



# TRB Webinar:

Decisions are Made on Tuesday Mornings – The Role and Requirements for Data in the Decision-Making Process

February 17, 2015  
12:00 PM – 1:30 PM ET

**PARSONS  
BRINCKERHOFF**



**THE NATIONAL ACADEMIES**  
*Advisers to the Nation on Science, Engineering, and Medicine*

# Today's Panelists and Moderator

- **Paula Hammond**, *Parsons Brinckerhoff*  
[hammondpj@pbworld.com](mailto:hammondpj@pbworld.com)
- **Lori Richter**, *Wisconsin DOT*  
[lori.richter@dot.wi.gov](mailto:lori.richter@dot.wi.gov)
- **Coco Briseno**, *Caltrans*  
[coco.briseno@dot.ca.gov](mailto:coco.briseno@dot.ca.gov)
- **Tim Lomax**, *Texas A&M Transportation Institute*  
[T-Lomax@tamu.edu](mailto:T-Lomax@tamu.edu)

# Decisions are Made on Tuesday Mornings

CEO Perspective:  
Role of Data in the Real World

TRB Webinar

February 17, 2015

Paula J Hammond, PE  
Sr. Vice President  
Parsons Brinckerhoff

# The one constant in transportation is...

They must often change,  
who would be constant  
in happiness or wisdom.

- Confucius



**CHANGE  
AHEAD**

# Driving forces of change in transportation

- “Accountability”
- Limited resources now and in the future
- Demands for efficiency and best-value
- Technology’s prominent and growing role
- Public skepticism of government
- Strategic communication in a 24-7 world

# What makes the CEO “tick”?

## Leadership/Stewardship/Responsibility

- They want to make a difference
- They have many “bosses”
- You want them to make you proud
- They have limited time to focus on any one thing
- They need information from staff to assess performance and shape strategies

# Turning data into information

- Public agencies have collected many forms of data for many years.
  - Who is collecting data?
  - Where is it stored?
  - Who can access it?
  - How is it used?
  - What does it tell us?



**Does it meet the needs of decision makers?**

# All data is not created equal, and has many uses

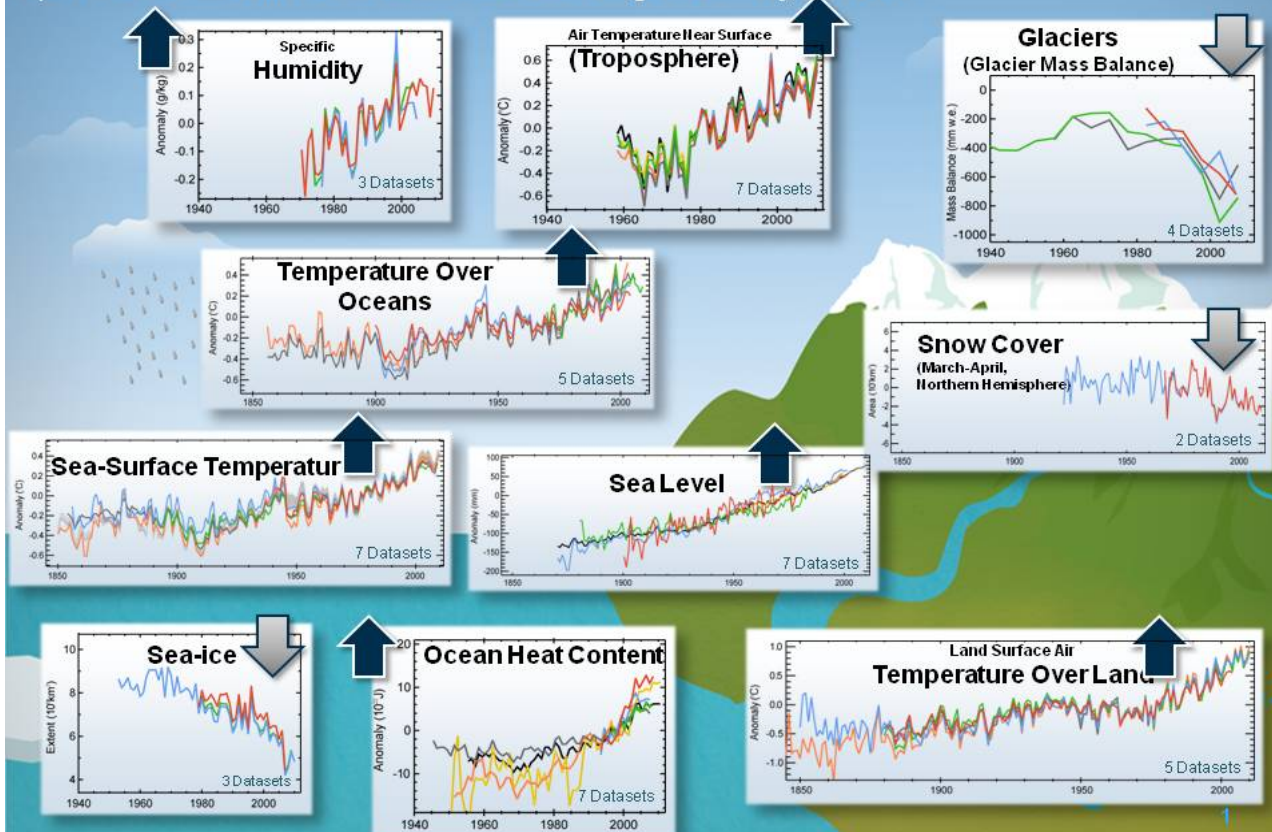
- Trends in transportation
- Agency performance
- Asset conditions
- Operations and traveler information
- Safety
- Engineering and scientific analysis...

*But, how do you use data to give the agency leaders what they need?*

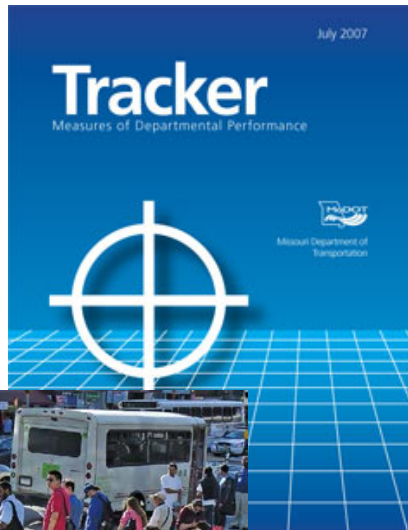
# Trend data displays complex information in a simple snapshot

## The Changing State of the Climate

Updated from Bulletin of the American Meteorological Society, 2010-12



# Performance management and accountability through regular reporting

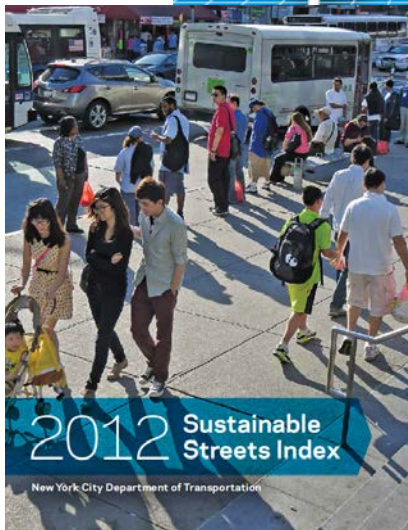
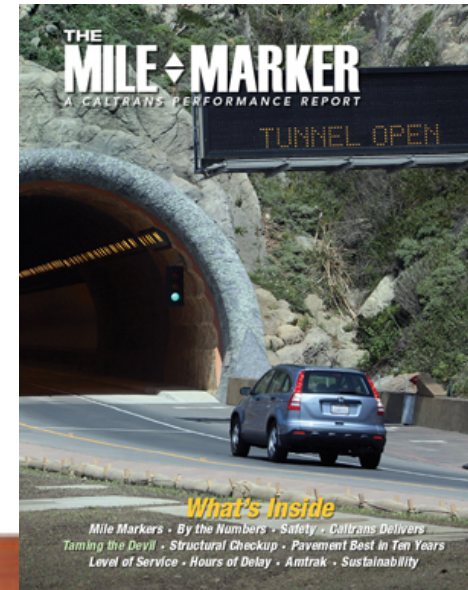


Milemarker Performance Summary

Business Unit: Transportation  
 Executive/Director Name: Kirk Steudle  
 Reporting Period: Nov 2014  
 Date Approved: 12/10/2014

Legend: Yellow = +90% of target, Green = 75% - 90% of target, Red = <75% of target

Metric ID	Metric	Status	Progress	Target	Current	Previous	Frequency	Metric Definition
<b>A Economic Growth</b>								
1	Commercial vehicle traffic miles	Yellow	▬	Maint/increase	5,828 2013	5,818	CY Annually	Maintain or increase the number of commercial traffic miles in billions traveled on Michigan roads.
2	Rail freight traffic in millions of tons	Red	⬇️	Maint/increase	54,684 2012	58,984	Every Other Year	Maintain or increase total freight in and out of Michigan.
3	Passenger air service	Green	⬆️	Maint/increase	37,184 2013	36,984	CY Annually	Maintain or increase number of air passengers in and out of Michigan.
4	U.S. trucking trade traffic through MI sensors	Red	⬇️	Maint/increase	43.1% 2013	45.3%	CY Annually	Maintain or increase the percent of trucking trade traffic through Michigan's border crossings.
5	Jobs created as part of the 3-year program	Red	⬇️	Maint/increase	13,220 2013	13,870	CY Annually	Maintain or increase the number of direct and indirect jobs sustained by highway investment.
6	Create an Accelerated Rail Investment Plan for the Chicago (Detroit/Portage) Corridor	Green	⬆️		Nov. 2014	40% complete 2012/2013	CY Annually	Development of a multi-state Tier One EIS and Service Development Plan for implementation of accelerated passenger rail and increased round trip frequencies within the Chicago to Detroit/Portage rail corridor. These documents will provide sufficient information to support future





# Avoid analysis paralysis

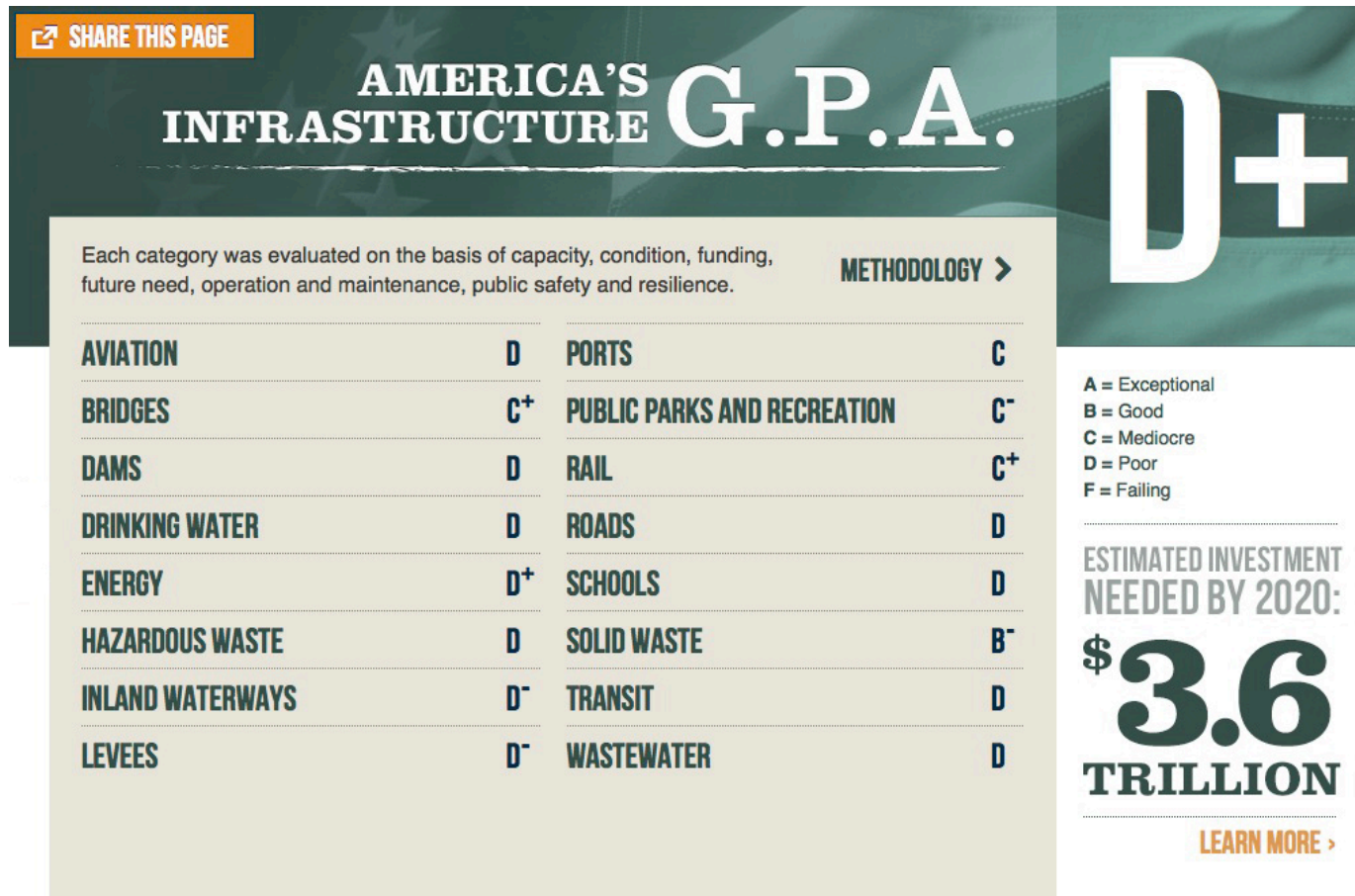
“Perfect is the enemy of good” Voltaire

- Sometimes a trend or early indication is all that is needed to communicate performance





# Communicating data graphically is effective and memorable



# Working with executive decision makers

- Plan ahead - anticipate regular reporting
- Help them help themselves- data access
- Ask questions:
  - How will the data be used?
  - Who is the audience?
  - When do you need information?
  - What form do want the information in?

**Problem solve – You know the strength of the data**

# Data providers are in the drivers seat

- Inventory data collections to know what you have available – and where gaps exist
- Identify the “right” data set to be used to inform on a given topic
- Be clear about what the data says – and what it doesn't say...
- Include identification of data needs in strategic plans (can lead to budgets for data collection)

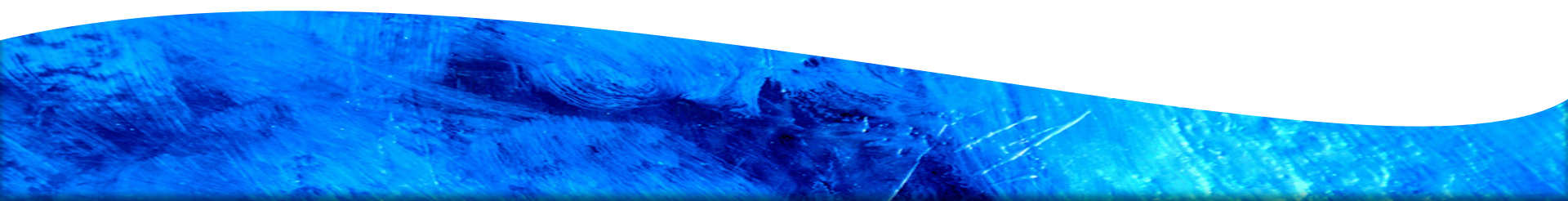
# Data dogma: the key to credibility

- *Consistency* is the key for it to be believable
- For it to be useful, it must be *available*
- *Accuracy* is essential - explain anomalies
- Demonstrate your *data integrity* – the good and not so good
- *Explore* a variety of ways to display the data
- *Interpret* what the data shows “performance journalism”
- Timely reporting is essential – “*no surprises*”

# **Decisions are Made on Tuesday Mornings: The Role and Requirements for Data in the Decision-Making Process**

**Wisconsin Department of  
Transportation:  
Data Manager Perspective:  
How Does Data Currently Support  
Decision Making**

**Lori Richter  
Chief, Performance, Policy and  
Research**

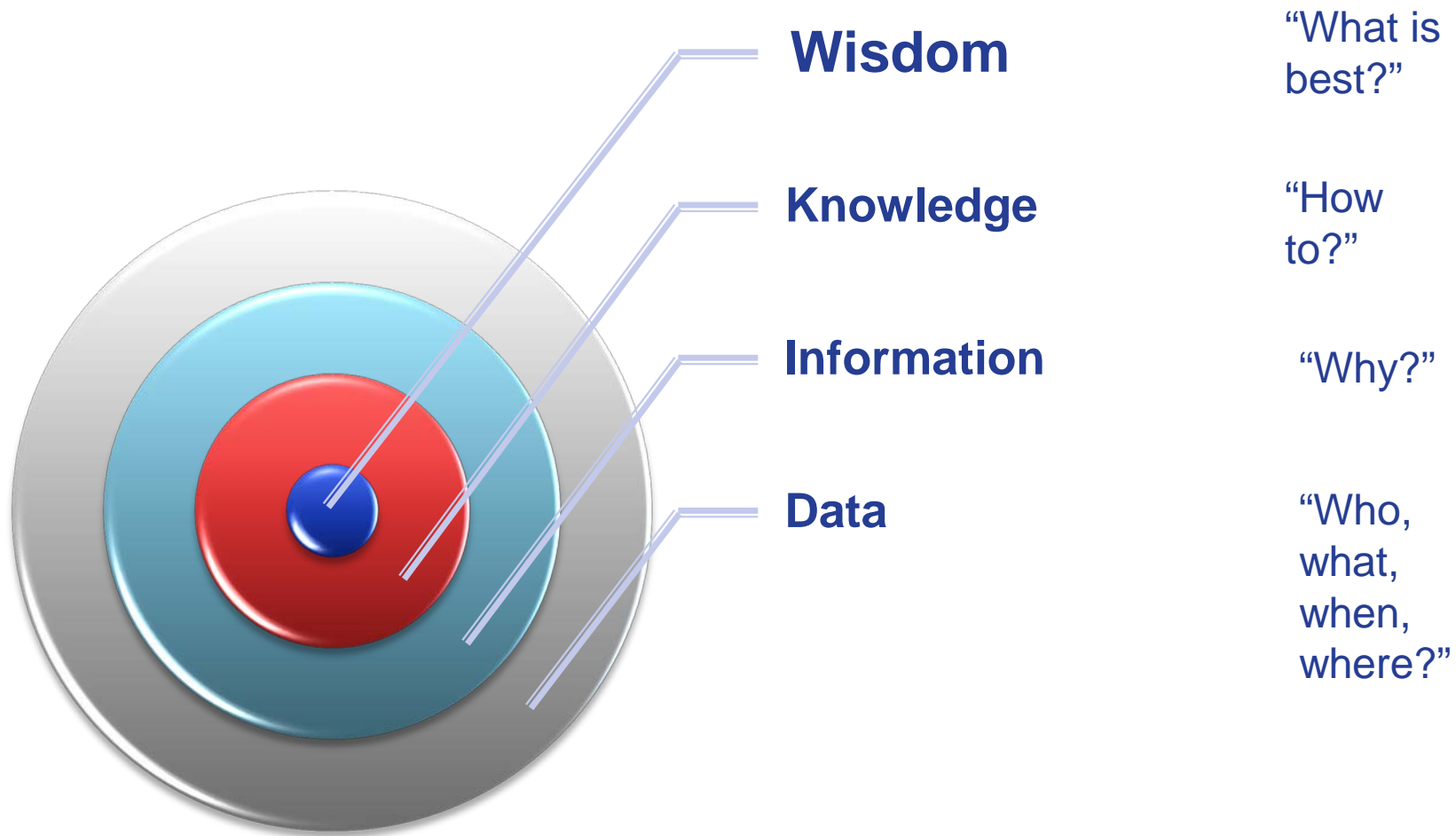


# Data: what is it good for? Absolutely nothing...in isolation

“Data is not information,  
information is not knowledge,  
knowledge is not  
understanding, understanding  
is not wisdom”

[Clifford Stoll](#)





# DIKW relationship

# My performance management responsibilities

- ▶ Liaison between data owners (Business Area Experts) and top leadership
- ▶ Manage reporting and communication of performance measures (PM)
- ▶ Administer:
  - Lean Government initiative
  - Research program
- ▶ Represent exec offices on innovation selection committee and work groups

# Keys data roles and activities

## Roles

- ▶ Be transparent and accountable
- ▶ Be a data-driven agency
- ▶ Continuously improve in the delivery of services

## Activities

- ▶ Communication
- ▶ Use of analytics in decision-making
- ▶ Lean Six Sigma, research and use of innovative technology

# Data role #1 – accountability and transparency

- ▶ Activity: Communicating performance measurement results



Wisconsin Department of Transportation  
**MAPSS Performance Improvement**

**Mobility**  
**Accountability**  
**Preservation**  
**Safety**  
**Service**

<http://www.mapss.wi.gov>

October 2014

# Wisconsin Department of Transportation MAPSS Performance Scorecard



Goal has been met



Performance is trending in a favorable direction



Trend is holding



Performance is trending in an unfavorable direction

Performance measure	How we measure it	Current report period	Goal	Goal met	Trend	Comments
<b>Accountability:</b> The continuous effort to use public dollars in the most efficient and cost-effective way.						
<u>Transportation Economic Assistance Grants</u> Calendar year-to-date 2014	Capital dollars leveraged per grant dollar provided	<b>\$60.09</b>	\$50.00	✓	↑	In the third quarter of 2014, the department leveraged over \$60 in capital investments for every \$1 in grant funds due to private capital investments that resulted in significant job creation and retention.
<u>Timely scheduling of contracts</u> State fiscal year 2014	Percent of highway program funding scheduled during the first six months of each fiscal year	<b>64.5</b>	60.0	✓	↑	DOT has made improvements to ensure our processes allow sufficient time for effective resource planning and competitive bidding. A new goal of 54 percent will be established in SFY 2015.
<u>On-time performance</u> Calendar year 2013	Percent of highway projects completed on-time	<b>96.1</b>	100.0		↑	Construction administration staff has stepped up efforts with project communication to head off problems and keep projects on-time.
<u>On-budget performance</u> State fiscal year 2013	Final highway project cost as percent of original contract amount	<b>102.7</b>	100.0		↓	Costs are impacted by quality and completeness of project designs, field conditions, weather and contract oversight (a lower number is better).
<u>Surplus property management</u> State fiscal year-to-date 2015	Dollar value of surplus land sold	<b>\$1.72 mil.</b>	\$2.75 mil.		↔	The surplus land sales measure is on track to meet the FY 2015 sales goal. Fifteen parcels were sold in the 1st quarter.



# MAPSS

- Home
- Notebook
- Documents
  - Documentation
  - Final PDFs
  - DataLibrary
  - Narrative Library
- Site Resources
  - Announcements
  - Discussions
  - Links

- MAPSS workflow task lists
  - Create site level PDFs Task List
  - BA-Data-Template-Workflow Tasks

## Announcements

There are currently no active announcements. To add a new announcement, click "Add new announcement".

+ Add new announcement

## Narrative Library

✓	📄	Name	Modified	Modified By
	📁	Additional measures	... August 25, 2014	<input type="checkbox"/> SLOAT, BRENT M
	📁	Internal measures	... August 25, 2014	<input type="checkbox"/> SLOAT, BRENT M
	📁	Scorecard measures by MAPSS goal area	... October 13, 2014	<input type="checkbox"/> RICHTER, LORI A

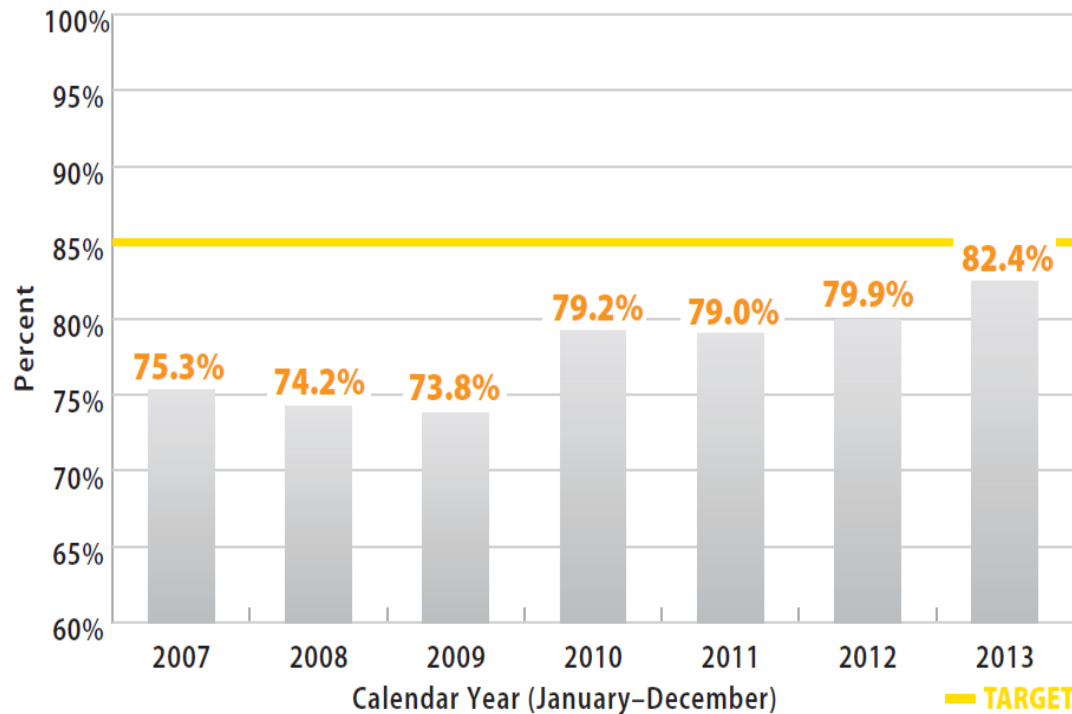
## Data Library

+ new    ↑ upload    ✎ edit    ↻ share

✓	📄	Name	Modified	Modified By
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**Performance measure target:** The goal of this measure is to increase seat belt use to 85 percent for all passenger vehicle occupants by 2013.

**Figure:** Percent of Vehicle Occupants Wearing a Seat Belt



**How do we measure it?** Using guidelines developed by the National Highway Traffic Safety Administration (NHTSA), the department conducts an annual seat belt use survey in conjunction with the annual Click It or Ticket seat belt enforcement mobilization conducted each spring. The survey data presents a statistically representative sample of the percentage of seat belt use in Wisconsin.

**How are we doing?** Seat belt use reached 82.4 percent in 2013, an all time high for seat belt usage in Wisconsin. That means one in five motorists is still not buckling up—putting themselves and others at risk of serious injury or death in the event of a crash. Wisconsin still lags behind the 86 percent national average for safety belt use and behind the seat belt use of neighboring states like Illinois and Michigan which estimate safety belt use rates of more than 90 percent.

**What factors affect results?** Human behavior is the most important factor that affects seat belt use results. Consistent seat belt use saves lives and motorists need to be proactive in buckling their seat belts every time, on every trip, to promote their safety and the safety of others. Seat belt use is a law in the state of Wisconsin. Since 2009, it is a primary enforcement law, which means law

# Delay (hours of vehicle delay)



Congestion in Downtown Milwaukee



[www.511wi.gov](http://www.511wi.gov)

How is this measure trending?

Favorable



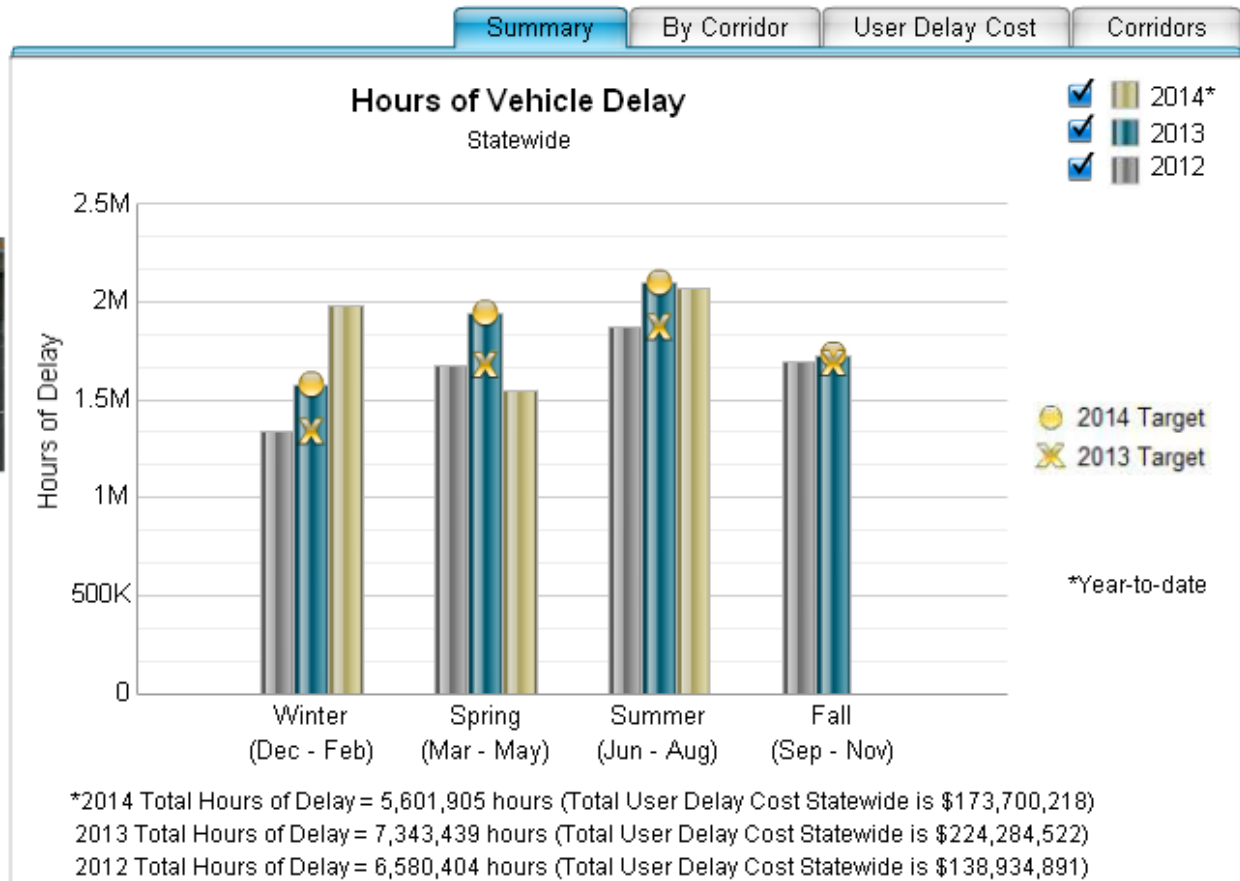
**Mobility: Delivering transportation choices that result in efficient trips and no unexpected delays.**

Vehicle travel delay caused by traffic congestion adversely affects all travelers and increases the cost of freight movement. This measure is Hours of Vehicle Delay, a new reporting category for performance measurement in 2014. Our 2014 goal is to reduce hours of delay on a corridor basis from the same season in 2013.

For more information:

[About Measure](#)

[Scorecard](#)



# Making data real to constituents

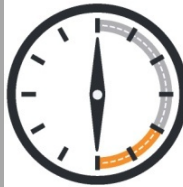
## How do we measure travel reliability?

→  
**GOAL:**  
**Improve**  
**the reliability**  
**of highway**  
**travel**  
→

Because system reliability is important to so many individuals and businesses, WisDOT developed a travel time reliability performance measure as part of its MAPSS Performance Improvement Program.

The statewide travel time reliability performance (PTI) measure: tracks the reliability of the nine Interstate corridors and 28 urban freeway and highway segments and provides a precise way to budget travel time and measure system performance.

### Sample travel scenario



**20 minutes**  
**x 1.5 PTI**  

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**= 30 minutes**

A PTI of 1.5 means travel is moderately unreliable. A traveler going for a 20 minute trip during a peak period would be assured of completing the trip in 30 minutes or less at least 95 percent of the time.



**1.0 – 1.30**  
**reliable**



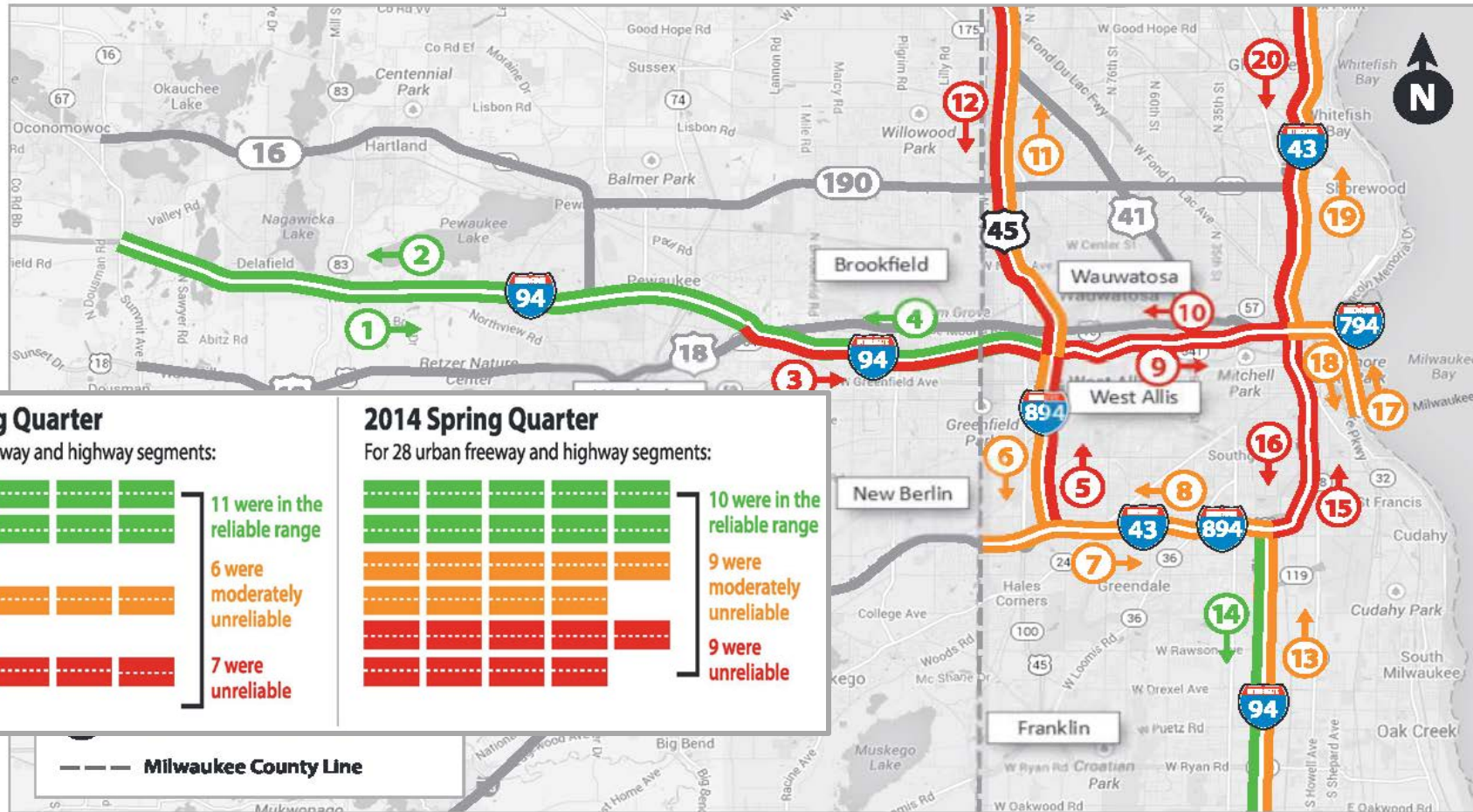
**1.31 – 1.80**  
**moderately**  
**unreliable**



**1.81 – 3.0**  
**unreliable**

# Example: Travel time

## Milwaukee Area Travel Time Reliability



# What does it mean for me?

## How do we measure travel delay?

**GOAL:**  
**Reduce vehicle delay and user delay cost**

The Department of Transportation has established a travel delay mobility performance measure as part of its MAPSS Performance Improvement Program.

### Delay

Defined as the extra time spent driving in congested road conditions as compared to free flowing travel conditions.

### Hours of delay

Calculated by measuring the number of vehicles on a corridor and then comparing actual travel times to the amount of time it would take to travel the same corridor at the posted speed limit.

### User delay cost

Calculated by multiplying user value of time, vehicle delay and vehicle occupancy rates.



Travel delay is reported on the state's nine Interstate corridors

## How are we doing?

**TOTAL HOURS OF DELAY**  
during a one year period  
**7.4 million**

**TOTAL USER DELAY COST**  
during a one year period  
**\$226.5 million**



Hours decreased by  
**395,513**

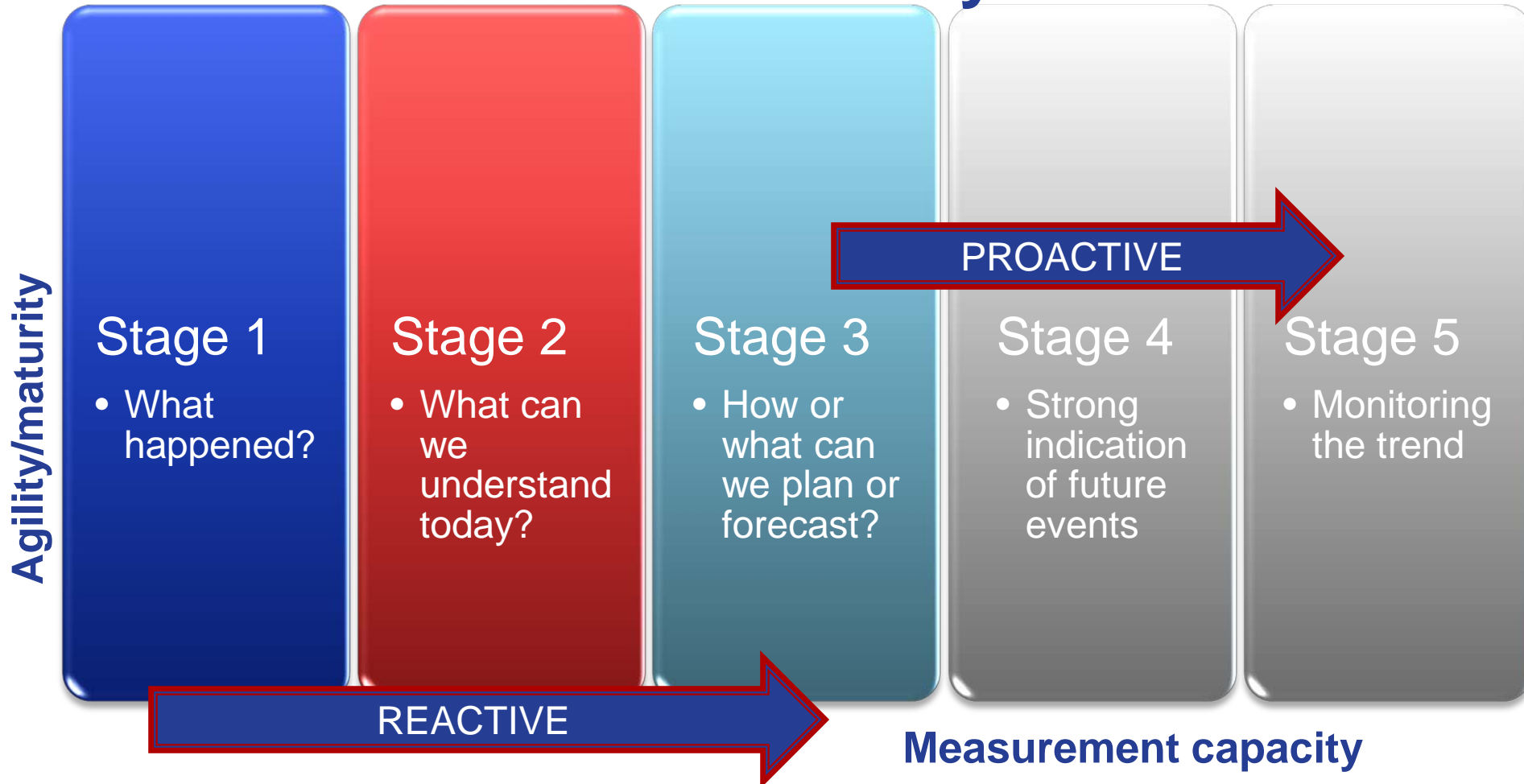


Statewide hours of vehicle delay decreased by 395,513 hours during the 2014 spring quarter compared to the 2013 spring quarter

# Data role #2 – driving data-driven decision-making

- ▶ Activity: supporting sound analytics

# Building Organizational Capacity: Measurement Maturity Model



Adapted from source: *Building High Performance Government Through Lean Six Sigma*

# Example: DMV operations

## How do we measure availability of driver license road test times?

→ **GOAL:** Meet 90% of demand 4 weeks in advance

→ To ensure DMV customer service centers can meet the demand for road skills tests, we look at the number of instruction permits issued to customers under the age of 18 every week at each DMV center, and apply a multiplier to account for adult permits and potential fails to estimate future demand.

Four weeks before the actual testing week, DMV compares the number of scheduled and available tests to the estimated demand, and calculates what percent of demand has been met.



## On-going improvements

- Track the number of drivers with temporary permits that are reaching the six-month mark
- Allocate the necessary staff and resources to better meet the weekly fluctuations in the demand for road tests

# Performance measure manual

- ▶ Referential
  - Informational for all WisDOT staff
  - Meta-data
- ▶ Operational - method/process
  - Retestability for reliability and validity of measures
  - Documentation for continuity of operation



# Documentation > MAPSS Performance Measure Manual

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new
 upload
 sync
 edit
 manage
 share

All Documents

✓	Name	Modified	Modified By
	Draft performance measure entries by division	... August 26, 2014	<input type="checkbox"/> SLOAT, BRENT M
	Performance Measure Manual Work Plan	... February 05	<input type="checkbox"/> SLOAT, BRENT M
	Performance measure template (blank)	... November 11, 2014	<input type="checkbox"/> SLOAT, BRENT M
	SharePoint Primer for the Performance Measure Manual	... November 13, 2014	<input type="checkbox"/> SLOAT, BRENT M
	Table of contents	... Monday at 12:44 PM	<input type="checkbox"/> SLOAT, BRENT M

Drag files here to upload

- MAPSS workflow task lists
  - Create site level PDFs Task List
  - BA-Data-Template-Workflow Tasks
  - BA-Text-Masters-Workflow Tasks
- Site Contents

# **Data role #3 – creating a culture of continuous improvement**

Activities: supporting continuous improvement, research and innovation

# Lean Six Sigma

Since July 2012

WisDOT:

- ▶ Trained 400 staff
- ▶ Completed 30 projects
- ▶ Saved over \$1.5 million
- ▶ Eliminated 28,000 process hours



# Research and innovative solutions

- ▶ Wisconsin Highway Research program
- ▶ National research
- ▶ Pooled funds
- ▶ FHWA programs
  - Everyday Counts
  - Strategic Highway Research Program
- ▶ Innovation selection committee and workgroups

# 2015 Transportation Research Board

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## **California Department of Transportation (Caltrans)**

Decisions are Made on Tuesdays - Information  
Management Strategy

January 2015

*Caltrans Mission: provide a safe, sustainable, integrated and efficient transportation system to enhance California's economy and livability.*

# The Dream ...

The Right Information, At The Right Time, For The Right Reason



# Basic Building Blocks of Information

## Data

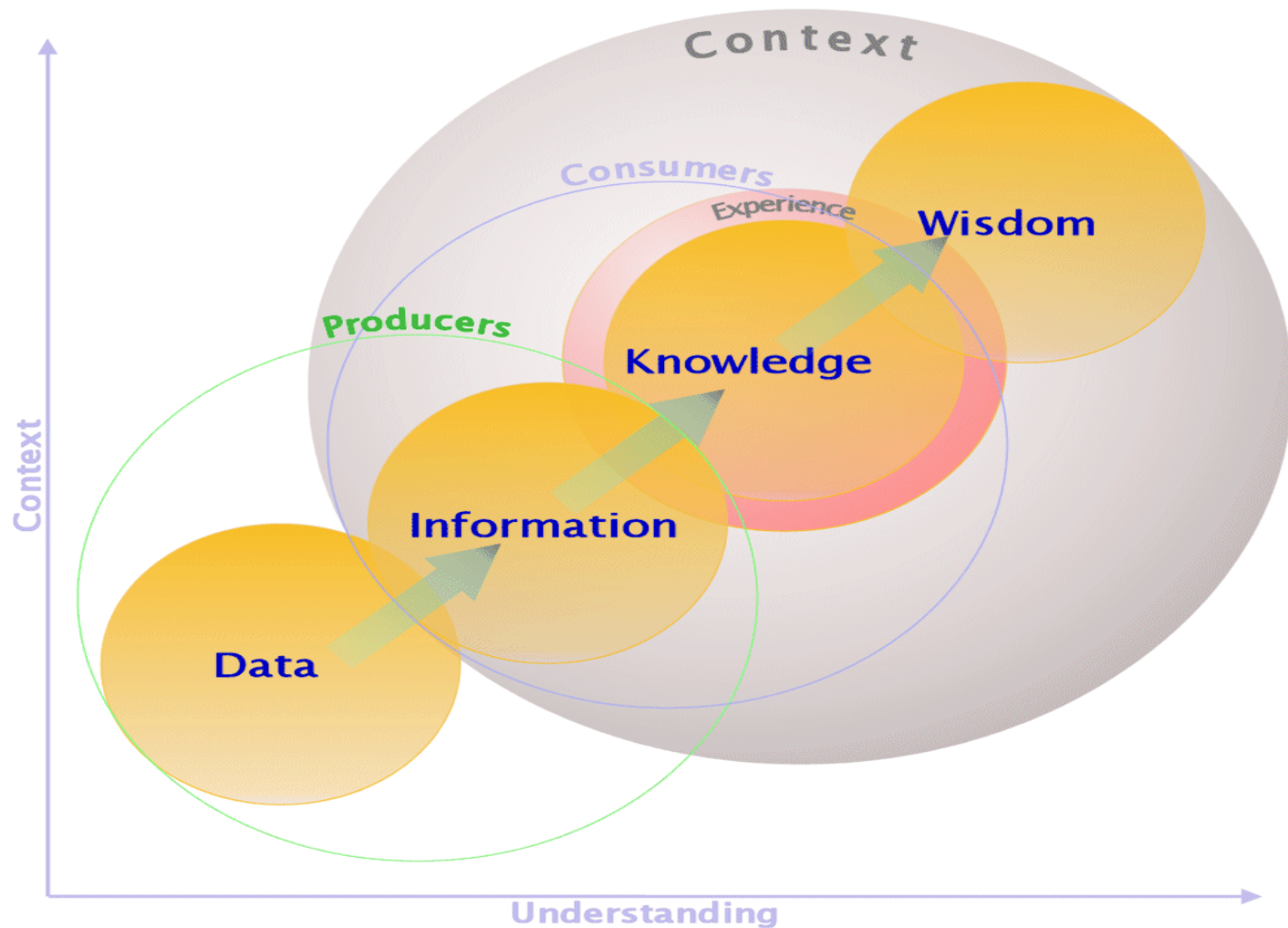
Raw Data,  
Bits of  
Information

## Context

The Business  
Processes

*“Architected” Infrastructure*

# Basic Building Blocks of Wisdom



# California's System Goals



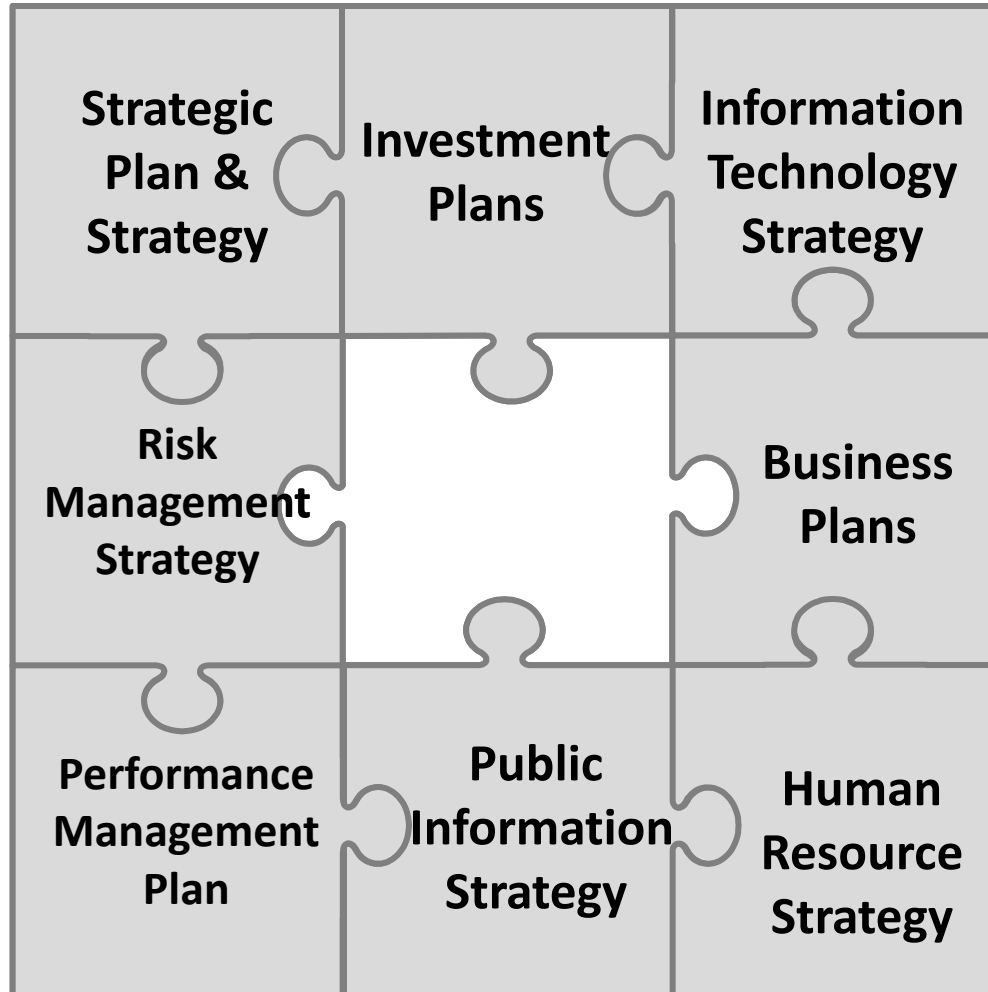
## THE VISION SUSTAINABILITY



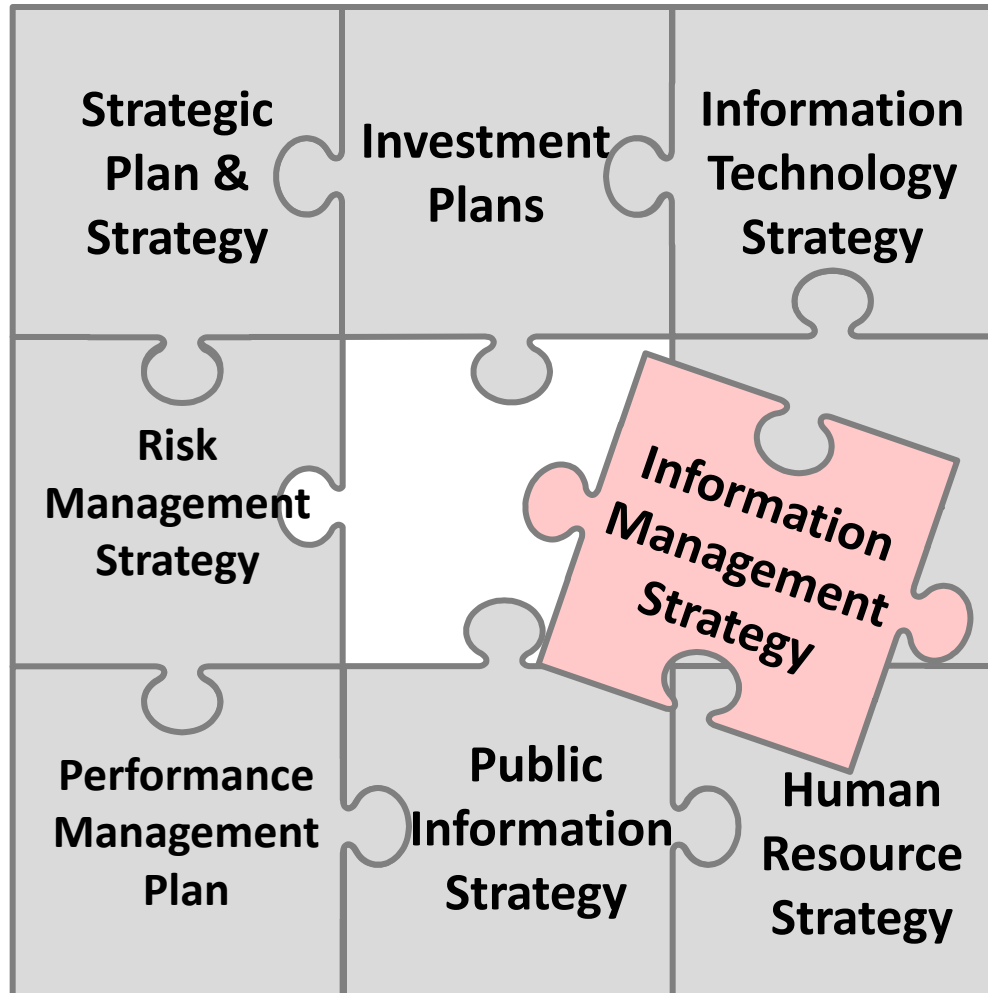
## THE GOALS

- 1** Improve Multimodal Mobility and Accessibility for All People
- 2** Preserve the Multimodal Transportation System
- 3** Support a Vibrant Economy
- 4** Improve Public Safety and Security
- 5** Foster Livable and Healthy Communities and Promote Social Equity
- 6** Practice Environmental Stewardship

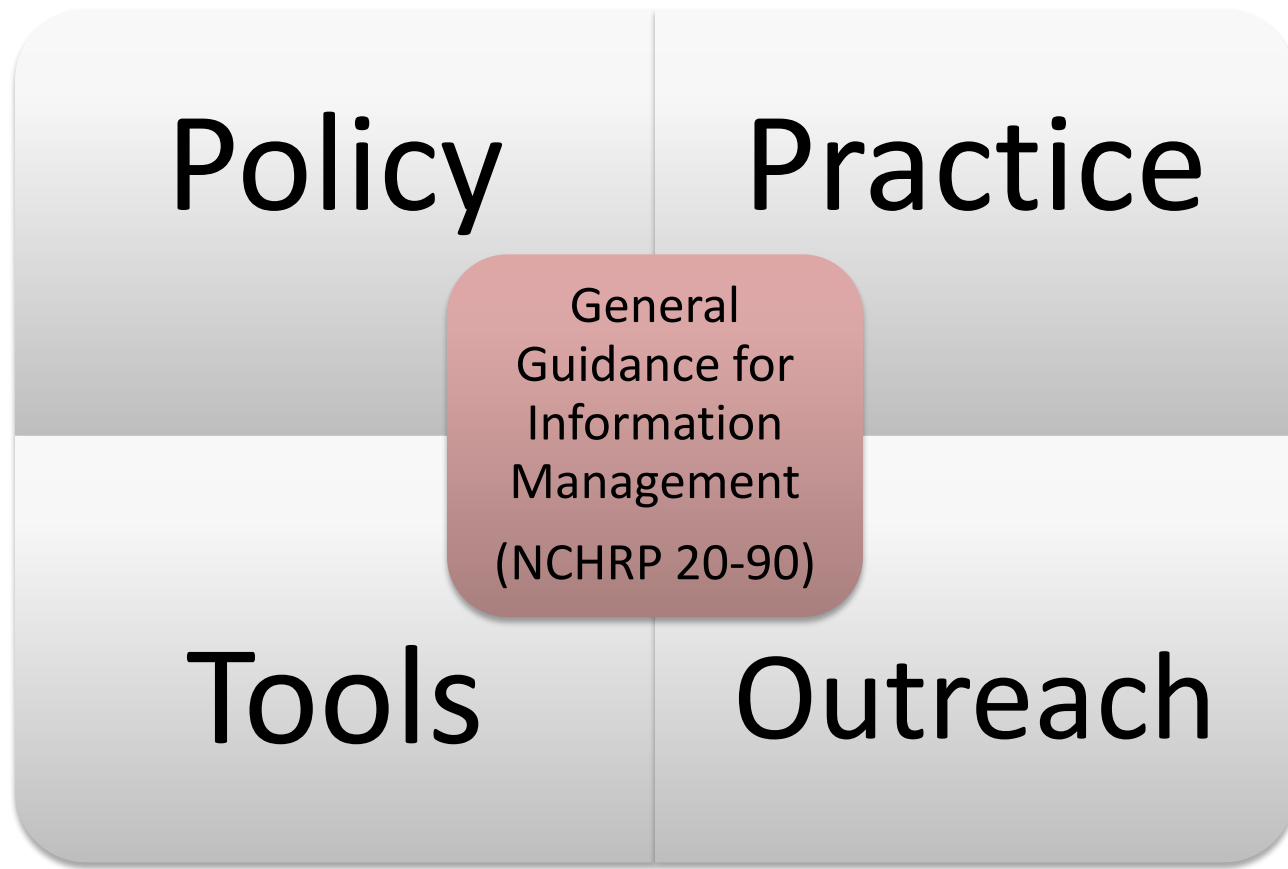
# Organizational Context



# Organizational Context



# The Information Management Strategy



# Initiating the Information Management Strategy

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- **Information Strategist**
  - A leadership role
  - Responsible for overseeing the information flow within an organization and directing its information resources to better serve the organization's strategic goals

# Initiating the Information Management Strategy

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- **Information Strategy**

- Making connections across program areas.
- Considering what decisions are and will be made and at what levels
- Defining the information path (and data)
- Informing the organizational discussion about where we want to go (the desired situation)
- Defining the information needs around how we are going to get there

# Initiating the Information Management Strategy

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- **Potential Outcomes**

- Detect synergies between different business initiatives
- Ensure alignment of information needs with the strategy of the department
- Leverage the investments already made in data and technology across the department
- Provide an action plan that recognizes the cause-effect relationships of data to support information that leads to management of knowledge

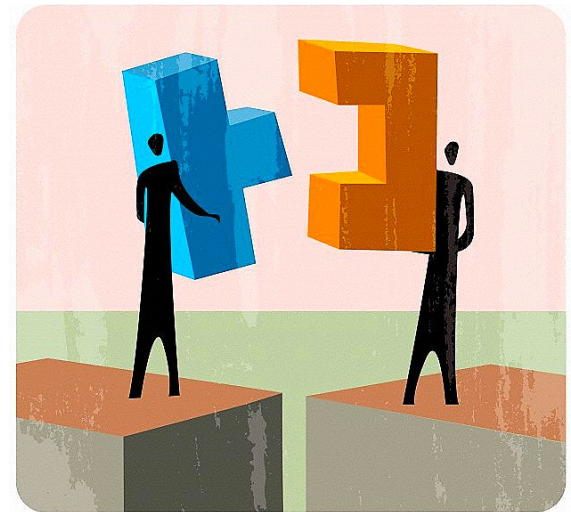
# Initiating the Information Management Strategy

- **Leverage Existing Resources**
  - Improving Management of Transportation Information (NCHRP 20-90 Spring 2013)
  - Leadership Guide for Strategic Information Management for State Departments of Transportation (NCHRP 20-86 Pending)
  - Data Management Principles (AASHTO)
  - Data Governance, Data Program Self-Assessments
  - Facets of Knowledge Management
  - Etc.

# Caltrans' Information Management Efforts

Level 0: Ad Hoc	Level 1: Aware	Level 2: Planning	Level 3: Defined	Level 4: Integrated
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<b>Functional Data Management</b>	<b>Data Business Plan</b>
<b>Tools</b>	<b>Geospatial Strategic Direction</b>
<b>Applications</b>	<b>GIO</b>
<b>Services</b>	<b>Information Manager</b>
	<b>Performance Journalism</b>
	<b>Enterprise Tools, Applications, Services</b>



Level 5: Continuous Improvement

# Completing the Information Management Strategy

- **Unanswered Questions**

- How to approach information (performance) management from a system perspective
- How do you strategize on answering the “why”
- How do you develop information strategy to support performance journalism
- Who else should transportation agencies be collaborating with to generate information
- Etc.



# Questions

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<http://www.dot.ca.gov>