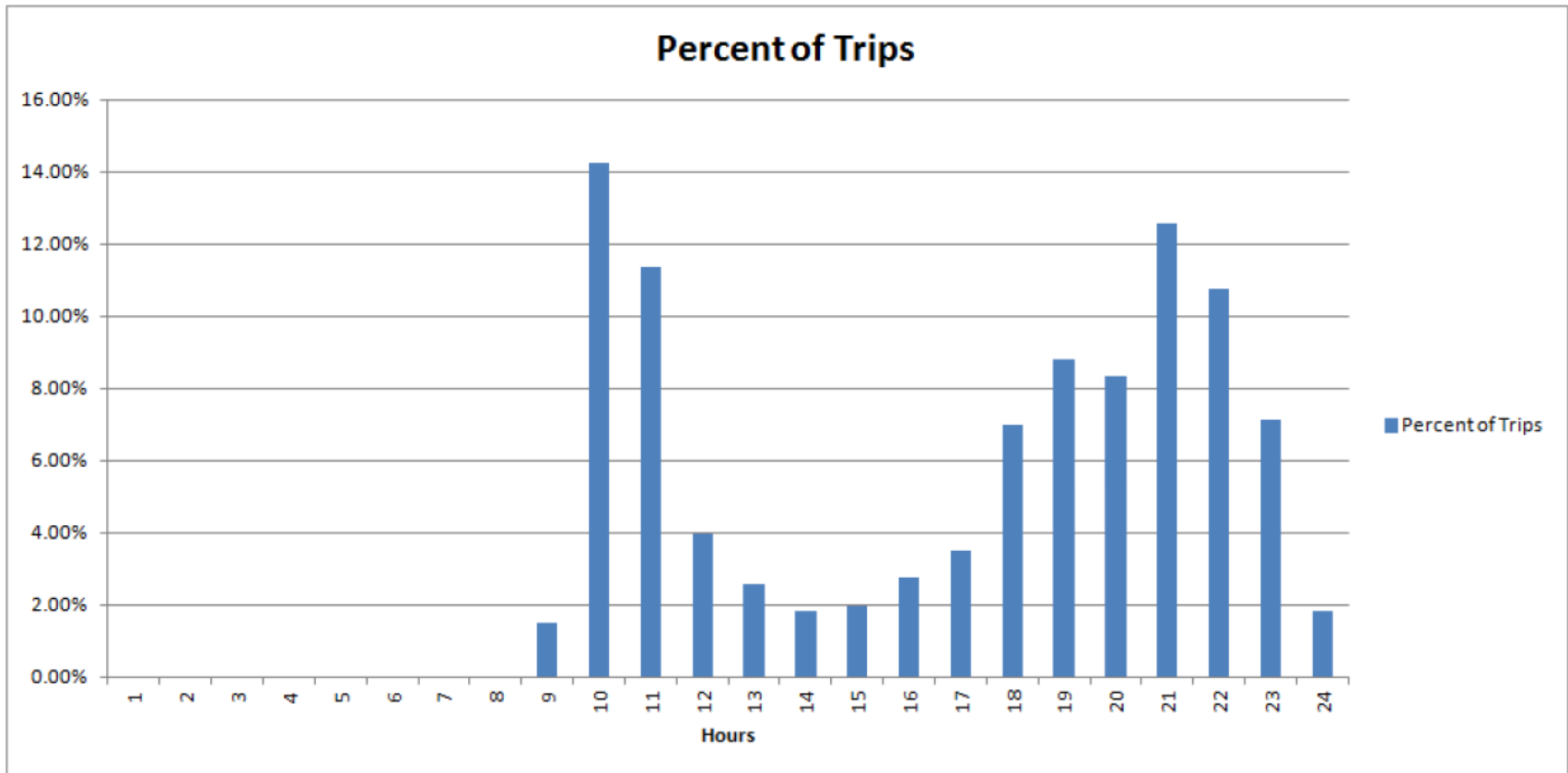
# Automotive Supply Chain Performance/TL

<b>Links and Nodes</b>	<b>Transit Time/Dwell Time (Hours)</b>	<b>Reliability (95% travel time)</b>	<b>Cost (2014 \$'s)</b>
<i>Parts Supplier Plant, Chatham, Ontario</i>			
Truckload move	1.5	3.0	\$1,052
International border crossing	↓	↓	
Truckload move	18.4	23.2	
<i>General Motors Assembly Plant, Spring Hill, TN</i>			
<b>Totals</b>	<b>19.9</b>	<b>26.2</b>	<b>\$1,052</b>





# Hours of Service Effect (499 Miles)



➔ Bi-Modal Distribution in No-Tolerance Environment

# Types of Performance Risk

## Disruption Risks

- ① *System interruptions* stem from such causes as natural disasters, infrastructure failure, and labor actions
  - Infrequent but serious, and facing “new normal”
- ② *Acceleration* is risk that conditions may rapidly grow much worse
  - Phase transition/state change in traffic flow, or energy supply loss
- ③ *Deterioration* is risk that conditions gradually grow worse

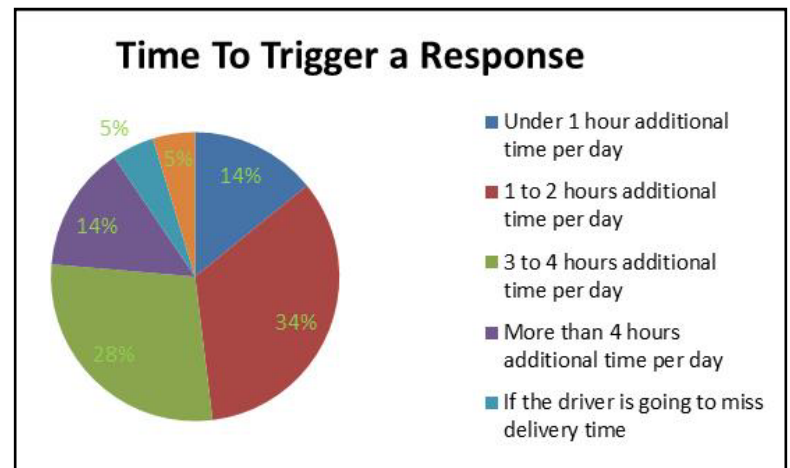
## Planning Risks

- ④ *Institutional* risks are uncertainties in implementation of improvements
- ⑤ *Process* risks are immediate challenges to daily logistics planning



# Risk Management

- **Long term disruption risks mainly handled in supplier/plant location decisions**
  - Chronic short term = long term
- **Process risks actively managed**
  - Weather, customs, work zones, other local conditions
  - 2-3 day horizon
  - Premium on information and time to adjust
  - Adjustments: ship early, expedite, reroute
  - Performance tracking by route, TOD, carrier
    - ➔ Buffering built in
- **Sensitive process: 2-hour trigger**



Source: NCHRP 8-99

# Considerations for Discussion

- **We can measure supply chain fluidity**
  - End-to-end, across modes, stages and jurisdictions
  - In critical dimensions, for critical sectors of the economy
- **Bottlenecks are performance vulnerabilities**
  - Pain points, not just capacity pinch points
  - Key focus: stage transfer process and conditions
  - Public-private problem
  - Time series improves diagnostics
- **Vulnerabilities intertwined with risk management**
  - Unsolved process and conditions failures are buffered
  - Buffering reduces productivity, increases structural cost
  - Long term consequence: businesses move or fail



# Thank You!

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